

Proposed NU Business Name: TAHSIN MEDICINE CORNER



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Siddiqur Rahman



Brief Bio of The Proposed Nobin Udyokta

Name	:	Zakir Hossain
Age	:	01-03-1982 (35 Years)
Education, till to date	:	Hsc
Marital status	:	Married
Children	:	01 Dauther 01 Son
No. of siblings:	:	03 Brothers
Address	:	Vill: Borobari ,P.O: Kanchkura ,P.S: Uttorkhan, Dist: Dhaka
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Khosnehar Begum
(iii) Father's name	:	Md Shajahan Gazi
(iv) GB member's info	:	Branch: Dakshinkhan, Centre # 41(Female), Member ID: 3641/1 , Group No: 06 Member since: 05-06-1997 (20 Years) First loan: BDT = 2,000 /- Last Loan= 50,000/- Outstanding loan:= Nill
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill Own Business and Training Info	:	04 years of business experience. : 04 years experience in running business. : He has no training
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01863-825690
Family's Contact No.	:	01779-609202
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Khosnehar Begum joined Grameen Bank since 20 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	Tahsin Medicine Corner
Location	:	Borobari , Kanchkura, Uttorkhan, Dhaka
Total Investment in BDT	:	BDT 170,000/-
Financing	:	Self BDT 100,000/- (from existing business) 69% Required Investment BDT 70,000/- (as equity) 41%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	12 ft x 10 ft= 120 square ft
Security of the shop	:	Nil
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Medicine etc.▪Average 20 % gain on sales.▪The business is operating by entrepreneur. Existing No employee.▪The shop is Owner .▪Collects goods from Dakshinkhan, Uttora.▪Agreed grace period is 3 months.

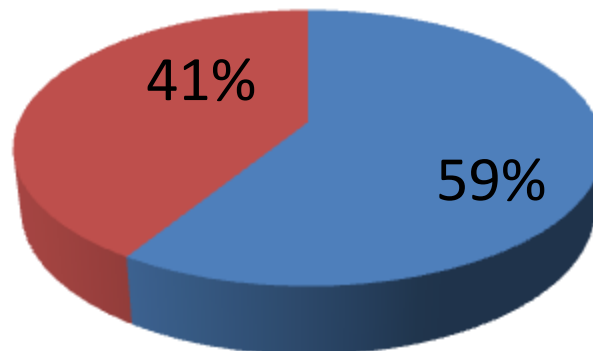
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Medicine	2,500	75,000	900,000
0	0	0	0
Total Sales (A)	2,500	75,000	900,000
Less. Variable Expense			
Medicine	2,000	60,000	720,000
Total variable Expense (B)	2,000	60,000	720,000
Contribution Margin (CM) [C=(A-B)]	500	15,000	180,000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		300	3,600
Transportation		1,000	12,000
Mobile Bill		1000	12,000
Entertainment		500	6,000
Salary (sttaf)		0	0
Salary (self)		5,000	60,000
Total fixed Cost (D)		7,800	93,600
Net Profit (E) [C-D]		7,200	86,400

Investment Breakdown								
Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Price	Unit Price		Quantity	Price	Unit Price	
Monas	15	450	6750	Monas	10	450	4,500	11,250
Famisef	10	500	5000	Famisef	15	500	7,500	12,500
Azin	12	420	5040	Azin	10	420	4,200	9,240
Famiclav	18	420	7560	Famiclav	12	420	5,040	12,600
Zimax	12	420	5040	Zimax	10	420	4,200	9,240
Save-3	25	420	10500	Save-3	20	420	8,400	18,900
Cipro-a	30	280	8400	Cipro-a	25	280	7,000	15,400
Toti 120	15	280	4200	Toti 120	20	280	5,600	9,800
Tufnil	10	400	4000	Tufnil	15	400	6,000	10,000
	0	0	0				0	0
Others			43510	Others			17,560	61,070
Total			100,000				70,000	170,000

Source of Finance

■ Entrepreneur's contibution 100000 ■ Investor's Investment 70000 ■ Total 170000



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Medicine	3,500	105,000	1,260,000	1,323,000	1,389,150
	0	0	0	0	0
Total Sales (A)	3,500	105,000	1,260,000	1,323,000	1,389,150
Less. Variable Expense					
Medicine	2,800	84,000	1,008,000	1,058,400	1,111,320
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400	1,111,320
Contribution Margin (CM) [C=(A-B)]	700	21,000	252,000	264,600	277,830
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		315	3,780	3,969	4,167
Transportation		1,100	13,200	13,860	14,553
Mobile Bill		1,200	14,400	15,120	15,876
Entertainment		500	6,000	6,300	6,615
Salary (sttaf)		0	0	0	0
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		8,115	97,380	99,249	101,211
Net Profit (E) [C-D]		12,885	154,620	165,351	176,619
Investment Payback			28,000	28,000	28,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	154,620	165,351	176,619
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		126,620	263,971
	Total Cash Inflow	224,620	291,971	440,590
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	126,620	263,971	412,590

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Own Business : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



13 12 2017











13 12 2017







উত্তরখান ইউনিয়ন পরিষদ
Uttarkhan Union Parishad
ককটুড়া, উত্তরখান, পানচা-১২০০, বাংলাদেশ

1898

গ্রেড লাইসেন্স

ক্রমিক নং :

লাইসেন্স নং : ২৪৮৮

তারিখ : ২৯/১১/২০১৭

স্বাক্ষর নং : ১৪৯৯

(ইউ, পি, ৭ নং অধ্যয়, ১২ (১) নং বিধান প্রুটিকা)

প্রতিষ্ঠানের নাম : জাহসিন মেডিসিন কর্নার
 মালিকের নাম : জাকির হোসেন
 পিতা/স্বামীর নাম : মোঃ শাহজাহান পাটী
 মাকতার নাম : খোসেন্দেহর বেগম
 ঠিকানা : ০৯০/৭, ককটুড়া, ককটুড়া, উত্তরখান, পানচা-১২০০।

প্রতিষ্ঠানের ধরণ : ফার্মেসী
 এলাকা : ককটুড়া
 কর্তৃক নং : ০৭

লাইসেন্স ফি :
 বিজ্ঞাপন বোর্ড ফি : হারমোনিজ কর বাবল = ৭৫/- (পঁচাত্তর টাকা মাত্র)
 নবায়ন ফি : ৫০০/- (পাঁচশত টাকা মাত্র)
 জরিমানা : মূলক কর বাবল = ৭৫/- (পঁচাত্তর টাকা মাত্র)

উদ্ভেদিত নির্ধারিত ফি/ ফি সমূহ প্রকিরা পাছিয়া ১ জুলাই ২০ ১৭ হইতে ৩০ জুন ২০ ১৭ পর্যন্ত
 বাধ্যতামূলক হইয়াছে।

২৯/১১/১৭
 মোঃ জাহসিন জাহসিন
 ইনি সই করিয়াছেন।
 উত্তরখান ইউনিয়ন পরিষদ

উত্তরখান ইউনিয়ন পরিষদ
 ককটুড়া, উত্তরখান, পানচা-১২০০

17 12 2017

FAMILY PICTURE

