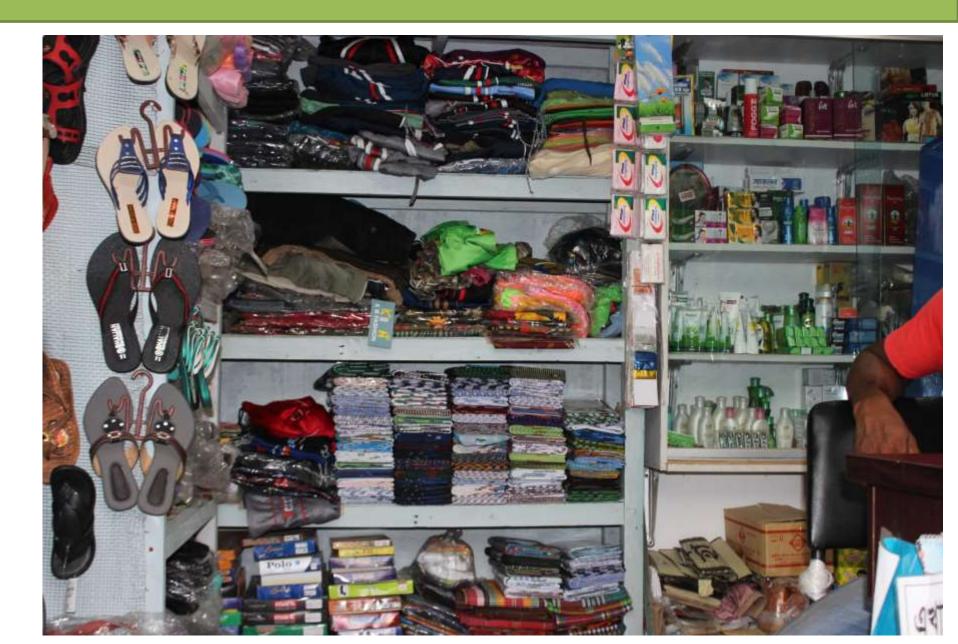
### **VARIETIES STORE**



# MD. SALAUDDIN NOBIN UDYOKTA (New Entrepreneur)



# **Brief Bio of Promoter**

Name	MD. SALAUDDIN				
Age	29 Years				
Contact No.	01787-129102				
Marital Status	Married				
Address	Vill: Mostul Beltota, P.O: Tolna P.S: Khilkhetl Dist: Dhaka				
Mother	HABIBA				
(Grameen Bank					
Borrower)	Group No.: 01				
	Branch: Dokshinkhan Uttara Branch				
	GB Member: Since 15 Years				
	Outstanding Loan: TK.60,000				
Education	Class Nine				
Qualification					
Experience	Five years experience in running business. He is now				
	interested to scale up his running business.				

# **Picture of NOBIN UDYOKTA & MOTHER**





#### **Project Summery**

Running a Varieties Store with an experience of five years.

Collects cloths & Cosmetics from Islampur, Gauchia, Gulistan, Fulbaria and Chalkbaza Dhaka. All kind of Apparel, Cosmetics & Consumer product like; Sharee, Three piece, T-Shirt, Bed Sheet, Lungi, Pant piece, Shirt piece, Napkin, Face wash, Beauty cream, Soap, Ornaments, sandals, Shoe, Milk powder, Cold drinks, Ice cream Juice etc are available. Average ten percent gain on sales

### Project Objectives

Self employment for the promoter

Contribute in improving of socio-economic condition

Meet demand in the community.

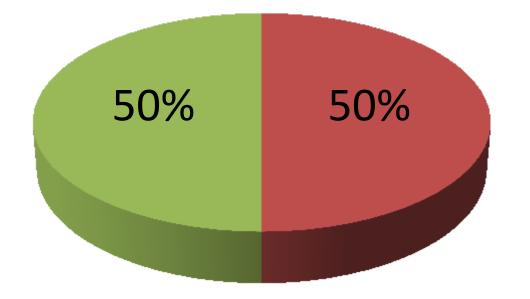
Create employment opportunity for others.

Ensure quality goods to community.

## **Investment Breakdown**

Particulars	Existing	proposed	proposed Total
Cloth	1,00,000	1,00,000	2,00,000
Flexi &	50,000	50,000	1,00,000
Electricity Bill			
Shoe, Cosmetics	1,00,000	1,00,000	2,00,000
Others	50,000	50,000	1,00,000
Total	3,00,000	3,00,000	6,00,000

### **Means of Finance**



Means of Finance

- Entrepreneur's Contribution 3,00,000
- Investor's Investment 3,00,000

Total 6,00,000

# **Existing Business**

BDT (TK)					
Particular	Monthly	Yearly			
Expense					
Purchase sharee, Lungi, T-Shirt Napkin	70,000	8,40,000			
Purchase Cosmetics & Drinks	80,000	9,60,000			
Purchase Shoe	20,000	2,40,000			
Purchase Biscuit, chips, Noodles, soap, Tooth-Paste	50,000	6,00,000			
Rent	2,000	24,000			
Electricity	500	6,000			
Others	1,000	12,000			
Total	2,23,500	26,82,000			
Revenue (+ 9% profit)					
Sale sharee, Lungi, Three piece Napkin	76,300	9,15,600			
Sale Cosmetics & Drinks	87,200	10,46,400			
Sale Shoe	21,800	2,61,600			
Sale Biscuit, chips, Noodles, soap, Tooth-Paste	54,500	6,54,000			
Total Revenue	2,39,800	28,77,600			
Net Profit	16,300	1,95,600			

# **Financial Projection**

BDT (TK)								
Particulars	Monthly	1 <sup>St</sup> Year	2 <sup>nd</sup> Year+5%	3rd Year+5%				
Expense								
Purchase sharee, Lungi, T-Shirt Napkin	1,00,000	12,00,000	12,60,00	13,23,000				
Purchase Cosmetics & Drinks	1,10,000	13,20,000	13,86,000	14,55,300				
Purchase Shoe	25,000	3,00,000	3,15,000	3,30,750				
Purchase Biscuit, chips, Noodles, soap,	50,000	6,00,000	6,30,000	6,61,500				
Tooth-Paste								
Flexi-Load, Electricity Bill	30,000	3,60,000	3,78,000	3,96,900				
Rent	2,000	24,000	25,200	26,460				
Electricity	600	7,200	7,560	7,938				
Salary	6,000	72,000	75,600	79,380				
Others	1,000	12,000	12,600	13,230				
Total	3,24,600	38,95,200	40,89,960	42,94,458				
Revenue (+ 9% profit)								
Sale sharee, Lungi, Three piece Napkin	1,10,000	13,20,000	13,86,000	14,55,300				
Sale Cosmetics & Drinks	1,21,000	14,52,000	15,24,600	16,00,830				
Sale Shoe	27,500	3,30,000	3,46,500	3,63,825				
Sale Biscuit, chips, Noodles, soap, Tooth-	55,000	6,60,000	6,93,000	7,27,650				
Paste								
Flexi-Load, Electricity Bill	33,000	3,96,000	4,15,800	4,36,590				
Total Revenue	3,46,500	41,58,000	43,65,900	45,84,195				

#### **Risk Factor & Risk Management**

#### **Risk Factor**

- ✤ Theft.
- Political unrest (Strike & Blockade).

#### **Risk Management**

Proper Security measure will taken

#### **Business Picture**

















# THANK YOU Grameen Shakti SamaJik Byabosha Ltd.