Rony L.P Gas Sales Center



Md. Rony NABIN UDYOKTA



Brief Bio of Promoter:

- Name :Md. Rony
- Address: Hamidpur bazaar, Kalihati, Tangail
- Mother: GB Borrower
- Educational Qualification: Class
 Nine
- Education loan: None
- National ID: 9324704228222



Mother's Information:

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- Name: Hazera Begum
- Center No.: 65 (Female)
- Member ID: 4412
- Group No.: 06
- Branch: Brahmmon shason Ghatail Branch
- P.O: Kalihati
- P.S: Kalihati
- District : Tangail
- Grameen Bank Joining date: 25-04-2007
- Outstanding Loan: TK 45,000



EXPERIENCE & & PRESENT ACTIVITIES:



- Present Occupation : Currently running a L.P gas cylinder sales centre
- Experience : Eight Years



Project Summery:

- Running a L.P gas cylinder sales centre with an experience of eight years.
- Distributor and Retailer of L.P gas cylinder.
- Purchase each cylinder at TK 1, 500 and selling at TK 1, 550.
- Two hundred and ten cylinders are sold in each month.
- Purchase price per empty cylinder Tk 1, 850 and sales price TK 2, 050.
- Purchase price per auto burner Tk 3, 000 and sales price Tk.
 3, 200.
- Thirty empty cylinders and auto burner are sold per month.

Project Objectives:

- Self employment for the promoter.
- Increase income level by expanding business.
- Essay excess L.P gas facilities for the local people.
- Reducing air pollution
- Contribute in improving of socio-economic condition.

Project Cost:

Purchase gas cylinder (200 x 1850):
 3, 70,000

Purchase gas burner (60 x 3000): 1, 80,000

• Purchase L.P gas (100 x 1500): 1, 50,000

• Total investment required 7, 00,000

Sources of fund:

• Own equity: 3, 00,000 (43%)

Being sought: 4,00,000 (57%)

Total: 7, 00,000



Existing Business:

| Particulars | TK (BDT) | TK (BDT) |
|---------------------------------|-----------|------------|
| | Monthly | Yearly |
| Expense | | |
| Purchase L.P gas (1500 x7x 30) | 3, 15,000 | 37,80,000 |
| Purchase cylinder (1850 x 30) | 55, 500 | 6, 66,000 |
| Purchase gas burner (3000 x 30) | 90,000 | 10, 80,000 |
| Rent | 1, 200 | 14, 400 |
| Electricity | 300 | 3, 600 |
| Transport | 1,800 | 21, 600 |
| Salary | 6,000 | 72, 000 |
| Total | 4, 69,800 | 56, 37,600 |
| Revenue | | |
| Sell L.P Gas (1550x7x30) | 3, 25,500 | 39, 06,000 |
| Sell cylinder (2050 x 30) | 61, 500 | 7, 38,000 |
| Sell Gas Burner(3200 x 30) | 96, 000 | 11, 52,000 |
| Total | 4, 83,000 | 57, 96,000 |
| Net Profit | 13, 200 | 1, 58,400 |

Financial Projection (BD TK):

| Particulars | Monthly | 1 St Year | 2 nd Year |
|---------------------------------|-----------|----------------------|----------------------|
| | | | + 5% |
| Expenses | | | |
| Purchase L.P gas | 4,50,000 | 54, 00,000 | 56,70,000 |
| (1500 x 10 x 30) | | | |
| Purchase cylinder (21850 x 30) | 55, 500 | 6, 66,000 | 6, 99,300 |
| Purchase gas Burner (3000 x 30) | 90,000 | 10, 80,000 | 11,34,000 |
| Rent | 1, 200 | 14, 400 | 15, 150 |
| Electricity | 300 | 3, 600 | 3, 780 |
| Transport | 1,800 | 21, 600 | 22, 680 |
| Salary | 6,000 | 72, 000 | 75, 600 |
| Total expense | 6, 04,800 | 72, 57,600 | 76,20,480 |
| Revenue | | | |
| Sell L.P Gas | 4, 65,000 | 5, 58,000 | 58,59,000 |
| (1500 x 10 x 30) | | | |
| Sell Cylinder | 61, 500 | 7, 38,000 | 7, 74,900 |
| (21850 x 30) | | | |
| Sell Gas Burner(3000 x 30) | 96, 000 | 11, 52,000 | 12,09,600 |
| Total Revenue | 6, 22,500 | 74, 70,000 | 78,43,500 |
| Net profit | 17,700 | 2, 12,400 | 2, 23,020 |
| Pay Back | | 1, 60,000 | 1, 60,000 |

Risk Factor & Risk Management:

Risk Factor

- Possibility to blast of cylinder.
- Theft.
- Political unrest (Strike & Blockade).

Risk Management

- Alert to move cylinder.
- Ensure high quality cylinder

THANK YOU

Md. Rony



GRAMEEN SHAKTI SAMAJIK BYABOSHA LTD.