**Proposed NU Business Name: RIPON ART** 



Project identification and prepared by: Md Motiar Rahman, Dhigor Unit, Dhaka

Project verified by: Md. Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD RIPON			
Age	:	12-12-1989 (25 <i>Years</i> )			
Education, till to date	:	HSC			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	•	1 Brother & 3 Sisters			
Address	:	Vill: Baniapara Uttar, P.O: Ghatail, P.S: Ghatail, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOST RINA BEGUM  MD FAZLUL HAQUE  Branch: Ghatail, Centre # 77 (Female),  Member ID: 5161, Group No: 02  Member since: 14-12-1993 (23 Years)  First loan: 2,000 taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 40,000 Outstanding loan: 39,120 Father No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Nine years experience in running business.
Training Info	:	He has training.
Other Own/Family Sources of Income	:	Father's income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734077065
Father Contact No.	:	01742259944
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST RINA BEGUM is a member of Grameen Bank since 23 years. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture and building house.

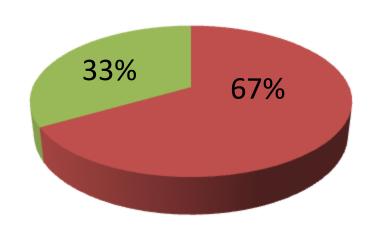
Proposed Nobin Udyokta Business Info			
Business Name	:	RIPON ART	
Location	:	Ghatail main road, Tangail.	
Total Investment in BDT	:	BDT 3,00,000	
Financing	:	Self BDT 2,00,000 (from existing business) 67% Required Investment BDT 1,00,000 (as equity) 33%	
Present salary/drawings from business (estimates)	:	6,000 Taka	
Proposed Salary	:	10,000 Taka	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; white marbel, plastic seal, eraser, wedding card, visiting card, etc.</li> <li>Average 45% gain on sales.</li> <li>The business is operating by entrepreneur. Existing one employee.</li> <li>After getting equity, one employee will be appointed.</li> <li>Collects goods from Dhaka.</li> <li>The shop is rented.</li> <li>Agreed grace period is 4 months.</li> </ul>	

<b>Existing Business</b>	(BDT)
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Existing dusiness (DD1)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
white marbel, plastic seal, eraser, wedding card, visiting	1 900					
card, etc.	1,800	54,000	648,000			
Total Sales (A)	1,800	54,000	648,000			
Less. Variable Expense						
white marbel, plastic seal, eraser, wedding card, visiting	840					
card, etc.	640	25,200	302,400			
Total variable Expense (B)	840	25,200	302,400			
Contribution Margin (CM) [C=(A-B)	960	28,800	345,600			
Less. Fixed Expense						
Rent		1,500	18,000			
Electricity Bill		2,000	24,000			
Mobile Bill		500	6,000			
Transportation		1,500	18,000			
Entertainment		1,000	12,000			
Salary (Self)		8,000	96,000			
Salary (Staff)		5,000	60,000			
Subscription		100	1,200			
Total fixed Cost (D)		19,600	235,200			
Net Profit (E) [C-D)		9,200	110,400			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Computer & printer	30,000	-	30,000			
Seal Machine & Fan	20,000	-	20,000			
Table & Rack	5,000	-	5,000			
White marbel, Color, Plastic seal, eraser	35,000	60,000	95,000			
Wedding card, Cloth, Sticker, Visiting card, Sign board	10,000	40,000	50,000			
Security	1,00,000	-	1,00,000			
Total	2,00,000	1,00,000	3,00,000			

#### **Source of Finance**



- Entrepreneur's Contribution 200,000
- Investor's Investment 100,000
- Total 300,000

<b>Financia</b>	l Projection	(BDT)
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Tilialiciai i Tojection (DDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd year		
Revenue (sales)							
white marbel, plastic seal, eraser, wedding card, visiting card, etc.	3,000	90,000	1,080,000	1,134,000	1,190,700		
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700		
Less. Variable Expense							
white marbel, plastic seal, eraser, wedding card, visiting card, etc.	1,650	49,500	594,000	623,700	654,885		
Total variable Expense (B)	1,650	49,500	594,000	623,700	654,885		
Contribution Margin (CM) [C=(A-B)	1,350	40,500	486,000	510,300	535,815		
Less. Fixed Expense							
Rent		1,500	18,000	7,200	7,200		
Electricity Bill		2,000	24,000	25,200	26,460		
Mobile Bill		750	9,000	9,450	9,923		
Entertainment		2,000	24,000	25,200	26,460		
Transportation		1,000	12,000	12,600	13,230		
Salary (self)		9,000	108,000	113,400	119,070		
Salary (Staff)		8,000	96,000	100,800	105,840		
Subscription		100	1,200	1,260	1,323		
Non cash item							
Depreciation		725	8,700	9,135	9,592		
Total Fixed Cost		25,075	300,900	315,945	331,742		
Net Profit (E) [C-D)		15,425	185,100	194,355	204,073		
Investment Payback			40,000	40,000	40,000		

## Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2	Year 3
SI#	Particulars	(BDT)	(BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	185,100	194,355	204,073
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		145,100	299,455
	Total Cash Inflow	285,100	339,455	503,528
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	145,100	299,455	463,528

### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 09 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

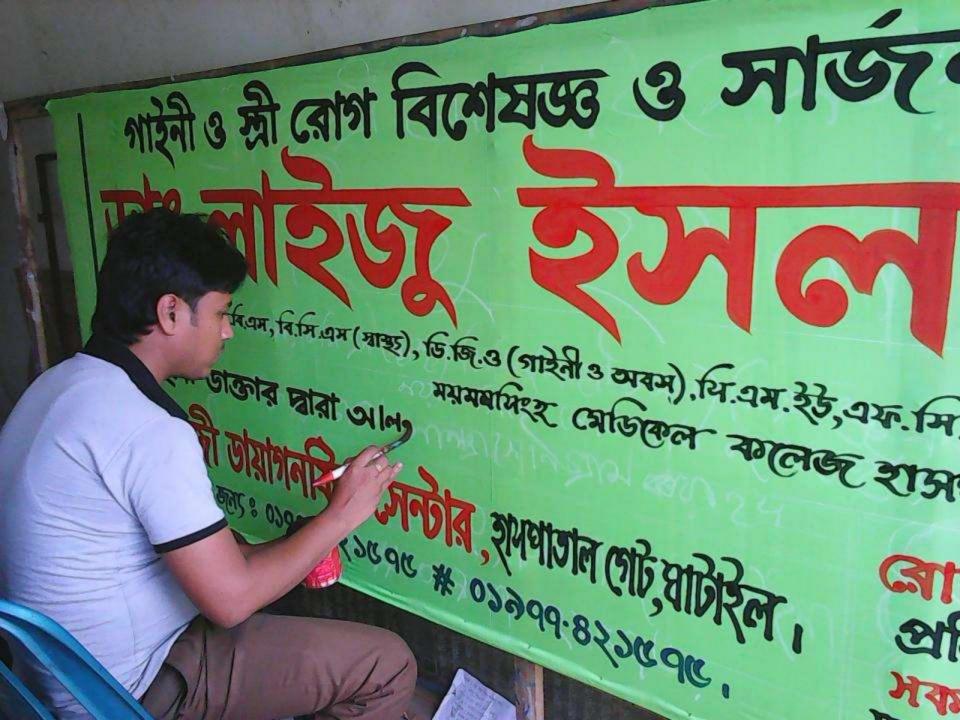
Political unrest

Local competitors;

# Pictures



















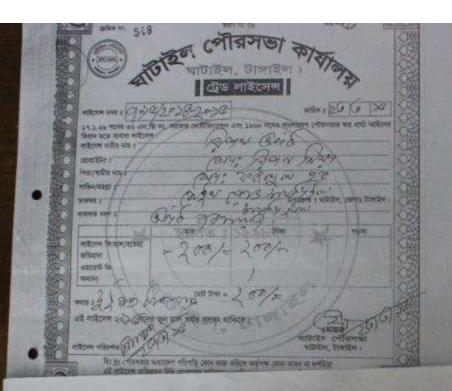












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#### শোকান ভাড়ার চ্ভিপত্র

১ম প্রা (মর মালিক)। এস.এম মার্ডুদুল উসসমে, পিতা: মূত মুজিবুর বহুদান, সাবিন ও উপজেলা: ঝানাপাড়া, খাটাইল, জেলা: টাল্টিল।

১৪ পক (চাক্রাটিয়া) । যোঃ বিশন, পিতাঃ মোঃ ক্ষরপুল হক, নানিমঃ থানিয়াপাড়া, উপজোলঃ
খানিইল, কেলঃ টাজাইল। আমান বাবনা পরিচালনার জন্য একটি ঘরের বিশেব প্রয়োজন হত্যায়
আপনি একটি দোকাল ভালা দিতে ইজা পোলা করায় উক্ত দোকানের উপত্র অনীন বাবন ১,০০,০০০/টাকা (এক লক্ষ টাকা) মাত্র অনিক ১৫০০/- টাকা (পরেরণত টাকা) মাত্র ভালা সাবাধ করিয়া ১ আগত্র
২০১০ ইং জারিল হইলে জালামী ৩১ কুলইং০১৬ ইং আহিং পর্বত্ত। ৩ (কিন্) ব্যাসারে আনা নিয়ুলিখিত
কর্ত সাপেকে নিয়ু স্বনিত লোকান ঘরটি উক্তর পক্ষ সম্মত হইলা আত্রা বিসাবে বন্দবক্ত মুক্তিশত্র করিয়া
নিয়ে আহত করিলায়। এতে অন্য কোন কেনে বাধা প্রদান করিলে আনসাতে উত্তা আয়াই বলে পণ্য ইইবে।

দরের পরিচয়:

चाइबंदीन साम मुक्तिर चाइबी, (मीमनना) 3/33% टाइन लाड, प्राणिहेन, गामहित।

## **FAMILY PICTURE**

