A Nobin Udyokta Project

Crown Tailors and Fabrics





Project by : Md. Masum

Identified and Verified by: Md. Gias uddin

Matlab Uttar unit,Chandpur Anchal-1 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Masum
Age	:	25/09/1990 (26 Years)
Marital status	:	Unmarried
Children	:	0 Son, 0 Daughter
No. of siblings:	:	Three brothers and One Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Brother N/A N/A N/A N/A N/A
Education, till to date	:	Class Seven

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation		Tailoring and Readymade Cloth Business
Trade License Number	:	897
Business Experiences	:	07 years.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01679755592
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 05 Aug.2010 and now Still. At first his mother took a loan amount BDT 10000 from Grameen Bank. She Invested the money in her Husband business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Crown Tailors and Fabrics
Address/ Location	:	Nandalalpur Bazar, Matlab(North), Chandpur
Total Investment in BDT	:	175,000/-
Financing	-	Self BDT : 125,000 (from existing business) - 71% Required Investment BDT :50,000 (as equity) - 29%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 8,500
Proposed Business % of present gross profit margin Estimated % of proposed gross profit margin	:	60% 60%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
Particular 5	Daily	Monthly	Yearly		
Incom of made by Drass	1000	30000	360000		
Less: Cost of sale (B)	400	12000	144000		
Gross Profit 60% (A-B)= [C]	600	18000	21600		
Less: Operating Costs					
Electricity bill		500	6000		
Genarator Bill		00	00		
Night Guard Bill		120	1440		
House Rent		1000	12000		
Mobile Bill		300	3600		
Salary from Business (Self)		7000	84000		
Salary from Business (Staff)		00	00		
Others (Entertainment)		300	3600		
Non Cash Item:					
Depreciation Expenses(75000*10%)		708	8500		
Total Operating Cost (D)		9928	119136		
Net Profit (C-D):		8072	96864		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Decoration: Salai Machine(03): Advance: Present Goods Items (*):	25,000 30,000 60,000 10,000		125000
Proposed Items (**) :		50,000	50,000
Total Capital	1,25,000	50,000	175,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock item

Product name	Amount
Salai Machine	30000
Others	20000
Total Present Stock	50,000

Proposed Item

Product Name	Amount
Three-pieces	10000
Than Cloth	30000
Shirt piece	10000
Total:	50,000

Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (B	BDT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Incom of made by Drass and Sale	1100	33000	396000	1200	36000	432000
Less: Cost of Sale (B)	440	13200	158400	480	14400	172800
Gross Profit 60% (A-B)=(C)	660	19800	237600	720	21600	259200
Less operating cost:						
Electricity bill		550	7500		600	7200
Genarator Bill		00	00		00	00
Mobile Bill		300	300 3600		350	4200
Night gurd Bill		150	1800		200	2400
Salary- self		7500	90000		8000	96000
Salary- self(Staff)		00	00		00	00
Shop Rent		1000	12000		1000	12000
Others		400	4800		450	5400
Depreciation Expenses		708	8500		708	8500
Total Operating Cost (F)		10608	127296		11308	135696
Net Profit =(E-F)		9192	110304		10292	123504
GT payback	30000 30000					
Retained Income:	80304 93504					

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit (Ownership Tr. Fee added back)	110304	123504
1.3	Depreciation (Non cash item)	8500	8500
1.4	Opening Balance of Cash Surplus		88804
	Total Cash Inflow	168804	220808
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30000
2.3	Payment of GB loan	00	00
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	88804	190808

SWOT Analysis



STRENGTH

- Skill and 07 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

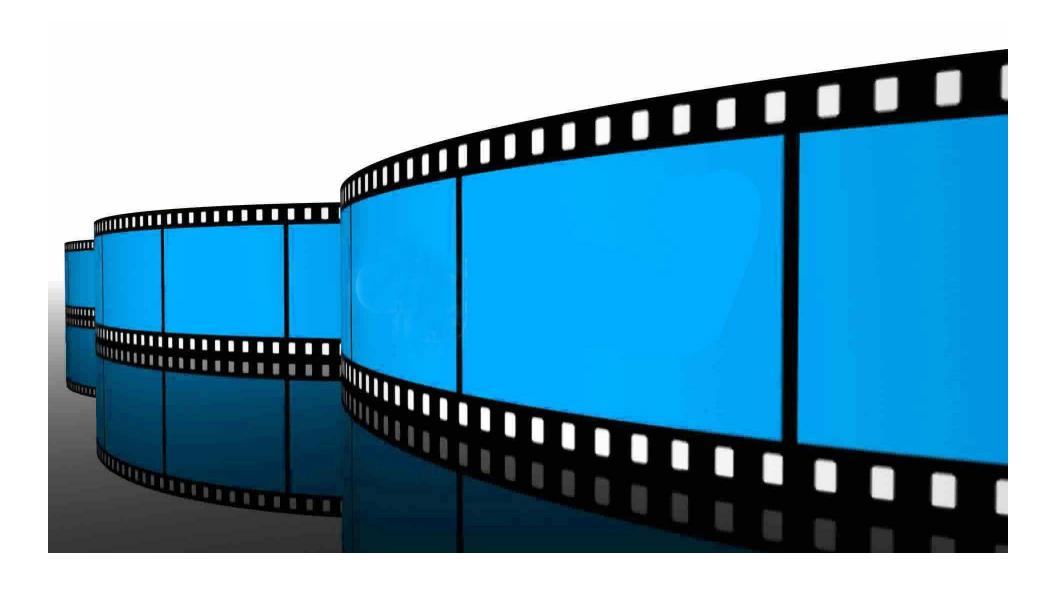
OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft





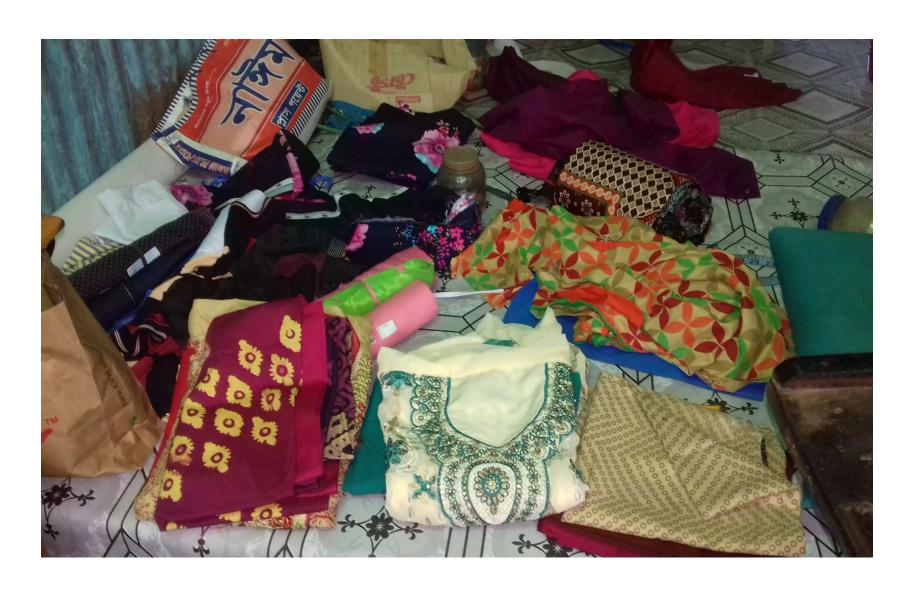




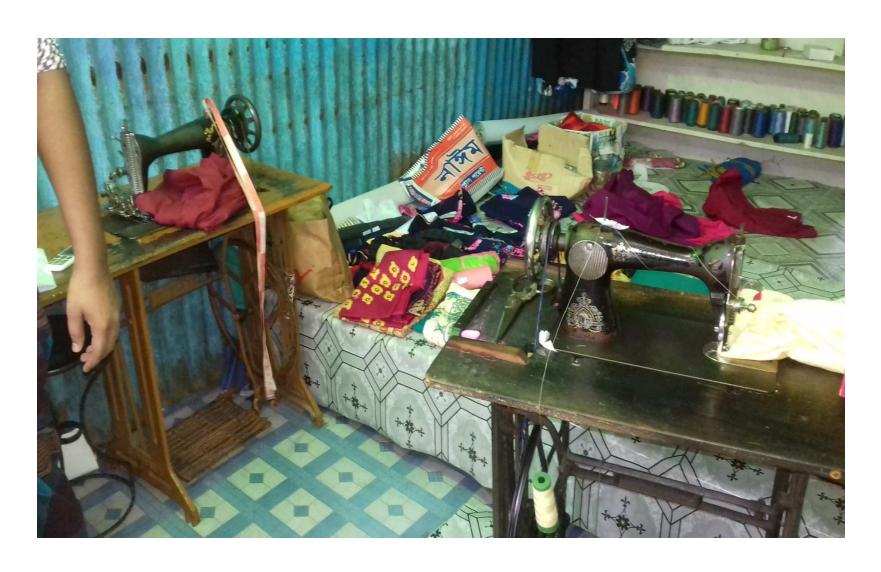












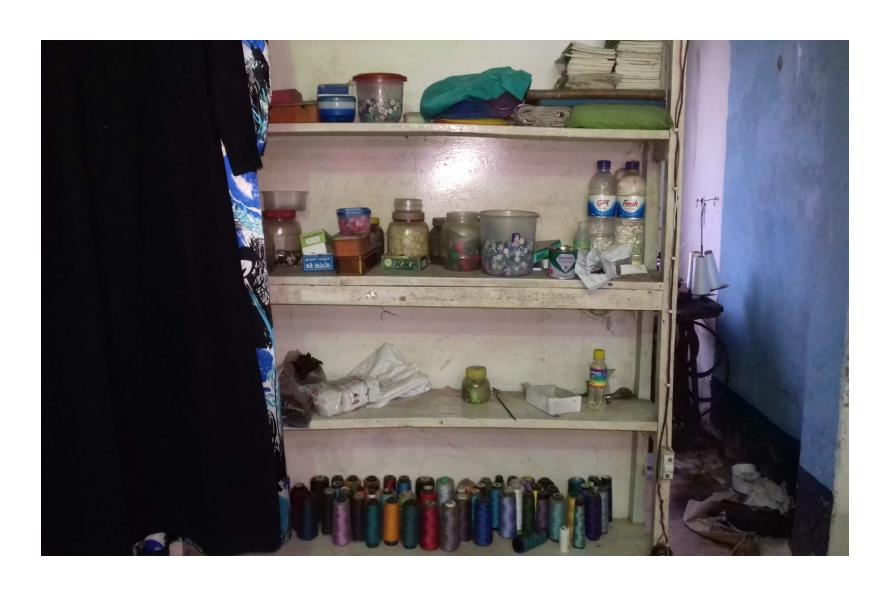








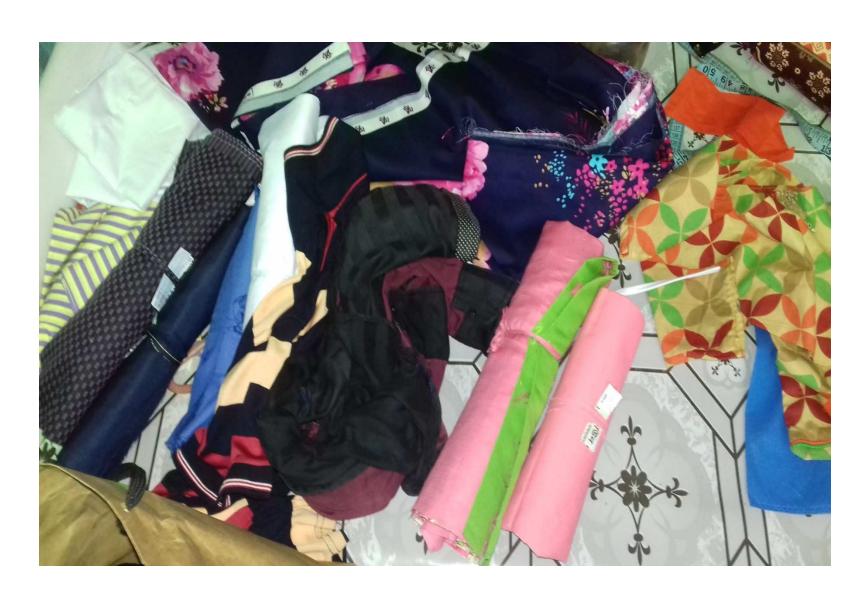




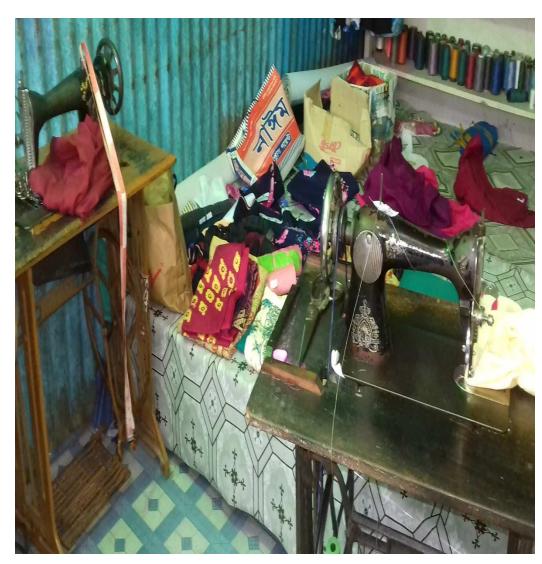
















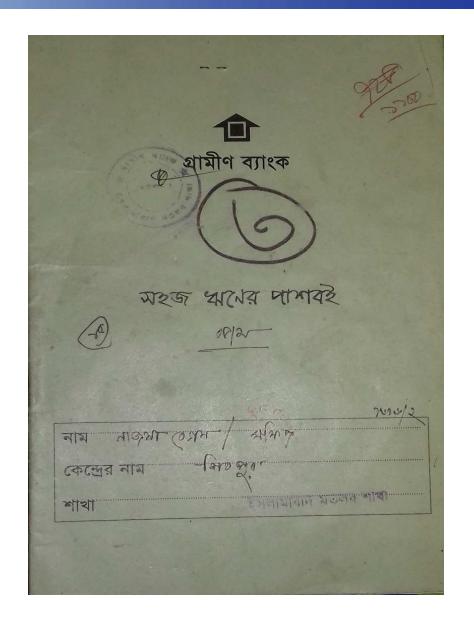


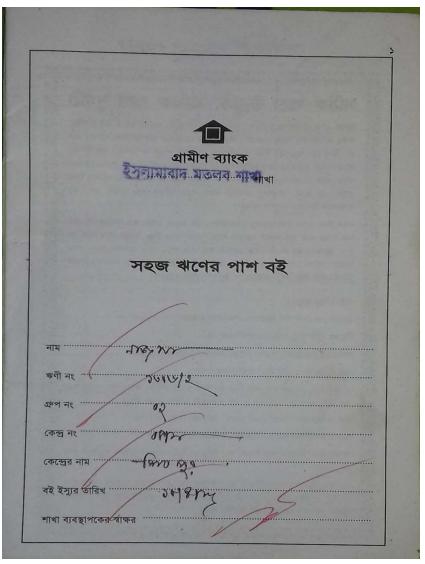






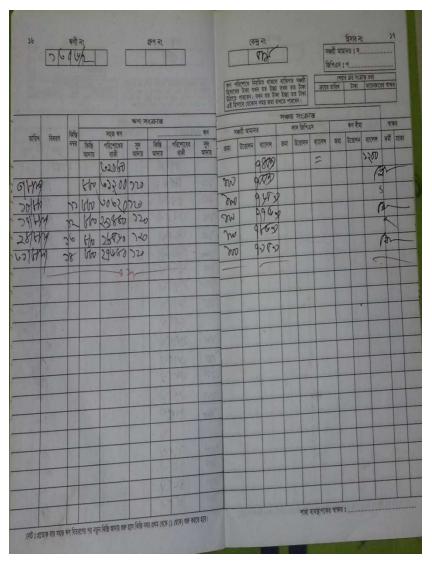










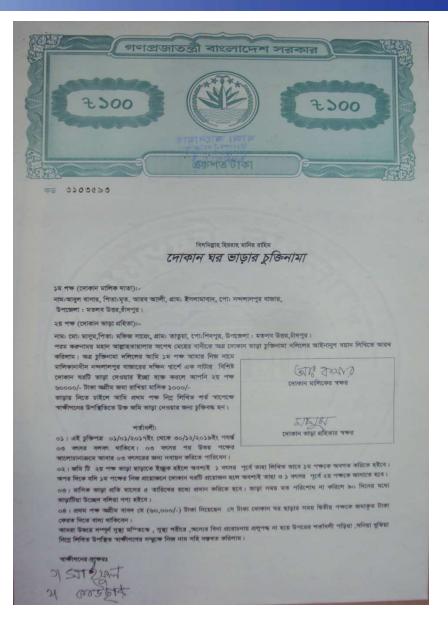


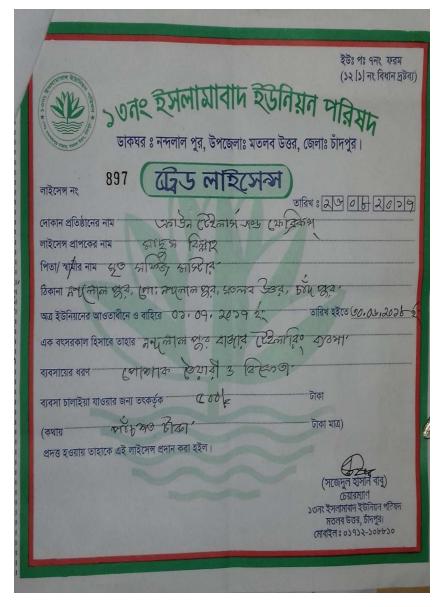


















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