#### A Nobin Udyokta Project

# **Gazi Dairy Farm**





Project by: Hasan Gazi

Identified by: Md. Sohrab Hossain

Verified: Mirza Arif Rabbani

Hajignj Unit Region-1 GRAMEEN TRUST



#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Hasan Gazi
Age	:	02/03/1984
Marital status	:	Married,
Children	:	Two Son
No. of siblings:	:	Five brothers and Two Sisters
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info		Mother Father  Marufa  Monir Hossain Gazi  Member since: 11/04/2008 – 10/02/2014  Branch: Barakul, Centre no.33/m Group: 01  Loanee No. 2150 First loan: Tk. 4000  Total Amount Received: Tk. 2,80,000/-  Existing loan: Tk.0 Outstanding:Tk.0
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	N/A N/A N/A N/A N/A
Education, till to date	:	Class Nine

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation	:	Farm Business
Trade License Number	:	
Business Experiences	:	6 years.
Other Own/Family Sources of Income		Two brothers abroad,one brother business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01721317171
NU Project Source/Reference	:	GT Hajigonj Unit Office, Chandpur.

### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother has been a member of Grameen Bank (GB) Since 11/04/2008 from 10/02/2014. At first his mother took a loan amount BDT 4,000 from Grameen Bank. She Invested the money in his son's business. They gradually improved their life standard through GB loan.

## PROPOSED BUSINESS Info.



Business Name	:	Gazi Dairy Farm
Total Investment in BDT	:	955,000/-
Financing	:	Self BDT : 875,000 (from existing business) - 92% Required Investment BDT : 80,000 (as equity) - 08%
Present salary/drawings from business (estimates)	:	BDT, 9,000/-
Proposed Salary		BDT 9,000 /-
Proposed Business % of present gross profit margin	:	25%
Estimated % of proposed gross profit margin	:	25%
Agreed grace period	:	02 months

## **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Income from milk	3000	90000	1080000		
Less: Cost of sale (B)	2250	67500	810000		
Gross Profit 25% (A-B)= [C]	750	22500	270000		
Less: Operating Costs					
Electricity bill		500	6000		
Medicine		500	6000		
Rent		0	0		
Mobile Bill		300	3600		
Salary from Business (Self)		9000	108000		
Others (Entertainment)		400	4,800		
Non Cash Item:					
Depreciation Expenses		0	0		
Total Operating Cost (D)		10700	128400		
Net Profit (C-D):		12425	149100		

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: , Advance: Present Good Items	875000		875000
Proposed Items (**) :		80,000	80,000
Total Capital	875000	80,000	955000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



#### **Present Stock item**

Product name	Amount
Cow(4)	480000
Calf(5)	150000
Food	15000
Straw	30000
Ox (4)	200000
Total	875000

#### **Proposed Item**

Product Name	Amount
Australian Fizi with Calf	80,000
Total	80,000

## Financial Projection of NU BUSINESS PLAN



Particulars	Y	'ear 1 (l	BDT)	Year 2 (BDT)		
r ai ticulai s	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3500	105000	1260000	4000	120000	1440000
Less: Cost of Sale (B)	2625	78750	945000	3000	90000	1080000
Profit 25% (A-B)=(C)	875	26250	315000	1000	30000	360000
Gross Profit (C+D)=E						
Less operating cost:						
Electricity bill		500	6000		700	8400
Mobile Bill		500	6000		500	6000
Salary- self		9000	108000		9000	108000
Medichine		600	7200		650	7800
Shop Rent		0	0		0	0
Night Guard Bill		0	0		0	0
Others		500	6000		500	6000
Depreciation Expenses		0	0		0	0
Total Operating Cost (F)		11100	1789200		11350	136200
Net Profit =(E-F)		15150	181800		18450	223800
GT payback	48000			48000		
Retained Income:	13380	0		175800		

## **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit (Ownership Tr. Fee added back)	181800	223800
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus	0	133800
	Total Cash Inflow	261800	357600
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Investment Pay Back (Including Ownership Tr. Fee)	48000	80000
2.3	Payment of GB loan	0	
	Total Cash Outflow	128000	80000
3.0	Net Cash Surplus	133800	277600

#### **SWOT Analysis**



# STRENGTH

- Skill and 6Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

## WEAKNESS

Lack of investment

## **O**PPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

## THREATS

- New competitor may be present
- Political Unrest
- Theft
- Fire























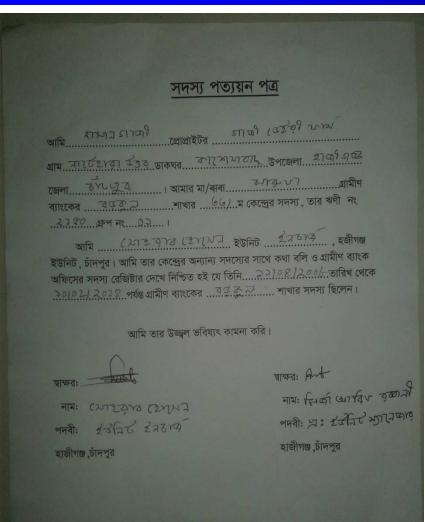




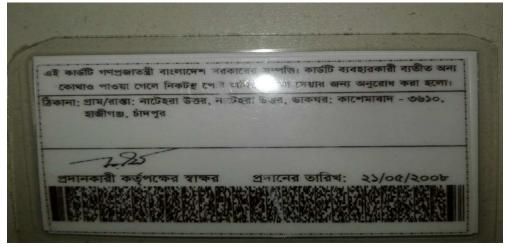














# Presented at 241st (84th Regional) Internal Design Lab On 21st March-2018 at Chandpur

