

Proposed NU Business Name: **RAKIB COPORATION**



Project identification and prepared by: SUMS RUMI
Mohasthan Unit, Bogra
Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.RAKIB HASSAN
Age	:	09-08-1999(19Years)
Marital status	:	Unmarrid
Education,till to day	:	S.S.C
Children	:	Nill
No. of siblings:	:	01 sister.
Address	:	Vill: Sasibadni P.O Hajradighi P.S: Bogra Shadar Dist: Bogra
00Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST.REBEKA BEGUM
(iii) Husband's name	:	MD.MOSTAFIZAR RAHMAN
(iv) GB member's info	:	Branch: Nungola Bogra, Centre # 36(Female), Member ID:3754/4 Group No: 07 Member since: 10-03-2004(13Years) First loan: BDT 5,000 /-, Existing loan: BDT 20,000/- Outstanding loan:Nill
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	08 years experience in running business. He has 05 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-289746
Father's Contact No.	:	01713-718561
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit,Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST.REBEKA BEGUM joined Grameen Bank since 13 years ago. At first she took BD 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	RAKIB CORPORATION
Location	:	: Sashibala P.O Hajradighi ,Bogra.
Total Investment in BDT	:	BDT ,2,92,000/-
Financing	:	Self BDT 2,52,000/- (from existing business) 14% Required Investment BDT 40,000/- (as equity) 86 %
Present salary/drawings from business (estimates)	:	BDT 5000
Proposed Salary	:	BD 12,000
Size of shop	:	20 ft x 10 ft= 200 square ft
Security of the shop	:	100,1002
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Milk product.▪The business is operating by entrepreneur. Existing no employee.▪One will be appointed in the future.▪Collects goods from▪Agreed grace period is 3 months.

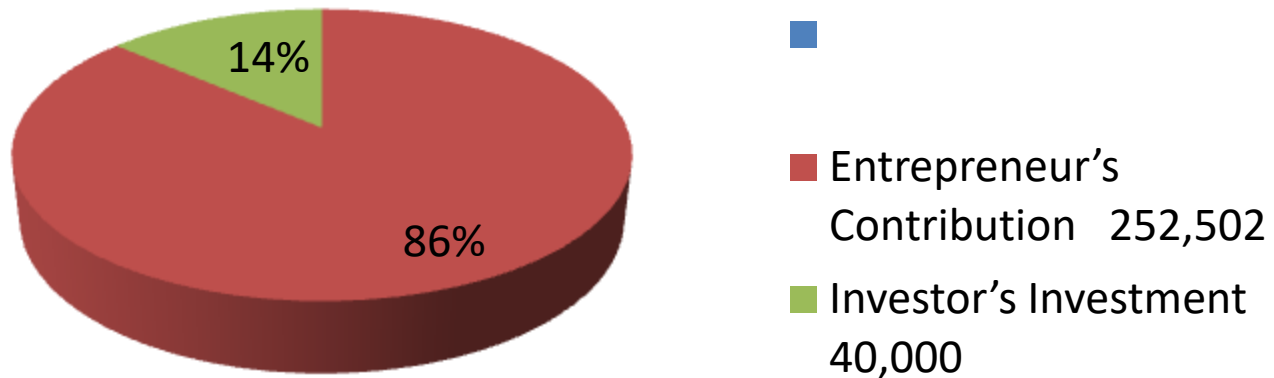
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
FISH production	2,000	60,000	720,000
Total Sales (A)	2,000	60,000	720,000
Less. Variable Expense			
Milk production	1,500	45,000	540,000
Total variable Expense (B)	1,500	45,000	540,000
Contribution Margin (CM) [C=(A-B)]	500	15,000	180,000
Less. Fixed Expense			
House rant		2,500	30,000
Electricity Bill		200	2,400
Transportation		200	2,400
Salary (self)		5,000	60,000
Mobile Bill		200	2,400
Non cash item			
Depreciation		0	0
Total fixed Cost (D)		8,100	97,200
Net Profit (E) [C-D]		6,900	82,800

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Oil	2	16000	32,000	1	40,000	40,000	72,000
Dall	2	6000	12,000	0	0	0	12,000
Salt	2	1250	2,500	0	0	0	2,500
Others	0	0	85,000	0	0	0	85,000
Friz	1	0	20,000	0	0	0	20,000
Security	0	0	101,002	0	0	0	101,002
Total	7	0	252502	1	40000	40000	292502

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk production	3,000	90,000	1,080,000	1,134,000	1,190,700
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700
Less. Variable Expense					
Milk production	2,400	72,000	864,000	907,200	952,560
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560
Contribution Margin (CM) [C=(A-B)]	600	18,000	216,000	226,800	238,140
Less. Fixed Expense					
House rant		2500	30,000	30,000	30,000
Electricity Bill		200	2,400	2,400	2,400
Transportation		200	2,400	2,400	2,400
Salary (self)		5,000	60,000	60,000	60,000
Mobile Bill		200	2,400	2,400	2,400
Non cash item					
Depreciation		0	0	0	0
Total fixed Cost (D)		8,100	97,200	97,200	97,200
Net Profit (E) [C-D]		9,900	118,800	129,600	140,940
Investment Payback			16,000	16,000	16,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	118,800	129,600	140,940
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		102,800	216,400
	Total Cash Inflow	158,800	232,400	357,340
2	Cash Outflow			
2.1	Purchase of Product	40,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	102,800	216,400	341,340

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:0
Experience & Skill : 07 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop Bago para,Bogra
shadar,Bogra.
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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FAMILY PICTURE

