A Nobin Udyokta Project

Fahim Hardwar





Project by: Md. Nazrul Islam
Identified by: Md. Belayet Hossain
Verified By: Md. Saiful Islam

Boyalmari Unit, Region-5
GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Nazrul Islam
Age	:	08/11/1983 (34 years)
Marital status	:	Married
Children	:	Two Daughter
No. of siblings:	:	Brother-04 Sisters -01
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother
Education	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	-	Hardwar Business
Trade License No-		000002
Business Experiences	:	10 Years
Other Own/Family Sources of Income	:	Two Brothers are Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01831756221
NU Project Source/Reference	:	GT Boyalmari Unit Office, Foridpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank since 20/01/1998. At first she took Tk.5,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	 :	Fahim Hardwar
Address/ Location	:	Chitar Bazar, Boalmari, Faridpur.
Total Investment in BDT	:	580000/=
Financing	:	Self BDT 530000/=(from existing business) - 92% Required Investment BDT 50,000 (as equity) -8%
Present salary/drawings from business (estimates)	:	9,000
Proposed Salary		9,000
i. Proposed Business % of present gross profit margin	:	10%
ii. Estimated % of proposed gross profit margin	:	10%
iii. Agreed grace period	:	1 month
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Furniture Advance	490000 40,000 0		530000
Proposed Items (**) :	0	50,000	50,000
Total Capital	530000	50,000	580000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items			
Product name with quantity	Amount		
মবিল	60000		
নাট-বোল্টু	70000		
বিয়ারিং	50000		
চেন	50000		
কেবলস, হোল্ডার,বাল্ব, সুইচ, বোর্ড, মেইন সুইচ	30000		
পুলি,বেল্ট	20000		
রিং,বিগিং, পিলানজার	60000		
নজেল, হেড গেসকেট	60000		
ক্রেন	40000		
আন্যান্য	50000		
Total Present Stock	490000		

Proposed Stock items				
Product name with quantity	Amount			
মবিল	15000			
বিয়ারিং	15000			
কেবলস, হোল্ডার,বোর্ড, বাল্ব, মেইন সুইচ, সুইচ	10000			
কেন	10000			
Total Proposed Item	50000			

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)		
Particulars Particulars Particulars	Daily	Monthly	Yearly
Decorator Rent (A)	9000	270000	3240000
Less: Cost of Rent (B)	8100	243000	2916000
Gross Profit 10% (A-B) = [C]	900	27000	324000
Less: Operating Costs			
Electricity Bill		300	3600
Generator Bil		200	2400
Mobile bill		500	69000
Shop rent		0	0
Present Salary		9000	108000
Others cost		400	4800
Entertainment		400	4800
Non Cash Item:			
Depreciation Expenses (40,000*10%)		333	4000
Total Operating Cost (D)		11133	133596
Net Profit (C-D):		15867	190404

Financial Projection of NU BUSINESS PLAN



Particulars	•	Year 1 (BD	Γ)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales	10,500	315000	3780000	11000	330000	3960000
Less cost of sales	9,450	283500	3402000	9900	297000	3564000
Gross profit (10%)	1,050	31,500	378,000	1,100	33,000	396,000
Less operating cost						
Mobile Bill		550	6600		600	7200
Electricity Bill		300	3600		400	4800
Shop Rent		0	0		0	0
Proposed Salary- Self		9000	108000		9000	108000
Present Salary Employee(0)		0	0		0	0
Night guard bill		0	0		0	0
Entertainment		400	4800		500	6000
Others (fees,		400	4800		500	6000
Non Cash Item:						
Depreciation (40000*10%)		833	4000		833	4000
Total Operating Cost (D)		11483	137796		11833	141996
(Net Profit C-D) :		20017	240204		21167	254004
Pay back	30000			30000		
Retained Income:	210204			224004		

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	0
1.2	Net Profit	240204	254004
1.3	Depreciation (Non cash item)	4,000	4,000
1.4	Opening Balance of Cash Surplus	0	214204
	Total Cash Inflow	294204	472208
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	30,000	30,000
	Total Cash Outflow	80000	30,000
3.0	Net Cash Surplus	214204	442208

SWOT Analysis



STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 10 years working Experience

WEAKNESS

- Lack of investment
- Less stock

OPPORTUNITIES

Have a chance at more customers within local area

THREATS

- Political Unrest
- Theft
- Fire









































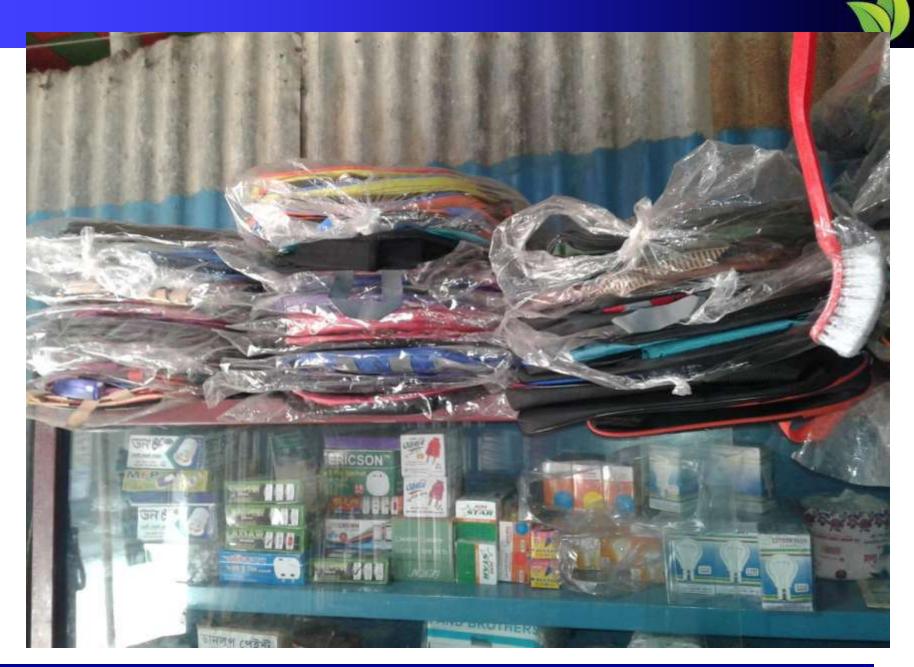






















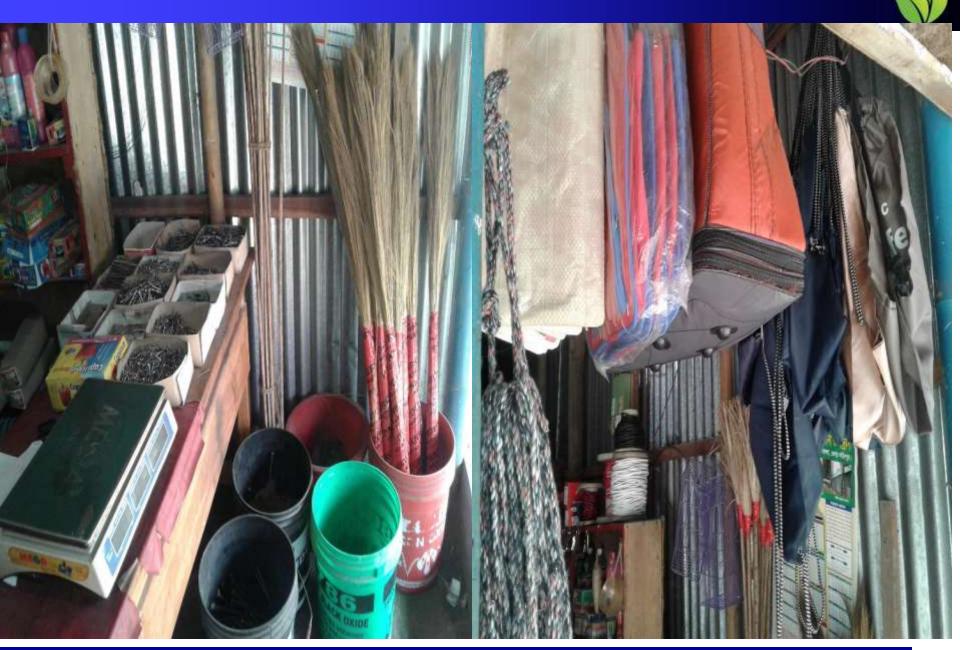




GT Social Business Area-1, Chandpur

















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শাখা ব্যবস্থাপ		



প্রত্যায়নপত্র

আমি নিম্ন স্বাক্ষরকারী এই মর্মে প্রত্যায়ন করিতেছি যে, নবীন উদ্যোক্তা জনাব,মো:নজরুল ইসলাম এর**"ফাহিম হার্ডওয়ার** "প্রজেক্টি আমি নিজে সরজমিনে যাচাই করে দেখেছি যে উক্ত প্রজেক্টি তার নিজস্ব জায়গায় অবস্থিত।

প্রত্যায়নকারী



মো:বেলায়েত হোসেন ইউনিট ম্যানেজার বোয়ালমারী ইউনিট,ফরিদপুর।



