

ISLAM MEDICAL HALL



Grameen Shakti SamaJik Byabosha Ltd.

BUSINESS PICTURE



SHAFIKUL ISLAM

NOBIN UDYOKTA (New Entrepreneur)



BRIEF BIO OF THE ENTREPRENEUR

Name	SHAFIKUL ISLAM
Father's Name	DULAL HOSEN
Age	25-09-1980 <i>(34 Years)</i>
Education Qualification	S.S.C
Contact No.	01921-081297, 01911-221298
Marital Status	Married
Address	Vill: Badeparsi, P.O: Kalihati P.S: Ghatail Dist: Tangail
Mother (Grameen Bank Borrower)	FEROZA BEGUM Member ID: 7033 , Centre No. 64 (Male), Group No.: 09 Branch: Beldoho Ghatail GB Member: 08-11-2005 <i>(9 Years)</i> Last Withdrawn Loan: 30,000 taka Outstanding Loan: Nil
Experience	Five years experience in running business. He is now interested to scale up his business.
Source	Grameen Shakti Samajik Byabosha Ltd.

Picture of NOBIN UDYOKTA & MOTHER



PROJECT SUMMERY



- ✓ Running a pharmacy business with an experience of five years.
- ✓ All kinds of medicines are available .
- ✓ Provide regular and emergency services to the community.
- ✓ I start business After completing L.M.A.F Course.
- ✓ Provide flexi-Load service.
- ✓ Average 12.5% gain on purchase.
- ✓ Business will be increase from the second year 5% gradually.
- ✓ The Business is operate by the entrepreneur. Existing no employee & so far no employee will be appointed.
- ✓ The entrepreneur source of income only from this shop.

Existing Business

BDT (TK)

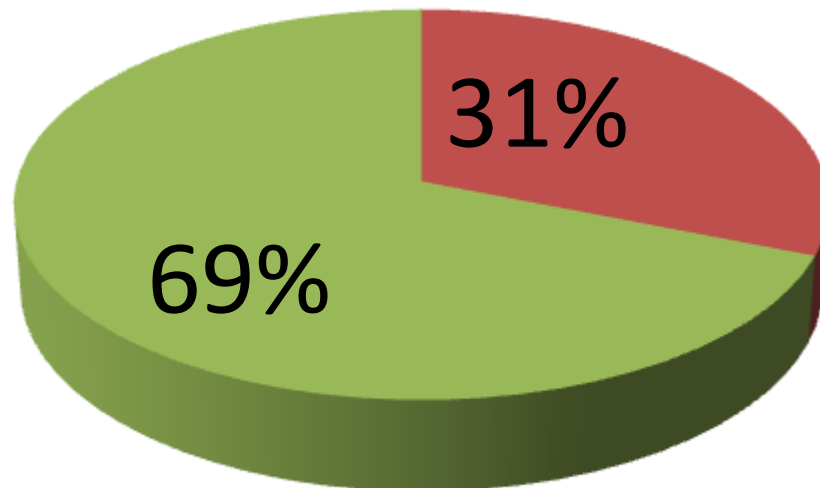
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Seclo, Ciprocine, Neotek, Renal, Napa, Flagil, Supravite, Saline	1,350	40,500	486,000
Vatnovat N, Clovac, Savlon, Tymox, Diclophen,	1,125	33,750	405,000
Flexi-Load	54	1,620	19,440
Total Sales (A)	2,529	75,870	910,440
Less. Variable Expense			
Seclo, Ciprocine, Neotek, Renal, Napa, Flagil, Supravite, Saline	1,200	36,000	432,000
Vatnovat N, Clovac, Savlon, Tymox, Diclophen,	1,000	30,000	360,000
Total variable Expense (B)	2,200	66,000	792,000
Contribution Margin (CM) [C=(A-B)]	329	9,870	118,440
Less. Fixed Expense			
Rent		3,000	36,000
Electricity Bill		200	2,400
Generator Bill		100	1,200
Guard		50	600
Mosque Bill		50	600
Transportation		400	4,800
Mobile Bill & Others		400	4,800
Total fixed Cost (D)		4,200	50,400
Net Profit (E) [C-D]		5,670	68,040

Investment Breakdown

Particulars	Existing	proposed	proposed Total
Seclo, Ciprocine, Cinarol	35,000	1,00,000	1,35,000
Vatnovat N, Hamdard Syrup	35,000	1,00,000	1,35,000
Decoration	20,000	-	20,000
Total	90,000	2,00,000	2,90,000

Means of Finance

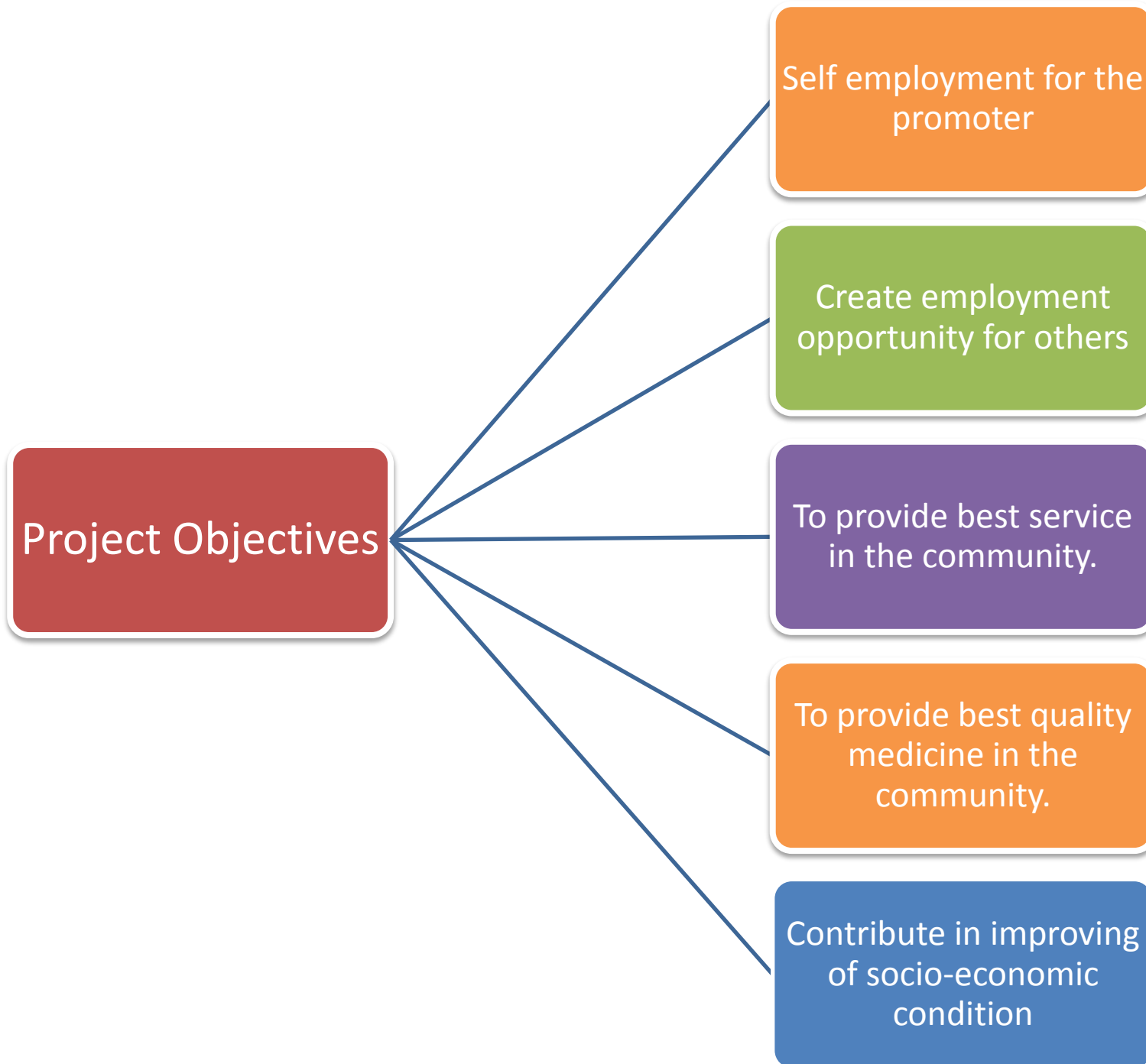
- Entrepreneur's Contribution 90,000
- Investor's Investment 200,000
- Total 290,000



Financial Projection

BDT (TK)

Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Seclo, Ciprocin, Neotek, Renal,Napa, Flagil,Supravit, Saline	2,475	74,250	891,000	935,550	982,328
Vatnovat N, Clovac, Savlon, Tymox, Diclophen,	2,025	60,750	729,000	765,450	803,723
Flexi-Load	81	2,430	29,160	30,618	32,149
Total Sales (A)	4,581	137,430	1,649,160	1,731,618	1,818,199
Less. Variable Expense					
Seclo, Ciprocin, Neotek, Renal,Napa, Flagil,Supravit, Saline	2,200	66,000	792,000	831,600	873,180
Vatnovat N, Clovac, Savlon, Tymox, Diclophen,	1,800	54,000	648,000	680,400	714,420
Total variable Expense (B)	4,000	120,000	1,440,000	1,512,000	1,587,600
Contribution Margin (CM) [C=(A-B)]	581	17,430	209,160	219,618	230,599
Less. Fixed Expense					
Rent		3,000	36,000	37,800	39,690
Electricity Bill		200	2,400	2,520	2,646
Generator Bill		100	1,200	1,260	1,323
Guard		50	600	630	662
Mosque Bill		50	600	630	662
Transportation		400	4,800	5,040	5,292
Salary (self)		3,000	36,000	37,800	39,690
Depreciation		200	2,400	2,520	2,646
Mobile & SMS Monitoring		400	4,800	5,040	5,292
Total fixed Cost (D)		7,400	88,800	93,240	97,902
Net Profit (E) [C-D]		10,030	120,360	126,378	132,697
Investment Payback			80,000	80,000	80,000



Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Political unrest (Strike & Blockade).

Risk Management

- ❖ Proper Security measure will be taken.

THANK YOU

Grameen Shakti SamaJik Byabosha Ltd.

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