

## Proposed NU Business Name: **ANI PHARMECY**



Project identification and prepared by: MST. MAHFUJA KHATUN  
Shakhipur Unit, Tangail

Project verified by: Md. Sarajul Islam



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## Brief Bio of The Proposed Nobin Udyokta

Name	:	<b>SHEKH ANAMUL HAQUE</b>
Age	:	02-07-1989(28Years)
Education, till to date	:	S.S.C
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	2 Brother 1 Sister
Address	:	Vill: Salgrampur ;P.O: Silimpur P.S: Shakhipur, Dist. Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>RASEDA</b>
(iii) Father's name	:	<b>MD. BASED MIHA</b>
(iv) GB member's info	:	Branch: Bharatuil, Centre # 10 (Female), Member ID: 1198, Group No: 01 Member since:01-01-2007(11 Years) First loan: BDT 10,000/- Existing loan: BDT 20,000/- Outstanding loan: BDT 13325/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	5 years of business experience.
Own Business and Training Info	:	5 years experience in running business. Yes, He has 5 years training
Other Own/Family Sources of Income	:	Yes, She has a lemon garden.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-611128
Mother's Contact No.	:	01727-428490
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Sokhipur unit, Tangail.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**RASEDA** joined Grameen Bank since 11 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>ANI PHARMECY</b>
Location	:	Vill: Salgrampur ;P.O: Silimpur P.S: Shakhipur, Dist. Tangail
Total Investment in BDT	:	BDT 2,60,000/-
Financing	:	Self BDT 2,00,000(from existing business) 77% Required Investment BDT 60,000(as equity) 23%
Present salary/drawings from business (estimates)	:	None
Proposed Salary	:	BDT. 5,000
Size of shop	:	12 ft x 6 ft= 72 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none"> <li>▪The business is planned to be scaled up by investment in existing goods like; Napa Extra, antibiotic, injection, sirap, calcium, others .</li> <li>▪Average 20% gain on sale.</li> <li>▪The business is operating by entrepreneur.</li> <li>▪The farm is own.</li> <li>▪Collects goods from in Shakhipur.</li> <li>▪Agreed grace period is 3 months.</li> </ul>

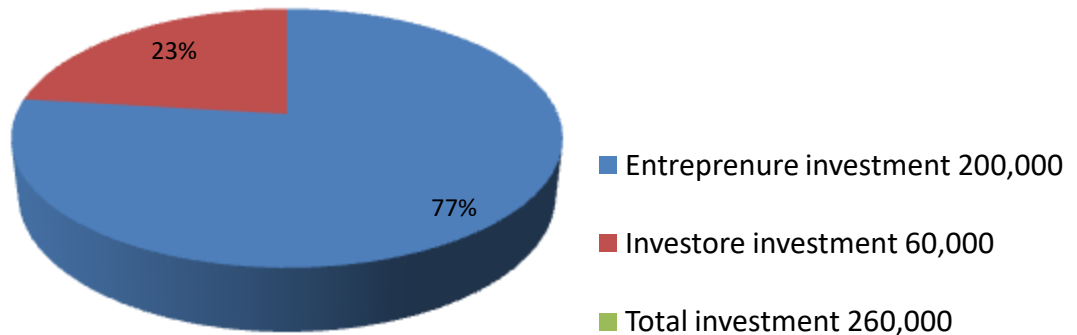
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Napa Extra, antibiotic, injection, sirap, calcium, others	2,500	75,000	900,000
<b>Total Sales (A)</b>	2,500	75,000	900,000
<b>Less. Variable Expense</b>			
Napa Extra, antibiotic, injection, sirap, calcium, others	2,000	60,000	720,000
<b>Total variable Expense (B)</b>	<b>2,000</b>	<b>60,000</b>	<b>720,000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>500</b>	<b>15,000</b>	<b>180,000</b>
<b>Less. Fixed Expense</b>			
Rent		0	0
Electricity Bill		500	6,000
Transportation		0	0
Salary(self)		5,000	60,000
Salary(sttaf)		0	0
Entertainment		200	2,400
Gird		0	0
Generator		0	0
Mobile bill		200	2,400
<b>Total fixed Cost (D)</b>		<b>5,900</b>	<b>70,800</b>
<b>Net Profit (E) [C-D]</b>		<b>9,100</b>	<b>109,200</b>

# Investment Breakdown

Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Unit Price	Price		Quantity	Unit Price	Price	
Napa Extra	1	10000	10000	antibiotic	1	60000	60,000	70,000
antibiotic	1	50000	50000		0	0	0	50,000
injection	1	20000	20000		0	0	0	20,000
sirap	1	50000	50000		0	0	0	50,000
calcium	1	40000	40000		0	0	0	40,000
Others	1	30000	30000		0	0	0	30,000
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
			0		0	0	0	0
Security			0			0	0	0
<b>Total</b>			200000			60000	60,000	<b>260,000</b>

## Source of finance



## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year+5%	3rd year+5%
<b>Revenue (sales)</b>					
Napa Extra, antibiotic, injection, sirap, calcium, others	3,500	105,000	1,260,000	1,323,000	1,389,150
<b>Total Sales (A)</b>	3,500	105,000	1,260,000	1,323,000	1,389,150
<b>Less. Variable Expense</b>					
Napa Extra, antibiotic, injection, sirap, calcium, others	2,800	84,000	1,008,000	1,058,400	1,111,320
<b>Total variable Expense (B)</b>	<b>2,800</b>	<b>84,000</b>	<b>1,008,000</b>	<b>1,058,400</b>	<b>1,111,320</b>
<b>Contribution Margin (CM) [C=(A-B)</b>	<b>700</b>	<b>21,000</b>	<b>252,000</b>	<b>264,600</b>	<b>277,830</b>
<b>Less. Fixed Expense</b>					
Rent		0	0	0	0
Electricity Bill		500	6,000	6,300	6,615
Transportation		0	0	0	0
Salary (self)		5,000	60,000	60,000	60,000
Salary(sttaf)		0	0	0	0
Entertainment		200	2,400	2,520	2,646
Gird		0	0	0	0
Generator		0	0	0	0
Mobile bill		200	2,400	2,520	2,646
<b>Non Cash Item</b>					
Depreciation		0	0	0	0
<b>Total Fixed Cost</b>		<b>5,900</b>	<b>70,800</b>	<b>71,340</b>	<b>71,907</b>
<b>Net Profit (E) [C-D)</b>		<b>15,100</b>	<b>181,200</b>	<b>193,260</b>	<b>205,923</b>
<b>Investment Payback</b>			<b>24,000</b>	<b>24,000</b>	<b>24,000</b>



# Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	181,200	193,260	205,923
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		157,200	326,460
	<b>Total Cash Inflow</b>	<b>241,200</b>	<b>350,460</b>	<b>532,383</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	<b>Total Cash Outflow</b>	<b>84,000</b>	<b>24,000</b>	<b>24,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>157,200</b>	<b>326,460</b>	<b>508,383</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0  
Others:0, Experience & Skill : 15 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures























# গ্রামীণ শক্তি সামাজিক ব্যবসা লিঃ

ফর্ম নং-১

## প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য

প্রকল্পের নাম: এনি সার্ভিস

প্রকল্প প্রস্তাব গ্রহণের তারিখ: ১৬/০৬/২০১৮

ইউনিটের নাম: স্বাধীন

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:  
নাম: বোপা সোমসুন্দর হক

বয়স: ২৮ বছর জন্ম তারিখ: ০২/০৭/১৯৯০

জাতীয় পরিচয়পত্র নম্বর: ২৬১৮৭১৬০০০০৬৪

শিক্ষাগত যোগ্যতা: S.S.C পাস

বৈবাহিক অবস্থা: স্বিবাহিত

ছেলে-মেয়ের সংখ্যা: ১ হুমসে

ভাই/বোনের সংখ্যা: ২ ভাই ১ সমান

বর্তমান ঠিকানা: গ্রাম: কালিয়ামপুর পো: স্বাধীন

থানা: স্বাধীন জেলা: টাঙ্গাইল

স্থায়ী ঠিকানা: গ্রাম: ৪ পো: ১

থানা: " জেলা: ৭

উদ্যোক্তার মোবাইল নং- ০১৭১৮-৫১১১২৮

বাবা/মা মোবাইল নং- ০১৭২৭-৪২৬৪৯০

গ্রামীণ ব্যাংক সদস্য কে? বাবা/মা

মায়ের নাম: বান্ধুমা

বাবা/মা: প্রাক্তন / রানিং সদস্য

গ্রুপ নং- ০১

শাখা: বহুতাঙ্গ