

Proposed NU Business Name: **ARAB CABLES NETWORK**



Project identification and prepared by: Md. Aman ulla
Dagonvuiyan Unit, Feni

Project verified by: Shushanta Kumar Bishash



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.ARAB ALI
Age	:	07-01-1983(34 Years)
Education, till to date	:	H,S.C
Marital status	:	Married.
Children	:	N/A
No. of siblings:	:	01 Brother
Address	:	Vill: Purbo Chandropur, P.O: Boyragirhat P.S: Danbhoyian, Dist: Feni
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	NURAR NESA
(iii) Father's name	:	HAZI NURUL HAQUE MIA
(iv) GB member's info	:	Branch: Kadra, Sandbag Centre # 07(Female), Member ID: 2458, Group No: 04 Member since: 1998 to 2007 (09Years) First loan: BDT 3,000
Further Information:		Existing Loan: BDT: 20,000, Outstanding loan: Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	08 years experience in running business. 08 years is won business. He has no years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01812571810
Family's Contact No.	:	01972571810
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit, Feni

NURAR NESA joined Grameen Bank since 09 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business

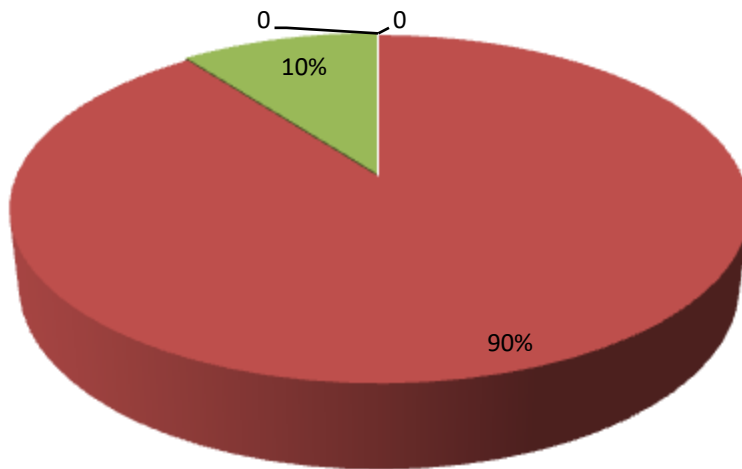
Proposed Nobin Udyokta Business Info

Business Name	:	: ARAB CABLES NETWORK & HARDWARE
Location	:	Main road,Boyragirhat,Dagonbhuyain, Feni.
Total Investment in BDT	:	BDT 580,000/-
Financing	:	Self BDT 520,000/-(from existing business) 90% Required Investment BDT 60000/-(as equity) 10%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	20ft*20ft=400sqreft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Electronic Items etc.▪Average 30% gain on sale.▪The business is operating by entrepreneur. Existing one employees.▪One will be appointed after receiving equity money..▪Collects goods from Feni.▪Agreed grace period is 3 months.

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Electronic Items	3,000	90000	1080000
Total sales (A)	3000	90000	1080000
Less Variable Exp.			
Electronic Items	2100	63000	756000
Total Variable exp. (B)	2100	0	756000
Contribution Margin CM [C= (A-B)]	900	27000	324000
less fixed exp.			
Rent		0	0
Electricity bill		1000	12000
Transportation		2000	24000
Salary (self)		5000	60000
Salary(staff)		10000	120000
Entertainment		300	3600
Gird		50	600
Generator		150	1800
Mobile bill		500	6000
total fixed cost (D)		19000	228000
Nit profit		8000	96000

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Siler	100	3000	300000	10	3000	30000	330000
Loha	0	0	50000	0	0	0	50000
Electric Motors	50	3000	150000	0	0	0	150000
Others	0	0	20000	0	0	30000	50000
Security	0	0	0	0	0	0	0
Total	150	6000	520000	0	0	60000	580000



- Entrepreneur's Contribution 520,000
- Investor's Investment 60,000
- Total 580,000

Financial Projection

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Electronic Items	3800	114000	1368000	1436400	1508220
Total Sales (A)	3800	114000	1368000	1436400	1508220
less variable Expenses					
Electronic Items	2660	79800	957600	1005480	1055754
Total variable Expenses (B)	2660	79800	957600	1005480	1055754
Contribution Margin (CM)= (A-B)	1140	34200	410400	430920	452466
Less Fixed Expenses					
Rent		0	0	0	0
Electricity bill		1500	18000	18200	18400
Transportation		2200	26400	26600	26800
Salary (self)		5000	60000	60000	60000
Salary(staff)		15000	180000	180000	180000
Entertainment		300	3600	3600	3600
Gird		50	600	600	600
Generator		150	1800	1800	1800
Mobile bill		700	8400	8600	8800
Total Fixed Cost		24900	298800	313740	329427
Net Profit (E) (C-D)		9300	111600	117180	123039
Investment Payback			24000	24000	24000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	111600	117180	123039
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		87,600	180,780
	Total Cash Inflow	171,600	204,780	303,819
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24000	24000
3	Net Cash Surplus	87,600	180,780	279,819

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:0
Experience & Skill :08 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

















FAMILY PICTURE

