Proposed NU Business Name: MAA BABA VARIETIES STORE



Project identification and prepared by: Kajem Uddin, Bashon Unit, Gazipur

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ASADUZZAMAN		
Age	:	01-10-1993 (22 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	Nil		
No. of siblings:	:	2 Sisters		
Address	:	Vill: Chandona P.O: Chandona P.S: Gazipur Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. AYESHA BEGUM MD AMANULLAH Branch: Bashon, Centre # 69 (Female), Member ID: 10312, Group No: 03 Member since: 26-01-2006 (09 Years) First loan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 5,00,000 Outstanding loan: BDT 2,59,100 Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Mother's income (House rent)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01859-237319
Mother Contact No.	:	01718-015401
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most. Ayesha Begum is a member of Grameen Bank since 09 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development.

Proposed	Nobin	Udyokta	Business	Info
			_ 333333333	

Business Name	:	MAA BABA VARIETIES STORE
Location	:	At entrepreneur own house, Chandona, Gazipur
Total Investment in BDT	:	BDT 2,20,000
Financing	:	Self BDT 1,20,000 (from existing business) 53%
		Required Investment BDT 1,00,000 (as equity) 47%
Present salary/drawings from business (estimates)	:	BDT 6,000
Proposed Salary	:	BDT 6,000
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Flour, Oil, Soap, Fairness cream, Powder, Lotion, Body Spray, Cosmetics, Soft drinks, Biscuit, Khata, Pen, Powder Milk, Salt, Mosquito Coil etc. Provide Flexi-load service. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. Collects goods from Chourasta, Gazipur. Agreed grace period is 4 months.

Existing Busines	s (BDT)	
	Daily	
rnoss croam Doudor		

Monthly

60,000

2,430

6,000

68,430

52,800

53,400

15,030

600

500

300 500

6,000

7,600

7,430

300

81

200

2,281

1,760

20

1,780

501

Yearly

720,000

29,160

72,000

821,160

633,600

640,800

180,360

6,000

3,600

6,000

72,000

91,200

89,160

3,600

7,200

LAISTING DUSINES	3 (001)	
Particular	Daily	
Revenue (sales)		
Rice, Pulse, Flour, Oil, Soap, Fairness cream, Powder,		
Lotion, Body Spray, Cosmetics, Soft drinks, Biscuit, Khata,		
Pen, Powder Milk, Salt, Mosquito Coil etc	2,000	

Flexi-load

Carrom board rent

Carrom board cost

Less. Fixed Expense

Electricity Bill

Transportation

Entertainment

Total fixed Cost (D)

Net Profit (E) [C-D)

Mobile Bill

Salary (self)

Less. Variable Expense

Total variable Expense (B)

Rice, Pulse, Flour, Oil, Soap, Fairness cream, Powder,

Pen, Powder Milk, Salt, Mosquito Coil etc

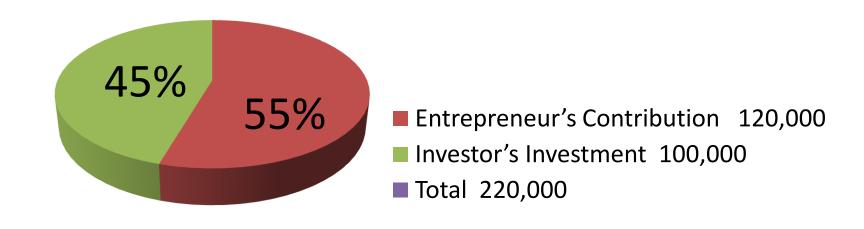
Contribution Margin (CM) [C=(A-B)

Lotion, Body Spray, Cosmetics, Soft drinks, Biscuit, Khata,

Total Sales (A)

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Rice, Pulse, Flour, Oil, Sugar, Salt	42,000	-	42,000	
Onion, Chili, Turmeric, Soap, Shampoo, Cosmetics	32,000	-	32,000	
Biscuit, Chips, Egg, Spice, Flour, Muri, Soft drinks,	21,000	-	21,000	
Flexi-Load	10,000	-	10,000	
Fridge	15,000	-	15,000	
Rice (25 bag x 2000)	-	50,000	50,000	
Sugar (2 bag x 2,000)	-	2,000	2,000	
Pulse (2 bag x 5,000)	-	10,000	10,000	
Oil	-	16,000	16,000	
Flour and Others	-	22,000	22,000	
Total	1,20,000	1,00,000	2,20,000	

Source of Finance



Financial Projection (BDT)

Double de la constitución de la	D.:II.	No a sa blada	1 at Va au	21 1/	2
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Rice, Pulse, Flour, Oil, Soap, Fairness cream,					
Powder, Lotion, Body Spray, Cosmetics, Soft					
drinks, Biscuit, Khata, Pen, Powder Milk, Salt,					
Mosquito Coil etc	3,500	105,000	1,260,000	1,323,000	1,389,150
Flexi-load	81	2,430	29,160	30,618	32,149
Carrom board rent	200	6,000	72,000	75,600	79,380
Total Sales (A)	3,781	113,430	1,361,160	1,429,218	1,500,679
Less. Variable Expense					
Rice, Pulse, Flour, Oil, Soap, Fairness cream,					
Powder, Lotion, Body Spray, Cosmetics, Soft					
drinks, Biscuit, Khata, Pen, Powder Milk, Salt,					
Mosquito Coil etc	2,975	89,250	1,071,000	1,124,550	1,180,778
Carrom board cost	20	600	7,200	7,560	7,938
Total variable Expense (B)	2,995	89,850	1,078,200	1,132,110	1,188,716
Contribution Margin (CM) [C=(A-B)	786	23,580	282,960	297,108	311,963
Less. Fixed Expense					
Electricity Bill		500	6,000	6,000	6,000
Mobile bill & SMS Monitoring		550	6,600	7,000	7,500
Transportation		700	8,400	10,000	12,000
Salary (self)		6,000	72,000	72,000	72,000
Entertainment		400	4,800	5,000	5,200
Non Cash Item					
Depreciation		250	3,000	3,000	3,000
Total Fixed Cost		8,400	100,800	103,000	105,700
Net Profit (E) [C-D)		15,180	182,160	194,108	206,263
Investment Payback			40,000	40,000	40,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	182,160	194,108	206,263
1.3	Depreciation (Non cash item)	3,000	3,000	3,000
	Opening Balance of Cash			
1.4	Surplus		145,160	302,268
	Total Cash Inflow	285,160	342,268	511,531
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	145,160	302,268	471,531

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures























গণপ্ৰজাতন্ত্ৰী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যালয়

जन्म जनम

(अन् निवसम वर्दि इद्देश्य वेश्वय)

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निकारकर कार्यालसक मीमदमाहर

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গাজীপুর সিটি কর্পোরেশন গাজীপুর।

26 THE RE. 10637

ট্রেড লাইসেন



महत्त्रम् मः 6268/2028-2020 ১৬ জানুয়ারী ২০১০ দ্রিয়াথে একাশিত এস আর ও নং ১৭ আইন/২০১৩ মূলে সৃষ্ট গাজীপুর সিটি কর্পোরেশনের মধীন বিভিন্ন (পদা, ব্যবসা ও জীবিকার জনা সিটি কর্পোরেশন আইন, ২০০৯-এর অখ্যায়-২, মূলে নিম্নাণিত ব্যক্তি/অভিচানত নির্মাণিত কর্মান করা হউল। দ্রিয়াণিত প্রতিপ্রতিত কর্মান করা হউল।

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व्यानक व्यक्तमंत्र महाने हरे

নাইনেশ পরিদ্রপত্ত প্রাক্তির পূর্ব পর্মকতা তারিশ : তার আ অর্থনের (বাং দার) তার বাং আর্থনের বিশ্ব বাংলালেশ



FAMILY PICTURE

