#### A Nobin Udyokta Project

#### Proposed NU Business Name : JEWEL C N G WORKSHOP



NU Identified, Verified and PP Prepared by :
Abu Musa Bhuiyan

(Chandpur Sadar Unit)

Presented by Md. Jewel Khan



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name		Md. Jewel Khan
Age		18 years
Marital status		Un-married
Children	:	N/A
No. of siblings:		2 Brothers
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info		Mother    Mrs. Jusna Begum  Mr. Manik  Branch: Shah Mahmudpur
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan		Father N/A N/A
<ul><li>(viii) Any other loan like GCCN, GKF etc</li><li>(ix) Others</li></ul>	:	N/A N/A
Education	:	Class-Eight

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
Trade License	:	466-14/15
Business Experiences	:	03 years Hand Training from Father
Other Own/Family Sources of Income	:	C.N.G Auto rickshaw (NU)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01836286090
NU Project Source/Reference	:	GT Chandpur Sadar Unit Office, Chandpur

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank Since 2000 (14years). At first she took a loan amount BDT 5,000 from Grameen Bank. Her son bought C.N.G. Auto rickshaw by using GB loan of BDT 4,00,000. He expanded her existing business by the help of GB loan. NU's mother gradually improved their life standard by using GB loan.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

	1	
Business Name	•	Jewel C.N. G Workshop
Address/ Location	:	Mahamaya Bazar,(West side), Comilla- Chandpur Road, Chandpur.
Total Investment in BDT	:	4,00,000 Taka
Financing	:	Self BDT: 2,00,000 (from existing business) - 50% Required Investment BDT: 2,00,000 (as equity) - 50 %
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 8000
i. Proposed Business % of present gross profit margin	:	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	3 months

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

	Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Inv	estments in different	categories:	(1)	(2)	(1+2)
i. Present Advance Furnitur Machine	e	: 50,000 : 12,000 : 1,38,000	2,00,000		
i. Propose	ed Stock Item estrument	: 2,00,000		2,00,000	
	Total Capital		2,00,000	2,00,000	4,00,000

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00	BOOK WHAVE	80	600	20,0004
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#### INFO ON EXISTING BUSINESS OPERATIONS

		Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales	1200	36,000	4,32,000				
Less: Cost of sales	960	28,800	3,45,600				
Profit (20%)	240	7200	86,400				
Add Income from service Charge		30000	3,60,000				
Total Profit (C)		37200	4,46,400				
Less: Operating Costs							
Electricity Bill		300	3,600				
Generator Expenses		200	2400				
Night Guard		50	600				
Shop Rent		1,500	18,000				
Salary (Employee)- (03)		24,100	2,89,200				
Entertainment		200	2400				
Mobile bill		100	1200				
Present salary/Drawings- self		8000	96,000				
Others		100	1200				
Non Cash Item:							
Depreciation Expenses		100	1200				
Total Operating Cost (D)		34650	415800				
Net Profit (C-D):		2550	30,600				

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT	7)	Year 2 (BDT)			Year 3 (BDT)		
Particulars			,			,			
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	2200	66000	7,92,000	2400	72,000	8,64,000	2500	75,000	9,00,000
<b>Less:</b> Cost of sales	1760	52,800	6,33,600	1920	57,600	6,91,200	2000	60,000	7,20,000
Profit (20%)	440	13,200	1,58,400	480	14,400	1,72,800	500	15,000	1,80,000
Add Income from service charge		30,000	3,60,000		30,000	3,60,000		30,000	3,60,000
Total Profit		43,200	5,18,400		44,400	5,32,800		45,000	5,40,000
Less- operating cost :									
Electricity bill		300	3600		400	4800		500	6000
Shop Rent		1500	18000		1500	1800		1500	1800
Entertainment		200	2400		200	2400		200	2400
Night Guard Bill		50	600		100	12,00		100	12,00
Generator bill		200	2400		300	3600		300	3600
Others		100	1200		100	1200		200	2400
Mobile bill		200	2400		200	2400		300	3,600
Present salary/Drawings- self		8000	96000		8000	96000		8000	96000
Present salary-Employee (no. of employee : 03)		24100	2,89,200		24,100	2,89,200		24,100	2,89,200
Others (Chada)		100	1200		100	1200		200	2400
Depreciation Expenses		100	1200		100	1200		100	1200
Total Operating Cost		34,850	4,18,200		35,100	4,21,200		35500	4,26000
Net Profit		8350	100200		9300	111600		9500	114000
GT payback			80,000			80,000			80,000
Retained Income:			20200			31600			34000

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	2,00,000		
1.2	Net Profit	1,00200	111600	114000
1.3	Depreciation (Non cash item)	1200	1200	1200
1.4	Opening Balance of Cash Surplus	-	21400	54200
	Total Cash Inflow	3,01,400	134200	169400
2.0	Cash Outflow			
2.1	Purchase of Product	2,00,000		
2.2	Payment of GB Loan*	-		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	2,80,000	80,000	80,000
3.0	Net Cash Surplus	21400	54200	89400

<sup>\*</sup> As Father of NU is liable to pay GB loan, So, Payment of GB loan is not enlisted here.



# STRENGTH

- > Availability of Products Sourcing.
- ➤ Skilled & 03 Years of Experience
- Maintaining High Standard in local areas
- > Position of his store beside main road.

# WEAKNESS

- >Increase in products price
- **≻**Credit Sale

### **O**PPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency

#### THREATS

- Opponent in same areas
- > Strike

# Pictures













# Presented at GT's Internal Design Lab on March 9,2015 at Grameen Trust

