

# Maa Medicine Corner



# Md. Shakil Hosen

## NABIN UDYOKTA



# Brief Bio of Promoter:

- **Name : Md. Shakil Hosen**
- **Address: 315/7 Kawlar Beparee Bari, Khilkhet, Dokshinkhan.**
- **Mother : GB Borrower**
- **Educational Qualification: Paramedics' in Primary Health Care.**
- **Education loan : None**
- **Date of Birth:22-07-1986**



# Mother's Information:

- Name: Shiuly Rahman
- Center No.: 72 (Female)
- Member ID: 9201
- Group No. : 11
- Branch: Dokshinkhan Uttara Branch.
- P.O: Khilkhet
- P.S : Dokshinkhan
- District : Dhaka
- Grameen Bank Joining date: 05-07-1988
- Outstanding Loan: 69,000



# Project Summery:

- Running a Pharmacy business with an experience of six years.
- All kinds of medicines are available.
- Retailer of medicine.
- Provide regular and emergency services to the community.
- Consult five more patients in a day.

# Project Objectives:

- Self employment for the promoter and expand the business.
- Create employment opportunity for others.
- To provide best quality medicine in the community.
- Contribute in improving of socio-economic condition.

# Project Cost:

## Proposed Project Cost

- Existing Capital 1, 50,000
- Purchase Medicines 2, 00,000
- **Total investment required** 3, 50,000

## Source of funds:

- Own equity: 1, 50,000 (43%)
- Being sought: 2, 00,000 (57%)
- Total** 3, 50,000



# Existing Business :

Particulars	TK (BDT)	TK (BDT)
	Monthly	Yearly
<b>Expense</b>		
Ciprocin (26 box × 500)	13,000	1,56,000
Omiprazole (7 × 308)	2,155	25,860
Ranitidine (10 × 330)	3,300	39,600
Various Medicine	71,545	8,58,540
Rent	1,500	18,000
Electricity	500	6,000
Transportation	600	7,200
Others	200	2,400
<b>Total</b>	<b>92,800</b>	<b>11,13,600</b>
<b>Revenue (+14% profit)</b>		
Ciprocin (26 box × 570)	14,820	1,77,840
Omiprazole (7 × 351)	2,457	29,484
Ranitidine (10 × 376)	3,762	45,144
Various Medicine	81,561	9,78,732
Consultation fee	6,000	72,000
<b>Total</b>	<b>1,08,600</b>	<b>13,03,200</b>
<b>Net Profit</b>	<b>15,800</b>	<b>1,89,600</b>



# Financial Projection (BD TK):

Particulars	Monthly	1 <sup>St</sup> Year	2 <sup>nd</sup> Year
<b>Expense</b>			
Ciprocin	25,000	3,00,000	3,15,000
Omirazole	4,200	50,400	52,920
Ranitidine	6,000	72,000	75,600
Various Medicine	1,50,000	18,00,000	18,90,000
Rent	1,500	18,000	18,900
Electricity	500	6,000	6,300
Transportation	600	7,200	7,560
Salary	6,000	72,000	75,600
Others	200	2,400	2,520
<b>Total</b>	<b>1,94,000</b>	<b>23,28,000</b>	<b>24,44,400</b>
<b>Revenue (+14% profit)</b>			
Ciprocin	28,500	3,42,000	3,59,100
Omirazole	4,788	57,456	60,328
Ranitidine	6,840	82,080	86,184
Various Medicine	1,60,872	19,30,464	20,26,987
Consultation fee	12,000	1,44,000	1,51,200
<b>Total</b>	<b>2,13,000</b>	<b>25,56,000</b>	<b>26,83,800</b>
<b>Net Profit</b>	<b>19,000</b>	<b>2,28,000</b>	<b>2,39,400</b>
<b>Payback</b>		<b>1,20,000</b>	<b>1,20,000</b>

# Risk Factor & Risk Management:

## Risk Factor

- Theft.
- Local Competition
- Political unrest
- Credit Sales

## Risk Management

- Behaved well with customers.
- Proper Security measure will taken
- Quality medicine
- Avoiding Credit sales

# Picture :



THANK YOU

**Md. Shakil Hosen**

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GRAMEEN SHAKTI  
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