# Ma Refrejaretor



#### (A nobin udyokta project.)

#### Presented by: khokan mizi

#### **BRIEF BIO OF THE PROMOTER**

Name	•	Khokan mizi			
Age	•	25 years			
<b>Contact No.</b>	•	01681-172369			
Marital Statu	IS:	Single			
Address	•	Vill: Bishnudi, P.o: Chandpur,			
		p.s: Chandpur sadar, Dist:Chandpur			
Mother	•	Halema Khatun			
(Grameen Bank : Member ID : 5517.3, Center No.39/M					
<b>Borrower</b> )		Branch : Torporchandi,			
		GB Member : Since 06.04.2011,			
	Outstanding Loan: 14,000 Taka				
Academic Qualification: Class Five					
<b>Experience</b> : 3 Years experience in Running business.					

## **Picture of Nobin Udyokta & Mother**



# **Project Objective**

- Self employment for the Promoter
- Create employment opportunity for others.
- Contribute in improving of socio-economic condition
- Provide quality products and services to meet demand for the community

# **Means of Finance**

Particulars	Amount (BDT)	<u>%</u>
Entrepreneur's Contribution	150,000	50.00%
Investor's Investment	150,000	50.00%
Total	300,000	100%

## **Project summary**

- Proposal for expansion of business
- Running a Shop with an experience of 3 Years
- Increased new Freeze & fan Items.
- Provide quality products and services to meet demand for the community

**Project Budget** 

## **Project Cost**

Shop advance	100,000 TK.
Freeze	20,000 TK
Equipment	30,000 TK
Total	150,000 TK

#### Fund Request

Project Cost300,000 TK.Own equity150,000 TK.Fund requested150,000 TK (from GT)



### Investment Break down

Existing	Proposed	Total
30,000		30,000
20,000		20,000
	30,000	30,000
	100,000	100,000
	20,000	20,000
100,000		100,000
150,000	150,000	300,000
	30,000 20,000 100,000	30,000       1         20,000       30,000         30,000       100,000         100,000       20,000

#### **Existing Business**

Particular	Monthly	Yearly
Revenue		
Old freeze sale (3*2000)	6,000	72,000
Freeze servicing (6*1000)	6,000	72,000
AC servicing (1*1000)	1,000	12,000
Water pump (3*500)	1,500	18,000
Washing machine,m.oven (2*500)	1,000	12,000
Total income	15, 500	186,000
Expense		
Rent	3, 500	42,000
Electricity	1000	12,000
Others	1,000	12,000
Total Expense	5,500	66,000
Net profit	10,000	120,000

#### **Financial Projection**

Particular	1 <sup>st</sup> YR	1 <sup>st YR</sup>	2 <sup>nd</sup> YR	2 <sup>nd</sup> YR	3 <sup>rd</sup> YR	3 <sup>rd</sup> YR
	Monthly	Annually	Monthly	Annually	Monthly	Annually
Revenue		1		1		
New Freeze sale(3*3000)	9,000	108,000	10,000	120,000	12,000	144,000
Old Freeze sale(3*2000)	6,000	72,000	8,000	96,000	8,000	96,000
Old fan sale(5*400)	2,000	24,000	2,000	24,000	2,000	24,000
Freeze, Water pump,M.oven, AC servicing	10,000	120,000	12,000	144,000	13,000	156,000
Total income	27,000	324,000	32,000	384,000	35,000	420,000
Expense		1		1		
Rent	3,500	42,000	4,000	48,000	4,000	48,000
Electricity	1,000	12,000	2000	24,000	3,000	36,000
Salary (manager)	8,000	96,000	8,000	96,000	8,000	96,000
Salary (Employee)	4,000	48,000	5,000	60,000	6,000	72,000
Others	500	6,000	1,000	12,000	1,000	12,000
Total Expense	17,000	204,000	20,000	240,000	22,000	264,000
Net profit	10,000	120,000	12,000	144,000	13,000	156,000
Pay back to GT		60.000		60,000		60,000
Retained Earning		60,000		88,000		96,000

# Swot Analysis

#### **Strength**

Provide quality
 products and services
 to meet demand for
 the community

#### <u>Threat</u>

1. increase Competitors

#### <u>Weakness</u>

1. Credit sales

#### **Opportunity**

1. No more shop in this area

# THANK YOU

**For Further Information** 

Grameen Trust Phone No : 9017038 Khokan Mizi Cell No: 01681-172369