Proposed NU Business Name: BISMILLAH MEDICAL HALL



Project identification and prepared by: MD. Atikur Rahman, Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. FARHAD HOSSAIN FAZLU		
Age	:	01-02-1984 (31 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	2 Brothers 4 Sisters		
Address	:	Vill: Borta, P.O: Bangra, P.S: Kalihati, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Father FAZILA FAZILA LATE. TAZ UDDIN SARKER Branch: Khildha kalihati, Centre # 20(Male), Member ID: 1615/2 Group No: 02 Member since: 22-05-1980 To 23-04-2005 (25Years) First Ioan: 2,000 taka.		
Further Information: (v) Who pays GB loan installment	:	Existing loan: Nil, Outstanding loan: Nil N/A		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan (viii) Any other Ioan like GB, BRAC ASA etc	:	No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Eleven years experience in running business.
Training Info	:	Six months.
Other Own/Family Sources of Income	:	Service
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01713-562609
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

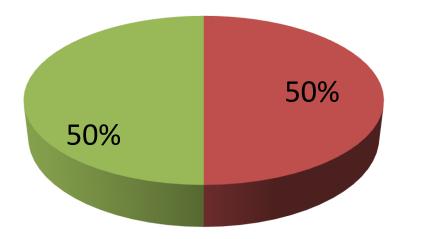
LATE. TAZ UDDIN SARKER joined Grameen Bank since 25 years ago. At first he took 2,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	BISMILLAH MEDICAL HALL			
Location	:	Baghutia, Kalihati, Tangail.			
Total Investment in BDT	:	BDT 3,00,000			
Financing	:	Self BDT 1,50,000(from existing business) 50%			
		Required Investment BDT 1,50,000(as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15 ft x 8 ft= 120 square ft			
Security of the shop	:	-			
Implementation	:	 The business is planned to be scaled up by investment in existing medicine. Provide Bikash, Flexi-load and Electricity bill service. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is owned. Collects goods from Kalihati. Agreed grace period is 4 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Medicine	400	12,000	144,000		
Bikash & DBBL	200	6,000	72,000		
Flexi-load	81	2,430	29,160		
Electricity bill	100	3,000	36,000		
Total Sales (A)	781	23,430	281,160		
Less. Variable Expense					
Medicine	360	10,800	129,600		
Total variable Expense (B)	360	10,800	129,600		
Contribution Margin (CM) [C=(A-B)	421	12,630	151,560		
Less. Fixed Expense					
Electricity bill		200	2,400		
Mobile Bill		350	4,200		
Transportation		400	4,800		
Salary (self)		5,000	60,000		
Generator bill		150	1,800		
Entertainment		300	3,600		
Guard		150	1,800		
Others		400	4,800		
Total fixed Cost (D)		6,950	83,400		
Net Profit (E) [C-D)		5,680	68,160		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Omiprazole, Paracytamol, Anti biotic, Calcium	15,000	40,000	55,000		
Bikash	65,000	50,000	1,15,000		
DBBL	20,000	-	20,000		
Flexi-load	10,000	-	10,000		
Electricity bill	40,000	60,000	1,00,000		
Total	1,50,000	1,50,000	3,00,000		

Source of Finance



- Entrepreneur's Contribution 150,000
- Investor's Investment 150,000

Total 300,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Medicine	1,200	36,000	432,000	453,600	476,280	
Bikash & DBBL	320	9,600	115,200	120,960	127,008	
Flexi-load	81	2,430	29,160	30,618	32,149	
Electricity bill	150	4,500	54,000	56,700	59,535	
Total Sales (A)	1,751	52,530	630,360	661,878	694,972	
Less. Variable Expense						
Medicine	1,080	32,400	388,800	408,240	428,652	
Total variable Expense (B)	1,080	32,400	388,800	408,240	428,652	
Contribution Margin (CM) [C=(A-B)	671	20,130	241,560	253,638	266,320	
Less. Fixed Expense						
Electricity bill		200	2,400	2,400	2,400	
Mobile Bill		450	5,400	6,000	6,500	
Transportation		700	8,400	10,500	12,500	
Salary (self)		5,000	60,000	60,000	60,000	
Generator bill		150	1,800	2,000	2,200	
Entertainment		300	3,600	4,000	4,500	
Guard		150	1,800	2,000	2,200	
Others		400	4,800	5,500	6,000	
Total Fixed Cost		7,350	88,200	92,400	96,300	
Net Profit (E) [C-D)		12,780	153,360	161,238	170,020	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	153,360	161,238	170,020
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		93,360	194,598
	Total Cash Inflow	303,360	254,598	364,618
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	93,360	194,598	304,618



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 11 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures



















