

Grameen Kalyan

Proposed NU Business Name: Mithun Cow Fattening farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md Mithun Ahmed Vill: Shemulia, Post: Shostipur, Upazilla: Kushtia, District: Kushtia		
Age	:	20 Years		
Marital status	:	Single		
No. of siblings:	:	1 (one) brother and 1 (one) sister		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment		Mother Father Mst. Jahanara Begum Md. Zamal Uddin Branch: Alampur, Group # 3, Centre # 18/M, Loan no.: 9528/1, Member since: 2004, First loan: Tk. 5,000, Existing loan: 17,000, Outstanding: 10,000 Father (Agriculture farming)		
(vi) Mobile lady(vii) Grameen Education Loan(viii) Any other loan like GCCN, GKF etc.(ix) Others	: : :	No Nil Nil Nil		
Education, till to date	:	Honors' 1st Year (History)		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Studying Honors in History (1st Year).
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		He has no training but his father used to rear cow so he will get support from his father.
Other Own/Family Sources of Income	:	Father's income from agriculture farming.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01723621775
National ID number	:	Nil
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2004. At first she took GB loan BDT 5,000 (Five thousand) and used the money in agriculture farming. Subsequently she borrowed loan from GB for several times for different activities including house loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

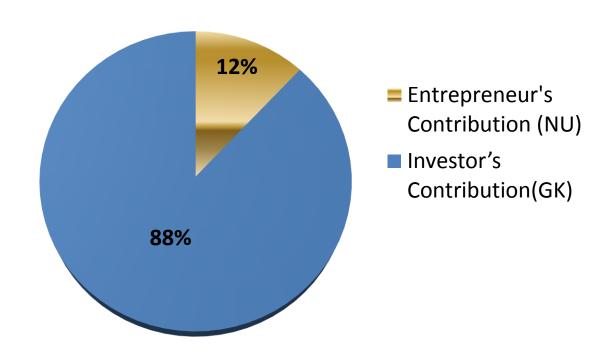
Project's Name 0	:	Mithun Cow Fattening Farm		
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Address/ Location	:	Shemulia, Kushtia		
Total Investment	:	BDT 2,55,000		
Financing	:	Self financing: BDT 30,000		
		Required Investment: BDT 2,25,000 (as equity)		
Present salary/drawings from business (estimates)	:	Nil		
Proposed Salary	:	BDT 2,500 (Two thousand and five hundred only)		
Proposed Business		Start with having 4 cows @ TK. 30,000/- each;		
Implementation Plan	:	In every six moths the 4 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months;		
		Feeding cost of each cow/cycle = BDT 15,000/-;		
		Selling price of each cow after every cycle = BDT 65,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		Expected date to start the project is November, 2014.		

PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Proposed (BDT)	Total (BDT)
Investments in different categories:		
Cow Shade	70,000	70,000
Cow	1,20,000	1,20,000
Cow Food	60,000	60,000
Cow feeding Appliance	3,000	3,000
Others	2,000	2,000
Total Capital	255,000	255,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	30,000	12%
Investor's Contribution(GK)	2,25,000	88%
Total Investment	2,55,000	100%



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	260,000	260,000	520,000	273,000	273,000	546,000	286,650	286,650	573,300
Cow Dung Sales	6,000	6,000	12,000	6,300	6,300	12,600	6,615	6,615	13,230
(A) Total Revenue	266,000	266,000	532,000	279,300	279,300	558,600	293,265	293,265	586,530
Less: Cost of sales									
Cow Cost	120,000	120,000	240,000	126,000	126,000	252,000	132,300	132,300	264,600
Cow Food	60,000	60,000	120,000	63,000	63,000	126,000	66,150	66,150	132,300
(B) Total Cost of Sales	180,000	180,000	360,000	189,000	189,000	378,000	198,450	198,450	396,900
Gross profit (GP) [C=(A-B)]	86,000	86,000	172,000	90,300	90,300	180,600	94,815	94,815	189,630
Less: Operating Costs:	<u>. </u>			,			,		
Electricity bill	1800	1800	3,600	1,890	1,890	3,780	1,985	1,985	3,969
Transportation	3000	3000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and medicine	4000	4000	8,000	4,200	4,200	8,400	4,410	4,410	8,820
Mobile bill (SMS & Reporting inclusive)	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Proposed salary-self	15000	15000	30,000	15,750	15,750	31,500	16,538	16,538	33,075
Other Expenses	1200	1200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Non Cash Item:			0	0	0	0	0	0	0
Depreciation Expenses	3750	3750	7,500	3,938	3,938	7,875	4,134	4,134	8,269
Total Operating Cost (D)	29950	29950	59,900	31,448	31,448	62,895	33,020	33,020	66,040
(C-D)Net Profit:	56,050	56,050	112,100	58,853	58,853	117,705	61,795	61,795	123,590
Retained Income:			112,100			117,705			123,590

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule**: Half yearly installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	0	Year 1	Year 2	Year 3
Cash inflow				
Opening Balance	0	58,000	99,100	115,755
Capital Infusion by UDYOKTA	30,000			
Capital Infusion by Investor	225,000			
Sales	0	532,000	558,600	586,530
Total Receipts	255,000	590,000	657,700	702,285
Cash Outflow:				
Cost of goods sold	120,000	360,000	378,000	396,900
Operating expenses	2,000	60,900	63,945	67,142
Fixed Asset	75,000			
Return to investor (including Transfer fee)		70,000	100,000	100,000
Total payment	197,000	490,900	541,945	564,042
Closing Balances	58,000	99,100	115,755	138,243

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	WEAKNESS ☐ Unavailability of quality food; ☐ Shortage of foods in rainy season.
OPPORTUNITIES Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in four years.	THREATS Theft; Disease.

Presented at 31st SB Design Lab on September 23, 2014 at Yunus Centre

Thank you

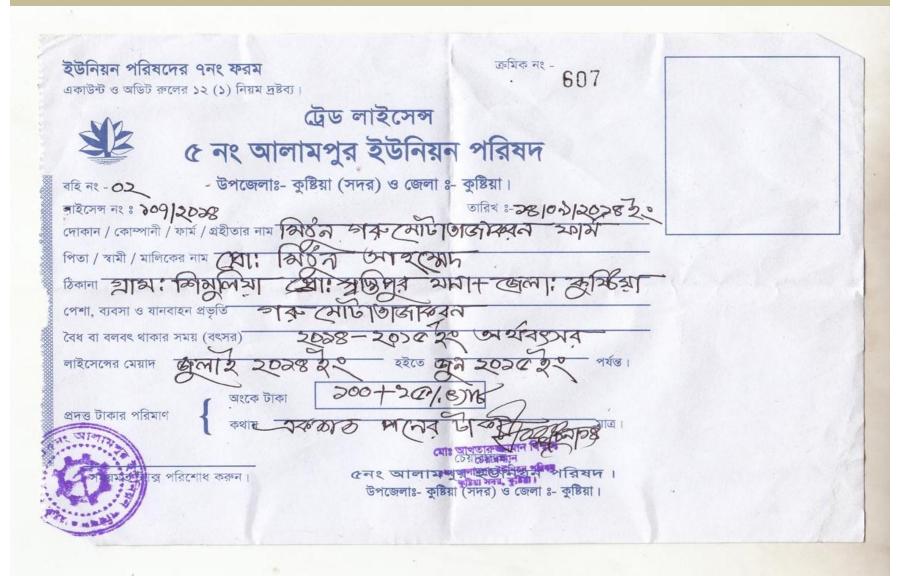
Pictures

My father and me





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Thank You