

KING ENGINEERING WORKSHOP



ARIFUL ISLAM

NOBIN UDYOKTA (*New Entrepreneur*)



BRIEF BIO OF PROMOTER

Name	ARIFUL ISLAM
Father's Name	LATE. ABDUS SALAM
Age	06-05-1984 (30 Years)
Education Qualification	MBA
Contact No.	01913-312561
Marital Status	Married
Address	Vill: Holan, P.O: Dokshinkhan P.S: Dokshinkhan Dist: Dhaka
Mother (Grameen Bank Borrower)	REHENA BEGUM Member ID: 5195, Centre No. 17 (Female), Group No.: 10 Branch: Dokshinkhan Uttara Branch GB Member: 01-06-1994 (20 Years) Outstanding Loan: Nil
Experience	Seven years experience in running business. He is now interested to scale up his business.

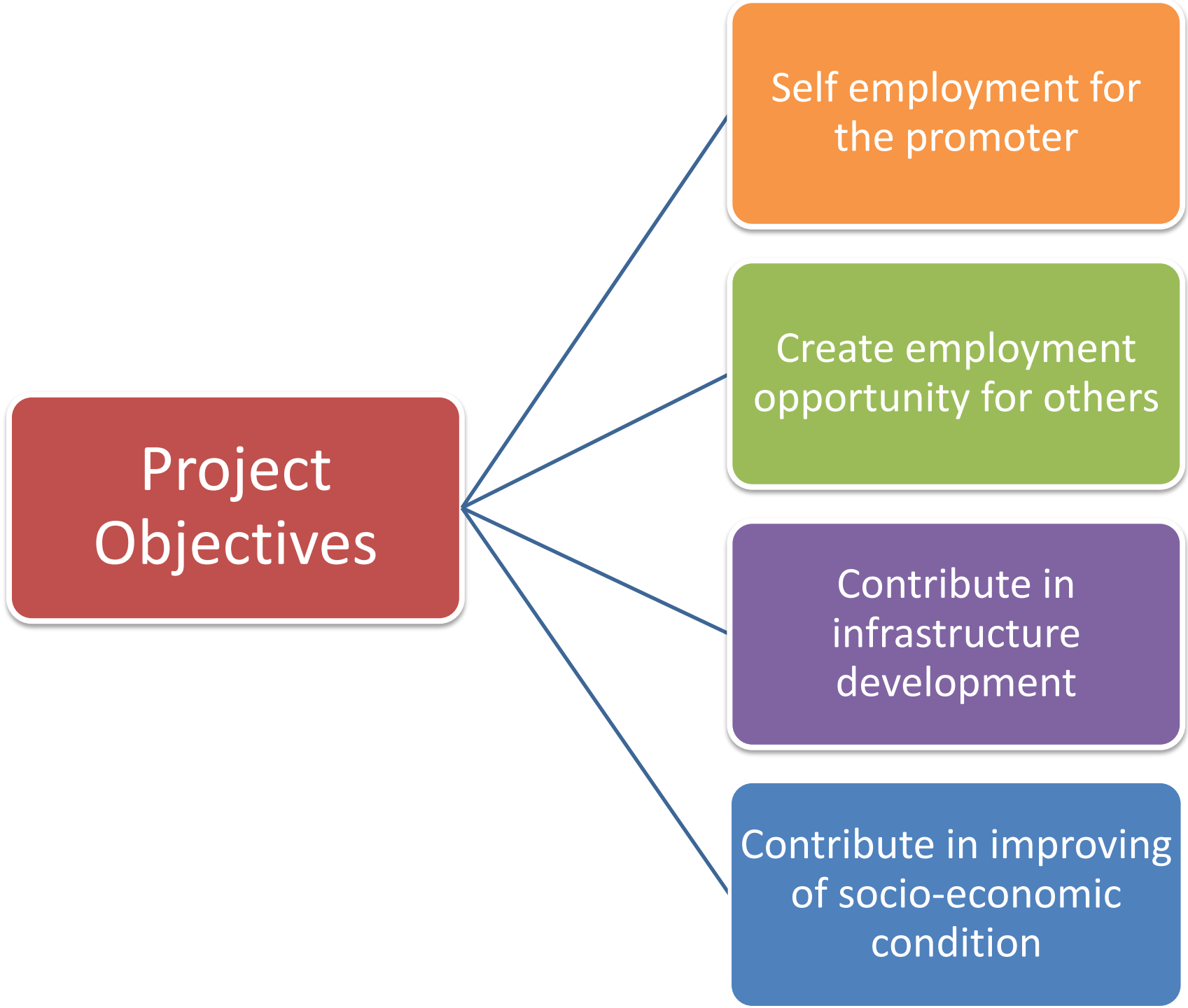
PICTURE OF NOBIN UDYOKTA & MOTHER



Project Summery



- ✓ Running a Engineering workshop shop with an experience of seven years.
- ✓ Manufacturer of Collapse Gate, Steel window, door, Steel shutter etc.
- ✓ Existing three labor & after getting equity fund one labor will be appointed.
- ✓ Average 30% gain on sales.



Project Objectives

Self employment for the promoter

Create employment opportunity for others

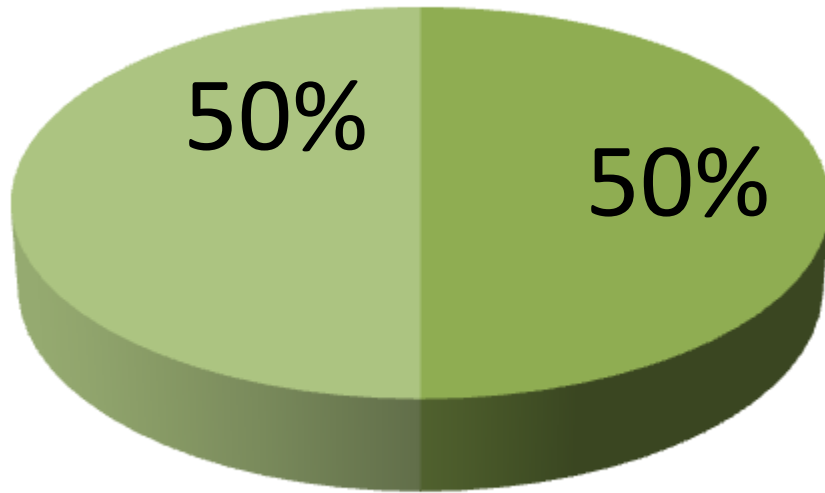
Contribute in infrastructure development

Contribute in improving of socio-economic condition

Investment Breakdown

Particulars	Existing	proposed	proposed Total
Angle, Schaller bar	10,000	75,000	85,000
Wielding Machine	60,000	-	60,000
Drill & Cutter machine	40,000	-	40,000
Flat bar	20,000	75,000	95,000
Steel sheet	15,000	50,000	65,000
Top machine, Gazdril, Gunning machine	30,000	-	30,000
Advance	25,000	-	25,000
Total	2,00,000	2,00,000	4,00,000

Means of Finance



- Entrepreneur's Contribution 200,000
- Investor's Investment 200,000
- Total 400,000

Existing Business

BDT(TK)		
Particular	Monthly	Yearly
Expense		
Steel Angle	25,000	300,000
Welding Steel	7,000	84,000
Schaller Bar	33,000	396,000
Steel sheet	20,000	240,000
Flat Bar	25,000	300,000
Pat Bar	15,000	180,000
Rent	3,000	36,000
Electricity	1,500	18,000
Transportation	1,000	12,000
Guard	400	4,800
Generator	200	2,400
Salary (3 staff)	18,000	216,000
Mobile & Others	1,000	12,000
Total	150,100	1,801,200
Revenue (30%)		
Steel Angle	32,500	390,000
Welding Steel	9,100	109,200
Scaller Bar	42,900	514,800
Steel sheet	26,000	312,000
Flat Bar	32,500	390,000
Pat Bar	15,600	187,200
Others	3,900	46,800
Total	162,500	1,950,000
Net Profit	12,400	148,800

Financial Projection

BDT(TK)

Particular	Monthly	1st Year	2nd Year+5%
Expense			
Steel Angle	40,000	480,000	504,000
Weilding Steel	15,000	180,000	189,000
Scaller Bar	45,000	540,000	567,000
Steel sheet	30,000	360,000	378,000
Flat Bar	40,000	480,000	504,000
Jat Bar	25,000	300,000	315,000
Rent	3,000	36,000	37,800
Electricity	2,000	24,000	25,200
Transportation	1,500	18,000	18,900
Guard	400	4,800	5,040
Generator	200	2,400	2,520
Salary (staff)	21,000	252,000	264,600
Salary (self)	5,000	60,000	63,000
Depreciation	1,625	19,500	20,475
Mobile & Others	1,375	16,500	17,325
Total	231,100	2,773,200	2,911,860
Revenue (30%)			
Steel Angle	52,000	624,000	655,200
Weilding Steel	19,500	234,000	245,700
Scaller Bar	58,500	702,000	737,100
Steel sheet	39,000	468,000	491,400
Flat Bar	52,000	624,000	655,200
Pat Bar	32,500	390,000	409,500
Total	253,500	3,042,000	3,194,100
Net Profit	22,400	268,800	282,240
Investment Payback		120,000	120,000

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Political unrest (Strike & Blockade).

Risk Management

- ❖ Proper Security measure will be taken.

Business Picture







Grameen Shakti Samajik
Byabosha Ltd.