

Proposed NU Business Name: **M/S BANDHU TAILORS**



Project identification and prepared by: Md. Sujon Hossain ,  
Modhupur Unit, Tangail.

Project verified by: MD.Abu Bakkar Siddique



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD. MUKTER HOSEN</b>
Age	:	02-05-1985(32Years)
Education, till to date	:	Class -Five
Marital status	:	Married
Children	:	02 Daughters.
No. of siblings:	:	02 Brothers, 01 Sister.
Address	:	Vill: Tunebare,P.O: Modhupur, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input type="checkbox"/> Father <input checked="" type="checkbox"/>
(ii) Mother's name	:	<b>MOST. AKLEMA BEGUM</b>
(iii) Father's name	:	<b>MD.JULHAS</b>
(iv) GB member's info	:	Branch: Modhupur, Centre # 30 (Male), Member ID: 2855/1, Group No: 04 Member since: 09-05-1990(18 Years) First loan: BDT 5000/-
Further Information:		Existing loan: BDT 60,000/- Outstanding loan: 36,240
(v) Who pays GB loan installment	:	Son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	20 years experience in running business. 15Years in own business. He has 01 Years training on tailors.
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01735-848577
Mother's Contact No.	:	01729-701186
NU Project Source/Reference	:	<b>Grameen Shakti Samajik Byabosha Ltd. Modhupur, Tangail.</b>

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. AKLEMA BEGUM** joined Grameen Bank since 18 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

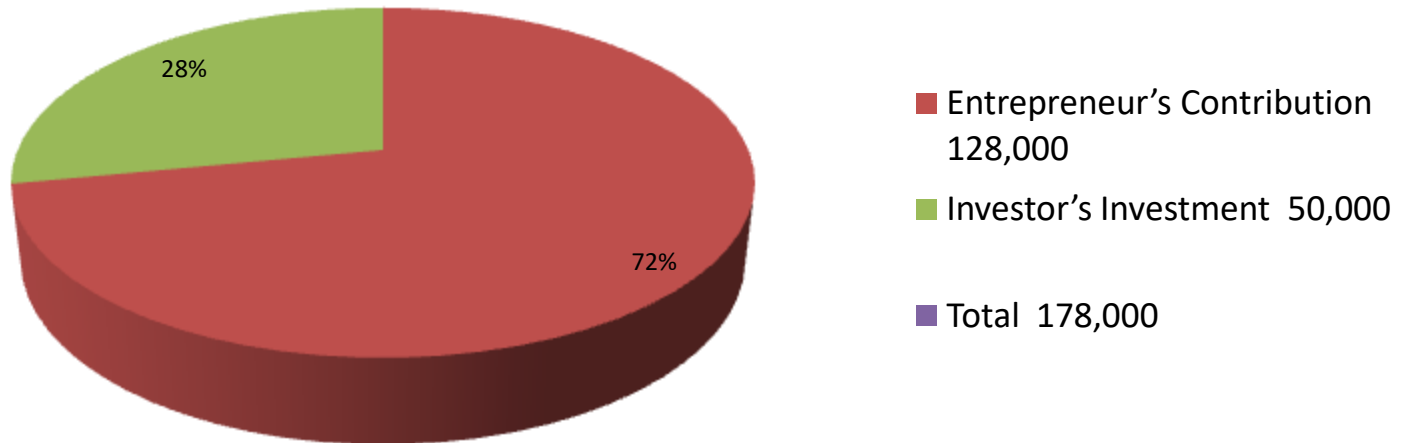
## Proposed Nobin Udyokta Business Info

Business Name	:	<b>M/S BANDHU TAILORS</b>
Location	:	Modhupur bottala, Modhupur, Tangail.
Total Investment in BDT	:	BDT 178,000/-
Financing	:	Self BDT 128,000 (from existing business) 72 % Required Investment BDT 50,000 (as equity) 28 %
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of Farm	:	20 ft x 07 ft = 140 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪ The shop is planned to be scaled up by investment in existing all kind of ,cloths &amp; tailoring etc.</li><li>▪ The shop is self.</li><li>▪ The shop is operating by entrepreneur.</li><li>▪ Existing one employee.</li><li>▪ Collects cloths from Modhupur.</li><li>▪ Agreed grace period is 3 months.</li></ul>

# Existing

Particular	Daily	Monthly	Yearly
<b>Revnue (Sale)</b>			
play machine,bangla machine,others	3000	90000	1080000
	0	0	0
<b>Total Sales(A)</b>	<b>3000</b>	<b>90000</b>	<b>1080000</b>
<b>Less Variable Expense (B)</b>			<b>0</b>
play machine,bangla machine,others	2250	67500	810000
<b>Total Variable Expense</b>	<b>2250</b>	<b>67500</b>	<b>810000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>750</b>	<b>22500</b>	<b>270000</b>
<b>Less Fixed Expense</b>			
Rent		1000	12000
Electric Bill		500	6000
Transportaion		100	1200
Salary (Self)		5000	60000
Salary (Staff)		10000	120000
Entertainment		200	2400
Guard		0	0
Generator		500	6000
Mobile Bill		300	3600
<b>Total Fixed Cost (D)</b>		<b>17600</b>	<b>211200</b>
<b>Net Profit (E)= [C-D]</b>		<b>4900</b>	<b>58800</b>

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
play machine salai	2	10,000	20,000				20,000
bangla machine salai	1	5,000	5,000				5,000
bangla machine salai	1	3,000	3,000			0	3,000
wool machine purcha.	0	0	0			50,000	50,000
security	0	0	100,000			0	100,000
	0	0	0			0	0
	0	0	0			0	0
			0			0	0
			0			0	0
			0			0	0
<b>Total</b>	<b>4</b>	<b>18000</b>	<b>128,000</b>	<b>0</b>	<b>0</b>	<b>50,000</b>	<b>178,000</b>



# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2
<b>Revenue(Sales)</b>				
play machine,bangla machine,others	4000	120000	1440000	1512000
0	0	0	0	0
<b>Total Sales(A)</b>	<b>4000</b>	<b>120000</b>	<b>1440000</b>	<b>1512000</b>
<b>Less Variable Expense (B)</b>				
play machine, bangla machine,others	3000	90000	1080000	1134000
<b>Total Variable Expense</b>	<b>3000</b>	<b>90000</b>	<b>1080000</b>	<b>1134000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>1000</b>	<b>30000</b>	<b>360000</b>	<b>378000</b>
<b>Less Fixed Expense</b>				
Rent		1000	12000	12000
Electric Bill		500	6000	6300
Transportaion		100	1200	1260
Salary (Self)		5000	60000	60000
Salary (Staff)		10000	120000	120000
Entertainment		200	2400	2400
Gard		0	0	0
Generator		500	6000	6000
Mobil Bill		300	3600	3700
<b>Total Fixed Cost (D)</b>		<b>17600</b>	<b>205200</b>	<b>205660</b>
<b>Net Profit (E)= [C-D]</b>		<b>12400</b>	<b>148800</b>	<b>156240</b>
<b>Investment Pay Back</b>			<b>30,000</b>	<b>30,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	148,800	156240
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		118800
	<b>Total Cash Inflow</b>	<b>198,800</b>	<b>275,040</b>
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	<b>Total Cash Outflow</b>	<b>80,000</b>	<b>30,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>118,800</b>	<b>245,040</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0  
Others:02 Experience & Skill : 20 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop; Modhupur bottala,  
Sakhipur, Tangail.

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures



# বন্ধু টেইলাস

প্রোঃ মোঃ মুক্তার হোসেন

শিশির সুপার মার্কেট, ২য় তলা, মধুপুর, টাঙ্গাইল। মোবাঃ ০১৯১৬-৭৯৪৬৭

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# FAMILY PICTURE

