Proposed NU Business Name: BIJOY GENERAL STORE



Project identification and prepared by: Wahiduzzaman Rinku, Bashon Unit, Gazipur

Project verified by: Md Mizanur Rahman Patwary

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Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	KAJOL CHANDRA SHAHA			
Age	:	01-02-1988 (27 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Single			
Children	:	N/A			
No. of siblings:	:	2 Brothers and 1 Sister			
Address	:	Vill: Islampur, P.O: Kodda Bazaar, P.S: Gazipur Sadar Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father BOLON RANEE SHAHA BIJOY CHANDRA SHAHA Branch: Bashon, Gazipur , Centre # 66 (Female), Member ID: 5936, Group No: 05 Member since: 08-12-2005 <i>(09 Years)</i> First Ioan: 7,000 taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing loan: BDT 50,000 Outstanding loan: BDT 48,900 Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	-	He has no training.
Other Own/Family Sources of Income	-	Mother's income (House Rent)
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	-	01921-016554
Mother Contact No.	-	01726-043065
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

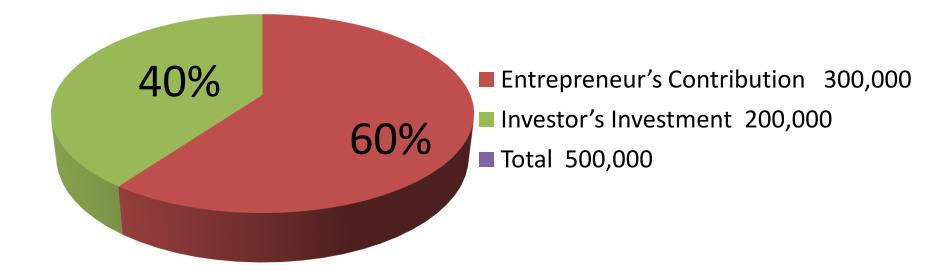
Bolon Ranee Shaha is a member of Grameen Bank since 09 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development and business.

Proposed Nobin Udyokta Business Info				
Business Name	:	BIJOY GENERAL STORE		
Location	:	Islampur bazaar, Gazipur		
Total Investment in BDT	:	BDT 5,00,000		
Financing	:	Self BDT 3,00,000 (from existing business) 60% Required Investment BDT 2,00,000 (as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	25 ft x 15 ft= 375 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt, Mustard oil, Washing powder, Chanachur, Cosmetics etc. Average 10% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The entrepreneur is owner of the shop. Collects goods from Tongi, Joydebpur Agreed grace period is 4 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt,					
Mustard oil, Washing powder, Chanachur,					
Cosmetics etc	6,000	180,000	2,160,000		
Total Sales (A)	6,000	180,000	2,160,000		
Less. Variable Expense					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks, Salt,					
Mustard oil, Washing powder, Chanachur,					
Cosmetics etc	5,400	162,000	1,944,000		
Total variable Expense (B)	5,400	162,000	1,944,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Electricity Bill		800	9,600		
Generator bill		300	3,600		
Mobile Bill		500	6,000		
Transportation		2,500	30,000		
Salary (self)		5,000	60,000		
Guard		200	2,400		
Entertainment		300	3,600		
Total fixed Cost (D)		9,600	115,200		
Net Profit (E) [C-D)		8,400	100,800		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice, Egg, Oil, Biscuit	1,50,000	1,00,000	2,50,000		
Soap, Soft drinks, Salt, Mustard oil	75,000	50,000	1,25,000		
Washing powder, Chanachur, Cosmetics etc	75,000	50,000	1,25,000		
Total	3,00,000	2,00,000	5,00,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks,					
Salt, Mustard oil, Washing powder,					
Chanachur, Cosmetics etc	10,000	300,000	3,600,000	3,780,000	3,969,000
Total Sales (A)	10,000	300,000	3,600,000	3,780,000	3,969,000
Less. Variable Expense					
Rice, Egg, Oil, Biscuit, Soap, Soft drinks,					
Salt, Mustard oil, Washing powder,					
Chanachur, Cosmetics etc	9,000	270,000	3,240,000	3,402,000	3,572,100
Total variable Expense (B)	9,000	270,000	3,240,000	3,402,000	3,572,100
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Electricity Bill		800	9,600	9,600	10,000
Generator bill		300	3,600	4,000	4,500
Mobile bill & SMS Monitoring		750	9,000	9,500	10,000
Transportation		3,500	42,000	44,000	48,000
Salary (self)		5,000	60,000	60,000	60,000
Salary (self)		3,500	42,000	42,000	42,000
Entertainment		300	3,600	4,000	4,500
Guard		200	2,400	2,800	3,200
Total Fixed Cost		14,350	172,200	173,100	179,000
Net Profit (E) [C-D)		15,650	187,800	204,900	217,900
Investment Payback			80,000	80,000	80,000

Cash flow projection on business plan (rec. & Pay)

<i>SI</i> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	187,800	204,900	217,900
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		107,800	232,700
	Total Cash Inflow	387,800	312,700	450,600
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	107,800	232,700	370,600



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill: 05 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

















Contra California			
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	গাজীপুর।	ছবি 🐘	গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
58/0C 1	ট্রেড লাইসেন্স		Government of the People's Republic of Banglistech NATIONAL ID CARD / TERE TESE TE
नाइटलन नर 58405 800L 207	°ষ্ট — 203 ⊄ গশিত এস. আর ও নং ১৭ আইন/২০১৩-মৃলে সৃষ্ট গ	লারীপর সিটি রার্পোরেশনের	নাম: কাজন চপ্র শাহা
	লা নিটি কর্পোরেশন আইন, ২০০৯-এর অধ্যায়-২, মূলে		Name: KAJOL CHANDRA SHAHA
	খ্রিষ্টাব্দ পর্যস্ত বর্শিত স্থানে ব্যবসা পরিচালনার জন্য ট্রেড ল		লিতা: বিষয় চন্দ্র সায় মাতা: বুলন রানী শার্য
 ০১। নত্রাবিকারী/সত্রাধিকারীগণের বিবর 	ete .	8	Date of Birth: 01 Feb 1988
ক) নামঃ মাজিয়া জানি - জানি	52 54 2027		ID NO: 3313023774353
থা) পিতা/স্বামী ঃ	אצוע דין יעפא		
	The state state		
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			তেতের পারের তেনে সময় তেন মন্দ্র, মরেমার কামা বাজায় - ১০৪৬, টিমানো: প্রাম/বারা: ইসন্যানপুর, ইসন্যামপুর, মরেমার, কামা বাজায় - ১০৪৬, গারীপুর সমর, গারীপুর
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খ) বিজ্ঞাপন ব	ALUF		্রাদানকারী রাজনকের সামন মিরিয়ারকারের সামন
গ) অন্যান্য	: সারচার্জ		AND
	मताया		
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FAMILY PICTURE

