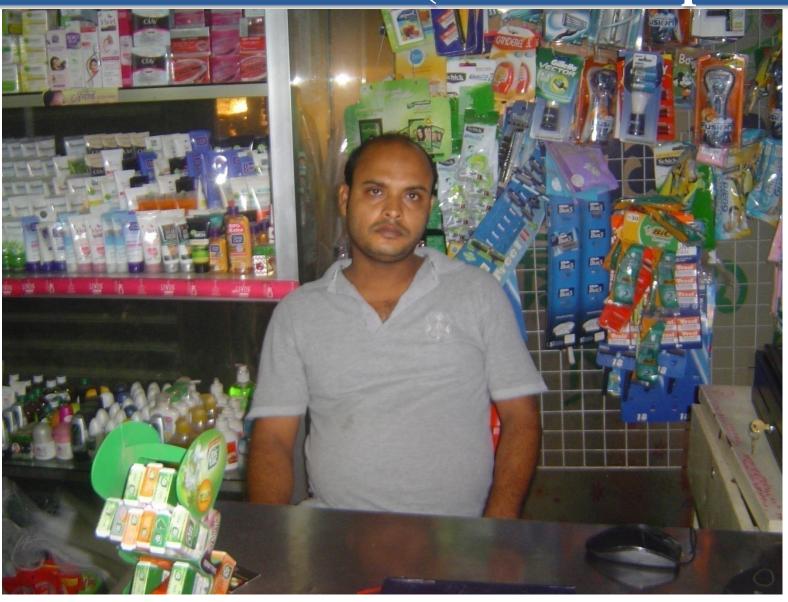
DISHARI GROCERY SHOP



MURSHED UDDIN

NOBIN UDYOKTA (New Entrepreneur)



BRIEF BIO OF THE PROMOTER

MURSHED UDDIN

Name

| Father's Name | BACHIR UDDIN | | | | | |
|--------------------------------|--|--|--|--|--|--|
| Age | 31Years | | | | | |
| Contact No. | 01686-418192 | | | | | |
| Education Qualification | M.S.S & M.B.A | | | | | |
| Education loan | 50,000 Taka | | | | | |
| Marital Status | Married | | | | | |
| Address | Vill: Varardi, P.O: Kachkura P.S: Uttarkhan Dist: Dhaka | | | | | |
| Mother | ROKEYA BEGUM | | | | | |
| (Grameen Bank | Member ID:5554, Centre No. 50 (Female), | | | | | |
| Pomovion | Group No.: 10 | | | | | |
| Borrower) | Branch: Dokshinkhan Uttara Branch | | | | | |
| | GB Member: Since 14 Years | | | | | |
| | Outstanding Loan: 39,000 taka | | | | | |
| Experience | Three years experience in running business. He is now interested to scale up his business. | | | | | |

Picture of NOBIN UDYOKTA & MOTHER





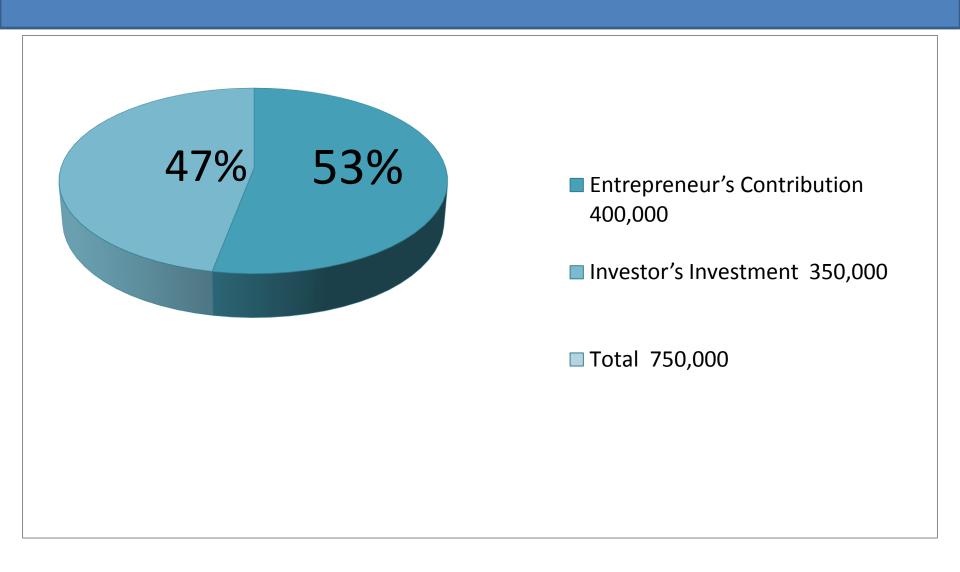
PROJECT SUMMERY

- ✓ Running a grocery shop with an experience of three years.
- ✓ All kinds of Grocery, Cosmetics, Consumer product, like; Cosmetics, Baby food, confectionary, drinks, Biscuit etc. are available.
- ✓ Average ten percent gain on sales.

Investment Breakdown

| Particulars | Existing | proposed | proposed Total |
|---------------------------------|----------|----------|-------------------|
| Cosmetic, Baby food, stationery | 3,50,000 | 3,50,000 | 7,00,000 |
| Fridge | 50,000 | _ | 50,000 |
| Total | 4,00,000 | 3,50,000 | 7,50,000 |

Means of Finance





| Existing Business BDT(TK) | | | | | | | | |
|--|---------------|---------|-----------|--|--|--|--|--|
| Particular | Daily Monthly | | Yearly | | | | | |
| Expense | | | | | | | | |
| Purchase Cosmetics, | | | | | | | | |
| Stationery, Babyfood, Gift Item | 5,000 | 150,000 | 1,800,000 | | | | | |
| Purchase Confectionery, Oil, etc. | 4,000 | 120,000 | 1,440,000 | | | | | |
| Rent | | 5,000 | 60,000 | | | | | |
| Electricity | | 3,500 | 42,000 | | | | | |
| Guard & Entertainment | | 1,000 | 12,000 | | | | | |
| Transportation & Generator | | 1,000 | 12,000 | | | | | |
| Salary (Employee) | | 4,000 | 48,000 | | | | | |
| Total | | 284,500 | 3,414,000 | | | | | |
| Revenue (profit 10%) | | | | | | | | |
| Sale Cosmetics, Stationery, Baby food, | | | | | | | | |
| Gift Item | 5,500 | 165,000 | 1,980,000 | | | | | |
| Sale Confectionery, Oil, etc. | 4,400 | 132,000 | 1,584,000 | | | | | |
| Total | | 297,000 | 3,564,000 | | | | | |
| Net Profit | | 12,500 | 150,000 | | | | | |

Financial Projection

| BDT(TK) |
|---------|
|---------|

| () | | | | | | | | | |
|--|-------|---------|-----------|-------------|-------------|--|--|--|--|
| Particular | Daily | Monthly | 1 st Year | 2nd Year 2% | 3rd Year 2% | | | | |
| Expense | | | | | | | | | |
| Purchase Cosmetics, Stationery, Babyfood, | | | | | | | | | |
| Gift Item | 8,500 | 255,000 | 3,060,000 | 3,121,200 | 3,183,624 | | | | |
| Purchase Confectionery, Oil, etc. | 6,500 | 195,000 | 2,340,000 | 2,386,800 | 2,434,536 | | | | |
| Rent | | 5,000 | 60,000 | 61,200 | 62,424 | | | | |
| Electricity | | 3,500 | 42,000 | 42,840 | 43,697 | | | | |
| Guard & Entertainment | | 1,000 | 12,000 | 12,240 | 12,485 | | | | |
| Transportation & Generator | | 1,000 | 12,000 | 12,240 | 12,485 | | | | |
| Salary (self) | | 8,000 | 96,000 | 97,920 | 99,878 | | | | |
| Salary (Employee) | | 8,000 | 96,000 | 97,920 | 99,878 | | | | |
| Total | | 476,500 | 5,718,000 | 5,832,360 | 5,949,007 | | | | |
| Revenue (profit 10%) | | | | | | | | | |
| Sale Cosmetics, Stationery, Babyfood, Gift | | | | | | | | | |
| Item | 9,350 | 280,500 | 3,366,000 | 3,433,320 | 3,501,986 | | | | |
| Sale Confectionery, Oil, etc. | 7,150 | 214,500 | 2,574,000 | 2,625,480 | 2,677,990 | | | | |
| Total | | 495,000 | 5,940,000 | 6,058,800 | 6,179,976 | | | | |
| Net Profit | | 18,500 | 222,000 | 226,440 | 230,969 | | | | |
| Investment Payback | | | 140000 | 140000 | 140000 | | | | |

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Political unrest (Strike & Blockade).

Risk Management

Proper Security measure will be taken.

Business Picture









THANK YOU

Grameen Shakti SamaJik Byabosha Ltd.