RASHIDA OIL MILLS



Project identification by: Md Motiar Rahman, Dhigor Unit Project prepared by: Md. Mizanur Rahman Patwary **Grameen Shakti Samajik Byabosha Ltd.**

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD RASEL MIA				
Age	:	07-04-1992 (23 Years)				
Education, till to date	••	SSC				
Marital status	:	Single				
Children	:	N/A				
No. of siblings:	:	1 Brother & 1 Sister				
Present Address		Vill: Hamidpur P.O: Kalihati P.S: Ghatail Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Father RASHIDA JALAL UDDIN Branch: Brahmmonshason Centre # 13 (Male), Member ID: 1856/1, Group No: 01 Member since: 01-01-2009 (06 <i>Years</i>) First Ioan: 10,000 taka.				
 Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc 		Existing loan: BDT 62,000 Outstanding loan: BDT 42,904 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Six years experience in running business.
Training Info	:	He worked in a Oil mill for two years and gathered experience.
Other Own/Family Sources of Income	•	Father's Income (Cycle Parts Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01748-257812, 01861-912376
Mother Contact No.	•	01715-961180
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Jalal Uddin is a member of Grameen Bank since 06 years. At first he took 10,000 taka loan from Grameen Bank. Jalal Uddin gradually took loan from GB. Utilize loan in his Furniture business.

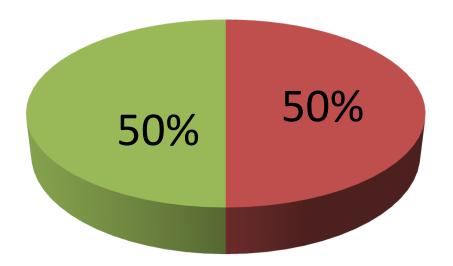
Proposed Nobin Udyokta Business Info			
Business Name : RASHIDA OIL MILLS			
Location	:	Hamidpur, Ghatail, Tangail	
Total Investment in BDT	:	4,00,000 taka	
Financing	:	Self BDT 2,00,000 (from existing business) 50% Required Investment BDT 2,00,000 (as equity) 50%	
Present salary/drawings from business (estimates)	:	4,000 Taka	
Proposed Salary	:	4,500 Taka	
Implementation	:	 The business is planned to be scaled up by investment in existing Mustard oil and Khoil. Wholesaler. The business is operating by entrepreneur. Existing two employee. After getting equity fund two employee will be appointed. Collects goods from Hamidpur, Ghatail local village. Agreed grace period is 4 months. 	

Existing Business (BD	DT)
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Particular	Monthly	Yearly
Revenue (sales)		
Mustard Oil (160 x 104) x20	332,800	3,993,600
Khoil (448 x 28)x 20	250,880	3,010,560
Total Sales (A)	583,680	7,004,160
Less. Variable Expense		
Mustard (640 x 40) x 20	512,000	6,144,000
Total variable Expense (B)	512,000	6,144,000
Contribution Margin (CM) [C=(A-B)	71,680	860,160
Less. Fixed Expense		
Rent	1,200	14,400
Electricity Bill	15,000	180,000
Mobile Bill	1,000	12,000
Transportation	15,000	180,000
Salary (self)	8,000	96,000
Salary (staff)	20,000	240,000
Entertainment	500	6,000
Total fixed Cost (D)	60,700	728,400
Net Profit (E) [C-D)	10,980	131,760

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Mustard (60 mound)	96,000	2,00,000	2,96,000		
Machine	1,04,000	-	1,04,000		
Security	50,000	-	50,000		
Total	2,00,000	2,00,000	4,00,000		

Source of Finance



- Entrepreneur's Contribution 200,000
- Investor's Investment 200,000
- Total 400,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Mustard Oil (300 x 104) x20	624,000	7,488,000	7,862,400	8,255,520		
Khoil (840 x 28)x 20	470,400	5,644,800	5,927,040	6,223,392		
Total Sales (A)	1,094,400	13,132,800	13,789,440	14,478,912		
Less. Variable Expense						
Mustard (1200 x 40) x 20	960,000	11,520,000	12,096,000	12,700,800		
Total variable Expense (B)	960,000	11,520,000	12,096,000	12,700,800		
Contribution Margin (CM) [C=(A-B)	134,400	1,612,800	1,693,440	1,778,112		
Less. Fixed Expense						
Rent	700	8,400	8,400	8,400		
Electricity Bill	30,000	360,000	380,000	400,000		
Mobile bill & SMS Monitoring	1,550	18,600	19,000	20,000		
Transportation	30,000	360,000	380,000	400,000		
Salary (staff)	40,000	480,000	480,000	480,000		
Salary (self)	10,000	120,000	120,000	120,000		
Entertainment	1,000	12,000	14,000	16,000		
Non Cash Item						
Depreciation	1,733	20,800	20,800	20,800		
Total Fixed Cost	114,983	1,379,800	1,422,200	1,465,200		
Net Profit (E) [C-D)	19,417	233,000	271,240	312,912		
Investment Payback		80,000	80,000	80,000		

Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 2 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	233,000	271,240	312,912
1.3	Depreciation (Non cash item)	20,800	20,800	20,800
1.4	Opening Balance of Cash Surplus		173,800	385,840
	Total Cash Inflow	453,800	465,840	719,552
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	173,800	385,840	639,552



Strength **X**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:04 Experience & Skill: 06 Years Quality Oil & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers; Local competitors;

Pictures























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FAMILY PICTURE

