# **RAJIB BASH HOUSE**



NU Identified and PP Prepared by-Farzana Akter (Singair Unit)

Verified By: A.S.M. Shahidul Haque

**Presented by** Md. Rajib Hossen



#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**

Name	:	Md. Rajib Hossen
Age	:	22 years (22 Nov. 1993)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	01 sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother J Father
(ii) Mother's name	:	Mrs. Najma Akter
(iii) Father's name	:	Mr. Khorshed Alom
(iv) GB member's info	:	Branch: Joymontop Centre No. 11/M, Loanee No.:2258,
		Member since:10-03-2010 First loan: Tk 15,000
		Existing loan: Tk. 1,00,000, Outstanding: Tk. 58,600
Further Information:		
(v) Who pays GB loan installment	:	NU
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF	:	N/A
Education		Class -7

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	-	Bamboo Fence Business
Business Experiences	:	5 Years
Trade License No	:	213
Other Own/Family Sources of Income	:	Father (Agriculture, also assist NU in his Business)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01743521355
NU Project Source/Reference	:	GT Singair Unit Office, Manikgonj.



NU's Mother has been a member of Grameen Bank since 2010 (6 years). At first his mother took a loan amounting to 15,000 BDT from Grameen Bank. NU invested the money in his Business and bought some agricultural land from the income of business. NU's mother gradually improved their living standard by using GB loan.

#### **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	Rajib Bash House	
Address/ Location	:	Joymontop Bazar, Singair, Manikganj.	
Total Investment in BDT	:	3,31,000	
Financing	:	Self BDT 2,31,000/- (from existing business) 70% Required Investment BDT 1,00,000/- (as equity) 30%	
Present salary/drawings from business (estimates)	:	8,000/-	
Proposed Salary		8,000/-	
<ul> <li>Proposed Business</li> <li>(i) % of present gross profit margin</li> <li>(ii) Estimated % of proposed gross profit margin</li> <li>(iii) Agreed grace period</li> </ul>	: :	15% 15% 05 months	

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
(i) Different kind of stock items	2,31,000	1,00,000	3,31,000
Total Capital	2,31,000	1,00,000	3,31,000

## **Present Investment Breakdown**

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)	
Investment in different categories:				
(i) Different kinds of stock item				
Moli bamboo	1,000pcs	150	1,50,000	
Bamboo Fence	20pcs	50	1,000	
Ceiling Fence	100 yard	200	40,000	
Paddy Holder	5 pcs	1000	5,000	
Bakla bamboo	500p	70	35,000	
Total Capital			2,31,000	

## **Proposed Investment Breakdown**

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Bamboo items			
Moli Bamboo	667pcs	150	1,00,000
Total Capital			1,00,000



Particulars		Existing Business (BDT)					
	Daily	Monthly	Yearly				
Sales (A)	4,500	1,35,000	16,20,000				
Less : Cost of Sales (B)	3,825	1,14,750	13,77,000				
Gross Profit C (C=A-B)	675	20,250	2,43,000				
Less : Operating Costs							
Shop Rent		1,000	12,000				
Night Guard Bill		300	3,600				
Entertainment and Conveyance		200	2,400				
Mobile Bill		300	3,600				
Present Salary/Drawings (Self)		8,000	96,000				
Present Salary - Employee (no. of employee-2)		4,000	48,000				
Other Costs		100	1200				
Non Cash Item:							
Depreciation Expenses		-					
Total Operating Cost (D)		13,900	1,66,800				
Net Profit (C-D):		6,350	76,200				

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Deutieuleus		Year 1 (BDT)	)	Year 2 (BDT)			Year 3(BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	daily	monthly	yearly
Estimated Sales (A)	5,000	1,50,000	18,00,000	5,500	1,65,000	19,80,000	6000	1,80,000	2160000
Less: Cost of Sales (B)	4,250	1,27,500	15,30,000	4,675	1,40,250	16,83,000	5100	153000	1836000
Gross Profit C (C=A-B)	750	22,500	2,70,000	825	24,750	2,97,000	900	27000	324000
Less: Operating Costs									
Shop Rent		1,000	12,000		1,000	12,000		1000	12000
Electricity Bill					300	3,600		300	3600
Night Guard Bill		300	3,600		300	3600		300	3600
Entertainment & Conveyance		200	2,400		200	2,400		200	2400
Mobile Bill		300	3,600		300	3,600		300	3600
Proposed Salary (Self)		8,000	96,000		9,000	1,08,,000		9000	108000
Proposed Salary (No. Staff -2)		4,000	48,000		4,500	54000		4500	54000
Others		100	1,200		100	1,200		100	1200
Non Cash Item:									
Depreciation Expenses		_	-		-	_		-	-
Total Operating Cost (D)		13,900	1,66,800		15,700	1,88,400		15700	188400
Net Profit (C-D):		8,600	1,03,200		9,050	1,08,600		11300	135600
GT Pay Back	40,000			40,000		40,000		)	
Retained Income:	63,200				68,600			95,600	)

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No.	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000	-	-
1.2	Net Profit	103200	108600	135600
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus	-	4600	73200
	Total Cash Inflow	223200	113200	208800
2.0	Cash Outflow			
2.1	Purchase of Product	100000	-	-
2.2	Payment of GB Loan	58600	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	218600	40000	40000
3.0	Net Cash Surplus	4600	73200	168800

## SWOT Analysis

Strength	WEAKNESS
<ul> <li>✓ Long standing relationship with Grameen.</li> <li>✓ Well Known Person in locality.</li> <li>✓ Ownership of business</li> </ul>	<ul> <li>✓ Lack of fund</li> <li>✓ Less stock</li> </ul>
Opportunitiy	THREATS
<ul> <li>✓ More Employment opportunity</li> <li>✓ Huge Demand from locality</li> </ul>	<ul> <li>✓ Political Unrest.</li> <li>✓ Other competition.</li> <li>✓ Fire</li> </ul>

Pictures





















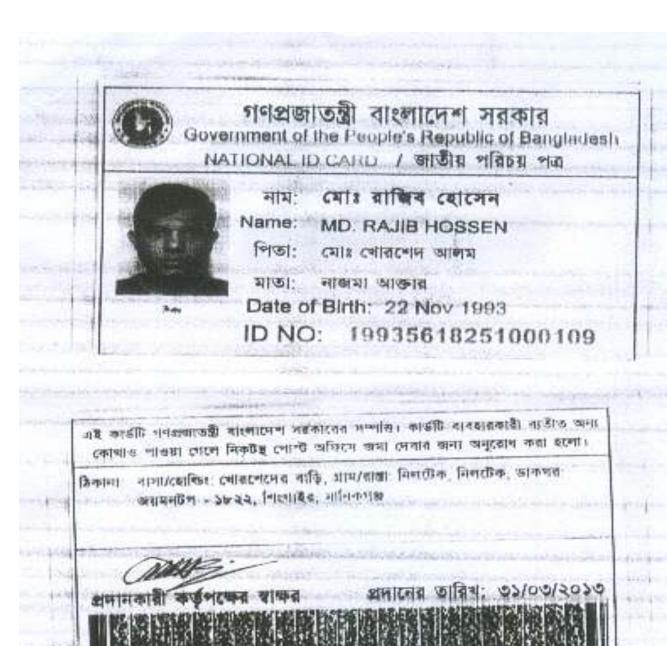












ইউপি ফরম-১৩ লাইসেন্স ফি আদায় রেডিষ্ট্রার) ST ডাকঘর ঃ জয়মন্টপ, উপজেলা ঃ সিংগাইর, জেলা ঃ মানিকগঞ্জ। অর্থ বৎসর : 2658 - 2858 823 519 8 Barts । জামিক নাং ৩। লাইসেন্স নদন 2310 ৪। প্রতিষ্ঠানের নাখ ત ા શાહિઠાદનના ઠિનમના as aller or 200 ৬। লাইদেগধারীর নাম arran american ৭। পিতা/স্বামীর নাম'' ৮। মাতার নাম 216, Jar 1830, 201 36-1 रु । क्रिकाना <u>>०। (</u>श्रभार धतः (2) (2) (12 32 (3)00 VION SSI GIBINE OST GM 18 ১২। ফি প্রদারনার পরিমার টাকা 00812 ১৩। কগায় 11 211 প্রাপ্ত হয়ে তার বাবসা/বৃত্তি/পেশ 'চলিয়ে যাওয়ার জনা। এই লাইমেল প্রদান করা হলে। 101118 সচিব

