#### A Nobin Udyokta Project

#### কানন খেলা ঘর





Presented by: MD. Hasanur Rashid

NU Identified and PP Prepared by: Md. Alauddin

Verified By: MD. Alauddin



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Hasanur Rashid
Age	:	01/01/1986
Marital status	:	Married
Children	:	N/A
No. of siblings:	:	2 Brothers & one sister
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother Father  Nasima Begum  Md. Goalam Mostofa  Member since:21/11/2005  Branch: Jowag, Group:02  Loanee No.1175/1Center:43/M, First loan:5,000/-  Existing loan:00/, Outstanding: 00/
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GCCN, GKF etc  (ix) Others	:	N/A N/A N/A N/A
Education	:	H.S.C

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Sports Gallery
Initial Investment	•	150000/-
Trade License/ Drug License		846
Business Experience And Training Info	:	8 years
Other Own/Family Sources of Income	:	one brother Business Man.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01834-728734
NU Project Source/Reference	:	Sonaimuri Unit, Noakhali.

#### BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank from 2005 to 2016. At first his mother took a loan amount of 10,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

# PROPOSED BUSINESS Info.



Business Name	:	Kanon Khela Ghor	
Address/ Location	:	Sonaimuri Bazzer	
Total Investment in BDT	:	360000/-	
Financing	:	Self BDT 300000 (from existing business) Required Investment BDT 60,000/-(as equity)	83% 17%
Present salary/drawings from business (estimates)	:	7000/-	
Proposed Salary	:	7,000/-	
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	:	25% 25% 2 months	

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items:  Sports item Advanced Crest Jusce Head phone Load Bkash Table Roket Surecash Furniture	60000 100000 10000 15000 5000 10000 30000 5000 15000 20000		300000
Proposed items:		60,000	60,000
Total Capital			360000

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock	items
Product name	Amount
Advanced	1,00000
Crest	10,000
Sports Item	60,000
Head phone	5,000
Jusce	15000
Load	10,000
Bkash	30,000
Table	5,000
Rocket	15000
Sure cah	20,000
Furniture	30,000
Total Present Stock	300000

Propos	Proposed items		
Product Name	Unit	Amount	
Sports Item		60,000	
Total Proposed Stock		60,000	

#### EXISTING BUSINESS OPERATIONS Info.



Doublandone		Existing Business (BDT)			
Particulars Particulars	Daily	Monthly	Yearly		
Sales (A)	3,000	90,000	10,80,000		
Less: Cost of sales (B)	2,000	60,000	7,20,000		
Gross Profit C=(A-B)	1,000	30,000	3,60,000		
Less: <b>Operating Costs</b>					
Electricity bill		700	8,400		
Generator bill		100	1,200		
Shop Rent		1,600	19,200		
Night Guard bill		200	2,400		
Mobile bill		300	3,600		
Present salary/Drawings- self		7,000	84,000		
Conveyance or Transport]		200	2,400		
Others (fees, Entertainment, TL renew)		200	2,400		
Non Cash Item:					
Depreciation Expenses (10%)		1,575	18,900		
Total Operating Cost (D)		11,875	1,42,500		
Net Profit (C-D):					

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars		Year 1 (BD	T)		Year 2 (BD	T)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3,500	1,05,000	12,60,000	4,000	1,20,000	14,40,000
Less: Cost of Sale (B)	24,50	73,500	8,82,000	2,800	84,000	10,08,000
Gross Profit (A-B)=(C)	1,050	31,500	3,78,000	1,200	36,000	4,32,000
Less: Operating Costs						
Electricity bill		700	8,400		750	9,000
Generator bill		100	1,200		100	1,200
Shop Rent		1,600	19,200		1,600	19,200
Night Guard bill		200	2,400		200	2,400
Mobile bill		300	3,600		300	3,600
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Conveyance or Transport		200	2,400		200	2,400
Others (fees, Entertainment, TL renew)		200	2,400		200	2,400
Non Cash Item:						
Depreciation Expenses (10%)		1,575	18,900		1,575	18,900
Total Operating Cost (D)		11,875	1,42,500		11,925	1,43,100
Net Profit (C-D) = (E)		19,625	2,35,500		24,075	2,88,900
GT payback		36,000			36,000	
Retained Income:		1,99,500			2,52,900	_

#### CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	2,35,500	2,88,900
1.3	Depreciation (Non cash item)	18,900	18,900
1.4	Opening Balance of Cash Surplus		2,18,400
	Total Cash Inflow	3,14,400	5,26,200
2.0	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36000
	Total Cash Outflow	96,000	36,000
3.0	Net Cash Surplus	2,18,400	4,90,200

#### **SWOT Analysis**



C	
J	TRENGTH

- NU is full time engaged with shop
- Skilled & Experience 8 years
- Good Communication System.
- Good Networking with customer

## WEAKNESS

Lack of investment

### **O**PPORTUNITIES

- Expansion Of Business
- Increasing the profitability

#### **HREATS**

- Political Unrest
- Theft









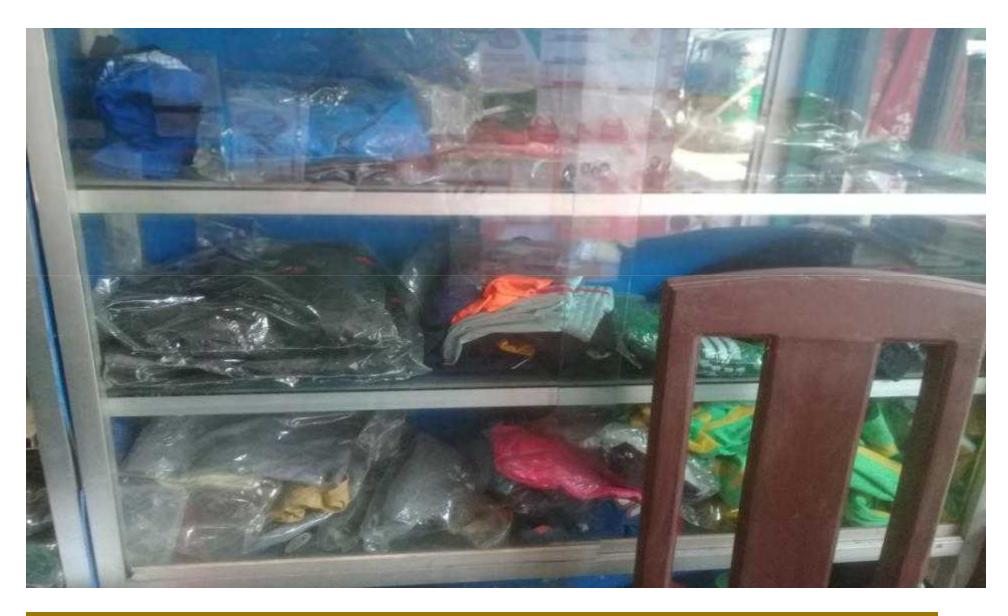








































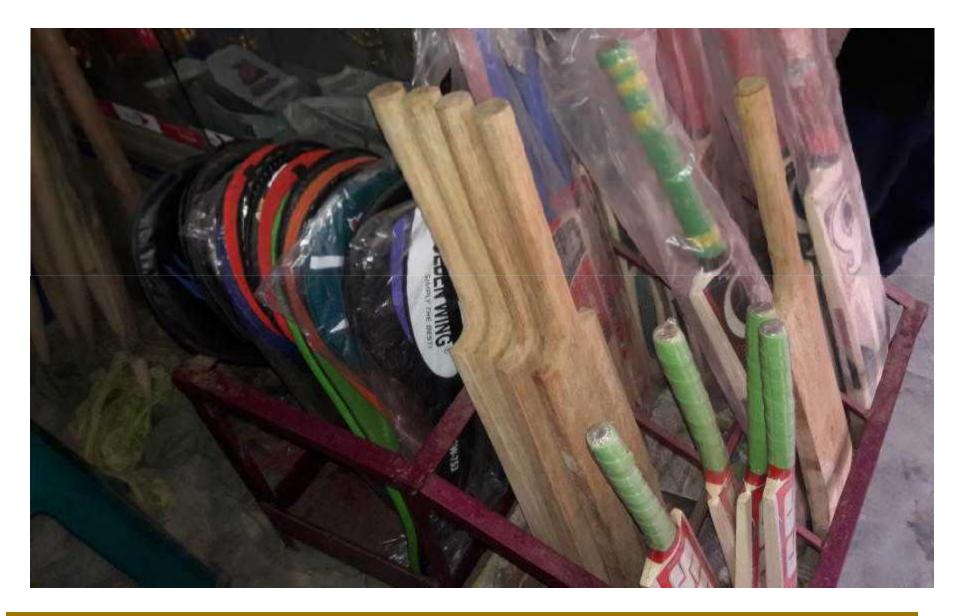
















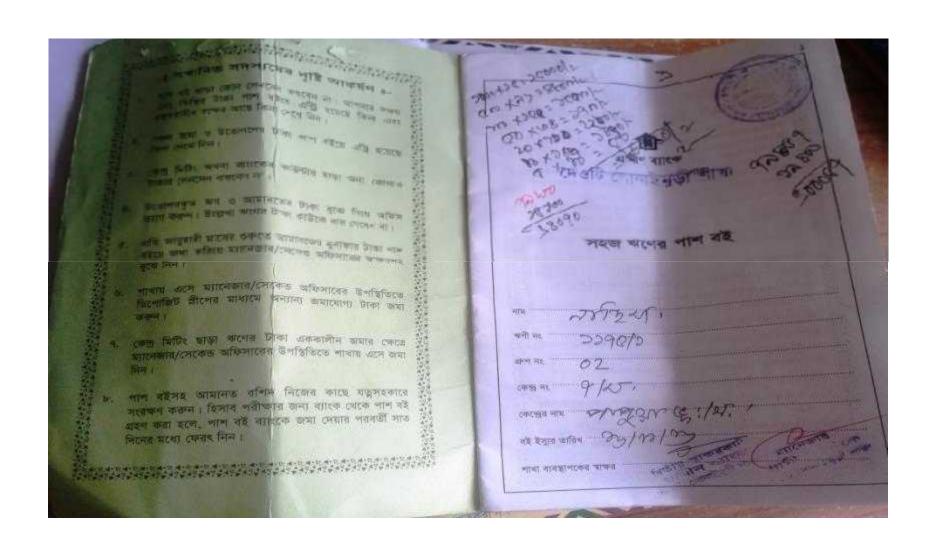






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# Presented at 242nd Internal Design Lab Regional-85 on March 22, 2018 at GT

