

Proposed NU Business Name: **M/S MANNAN MEDICINE CORNER**



Project identification and prepared by: Md.Sujon hossain,
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Project verified by: MD.Abu Bakkar Siddique



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. A. MANNAN
Age	:	01-08-1995 (23 Years)
Education, till to date	:	Diploma (pharamedical)
Marital status	:	Married
Children	:	No
No. of siblings:	:	02 Brothers, 01 Sister
Address	:	Vill: Magandinagor ,P.O : Jalachatro, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. SAJEDA BEGUM
(iii) Father's name	:	MD. USMAN GANI
(iv) GB member's info	:	Branch:Orankhala, Centre # 44 (Female), Member ID: 4448, Group No:05 Member since: 15-03-2008 (10 Years) First loan: 10000 taka. Existing loan: 50,000 taka Outstanding loan: 50,000 taka.
Further Information:		
(v) Who pays GB loan installment	:	Son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	09 years experience in running business. He has training 06 months.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01790-080015
Mother's Contact No.	:	01747-628524
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. SAJEDA BUGUM joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	M/S MANNAN MEDICINE CORNER
Location	:	Mozid busstand, modhupur, Tangail.
Total Investment in BDT	:	BDT :110,000/-
Financing	:	Self BDT 60,000 (from existing business) 55% Required Investment BDT 50,000(as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x 10ft= 150 square ft
Security of the shop	:	10,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; ciprocin,pantoprazole,zinc-b,cefixime,azithromycin, etc.▪The business is operating by entrepreneur. Existing no employee.▪The business is Own.▪Collects goods fromModhupur.▪Agreed grace period is 3 months.

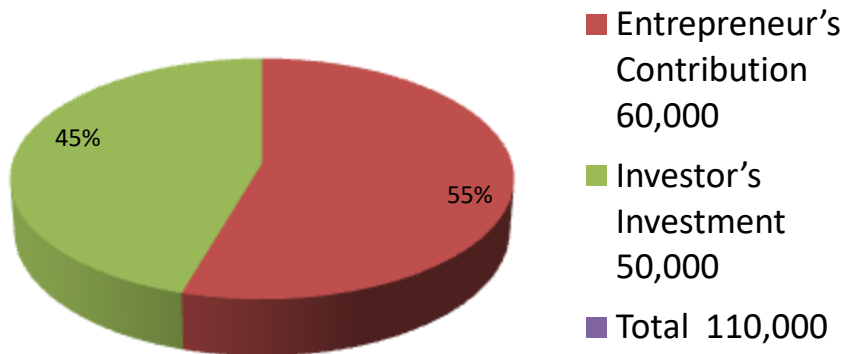
Existing

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
azithromycin,ciprocin,pantorprazole,others	2000	60000	720000
	0	0	0
Total Sales(A)	2000	60000	720000
Less Variable Expense (B)			0
azithromycin,ciprocin,pantorprazole,others	1600	48000	576000
Total Variable Expense	1600	48000	576000
Contributon Margin (CM) [C=(A-B)]	400	12000	144000
Less Fixed Expense			
Rent		700	8400
Electric Bill		100	1200
Transportaion		400	4800
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		100	1200
Guard		0	0
Generator		0	0
Mobile Bill		300	3600
Total Fixed Cost (D)		6600	79200
Net Profit (E)= [C-D]		5400	64800

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
cefixime	10	420	4,200	5	420	2,100	6,300
ciprocin	5	400	2,000	10	400	4,000	6,000
pantoprazole	20	350	7,000	30	350	10,500	17,500
zinc-b	14	50	700	15	50	750	1,450
azithromycin	25	100	2,500	10	100	1,000	3,500
ceftraxon	10	180	1,800	5	180	900	2,700
cepadine	5	200	1,000	20	200	4,000	5,000
syrup	60	100	6,000	100	100	10,000	16,000
others			24,800			16,750	41,550
security			10,000			0	10,000
Total	149	1800	60,000	195	1,800	50,000	110,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
azithromycin,ciprocin,pantorprazole,others	3000	90000	1080000	1134000	1190700
0	0	0	0	0	0
Total Sales(A)	3000	90000	1080000	1134000	1190700
Less Variable Expense (B)					
azithromycin,ciprocin,pantorprazole,others	2400	72000	864000	907200	952560
Total Variable Expense	2400	72000	864000	907200	952560
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		700	8400	8400	8400
Electric Bill		100	1200	1500	1800
Transportaion		400	4800	5040	5292
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		100	1200	1200	1200
Gard		0	0	0	0
Generator		0	0	0	0
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		6600	79200	79840	80492
Net Profit (E)= [C-D]		11400	136800	143640	150822
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	136,800	143640	150822
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		116800	240440
	Total Cash Inflow	186,800	260,440	391,262
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	116,800	240,440	371,262

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 07 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;Mozid busstand,
,modhupur, Tangail
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures









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FAMILY PICTURE

