#### Proposed NU Business Name: SHAH DEWANBAGI MEDICINE CORNER



Project identification and prepared by: Md. Sahab Uddin, Ashulia Unit, Dhaka

Project verified by: Md. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	GOLAM MORSHED		
Age	:	12-09-1983 (32 Years)		
Education, till to date	:	H.S.C		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	4 Brothers & 1 Sister		
Address	:	Vill: Aaoukpara, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  SAMSUN NAHAR BEGUM  MD AZIZ MIAH  Branch: Ashulia, Centre # 05 (Female),  Member ID: 1086, Group No: 05  Member since: 05-02-2005 (10 Years)  First loan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 70,000/-, Outstanding loan: BDT 56,000/- Mother No No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Ten years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01924-101411
Mother's Contact No.	:	01685321645
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SAMSUN NAHAR BEGUM joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business and home development.

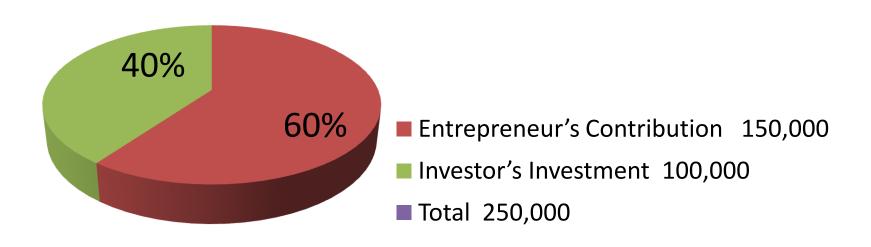
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Proposed Nobili Odyokta Busiliess illio				
Business Name	:	SHAH DEWANBAGI MEDICINE CORNER		
Location		Aaoukpara, Savar, Dhaka		
Total Investment in BDT	:	BDT 2,50,000		
Financing	:	Self BDT 1,50,000(from existing business) 60%		
	<u>                                     </u>	Required Investment BDT 1,00,000(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft= 200 square ft		
Security of the shop		BDT 1,00,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Paracytamol, Ranitidine, Calcium, Vitamin etc</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects medicinefrom Savar.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Various Medicine	4,000	120,000	1,440,000	
Total Sales (A)	4,000	120,000	1,440,000	
Less. Variable Expense				
Various Medicine	3,400	102,000	1,224,000	
Total variable Expense (B)	3,400	102,000	1,224,000	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	
Less. Fixed Expense				
Rent		3,000	36,000	
Electricity Bill		400	4,800	
Generator bill		340	4,080	
Mobile Bill		400	4,800	
Salary (self)		5,000	60,000	
Transportation		1,000	12,000	
Entertainment		300	3,600	
Total fixed Cost (D)		10,440	125,280	
Net Profit (E) [C-D)		7,560	90,720	

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Tablet	50,000	30,000	80,000		
Capsul	40,000	20,000	60,000		
Syrup	30,000	20,000	50,000		
Injection	10,000	15,000	25,000		
Salaine	10,000	15,000	25,000		
Others	10,000	-	10,000		
Total	150,000	100,000	250,000		

#### **Source of Finance**



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Various Medicine	6,500	195,000	2,340,000	2,457,000
Total Sales (A)	6,500	195,000	2,340,000	2,457,000
Less. Variable Expense				
Various Medicine	5,525	165,750	1,989,000	2,088,450
Total variable Expense (B)	5,525	165,750	1,989,000	2,088,450
Contribution Margin (CM) [C=(A-B)	975	29,250	351,000	368,550
Less. Fixed Expense				
Rent		3,000	36,000	36,000
Electricity Bill		400	4,800	5,500
Generator bill		340	4,080	4,300
Mobile Bill		500	6,000	7,000
Salary (self)		5,000	60,000	60,000
Salary (staff)		3,000	36,000	36,000
Transportation		1,500	18,000	20,000
Entertainment		300	3,600	4,000
Total Fixed Cost		14,040	168,480	172,800
Net Profit (E) [C-D)		15,210	182,520	195,750
Investment Payback			60,000	60,000

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	182,520	195,750
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		122,520
	Total Cash Inflow	282,520	318,270
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	122,520	258,270

## SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



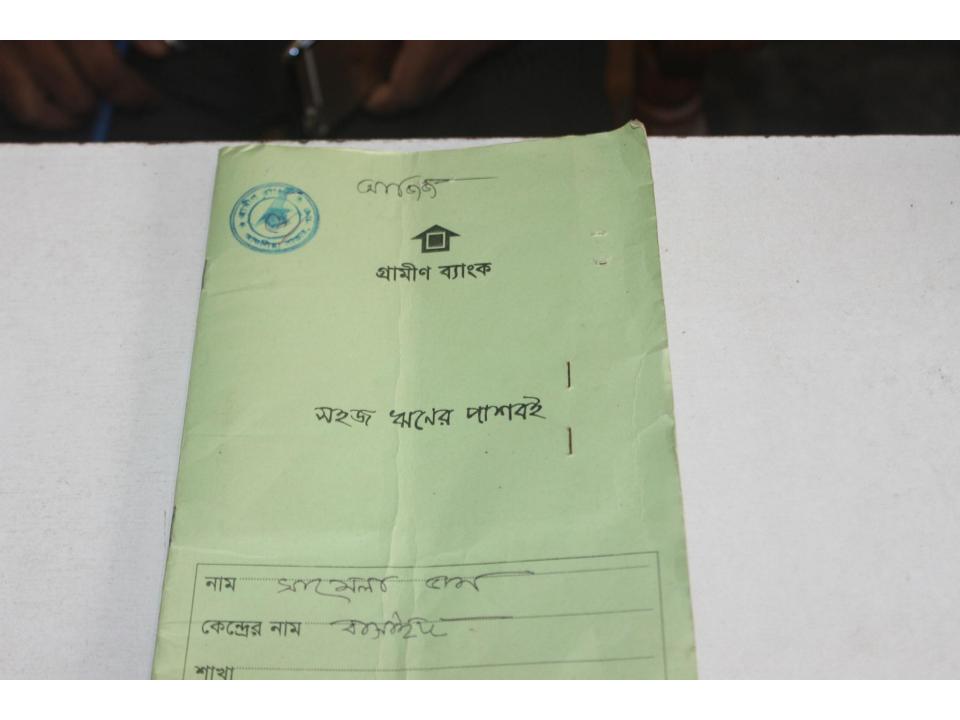


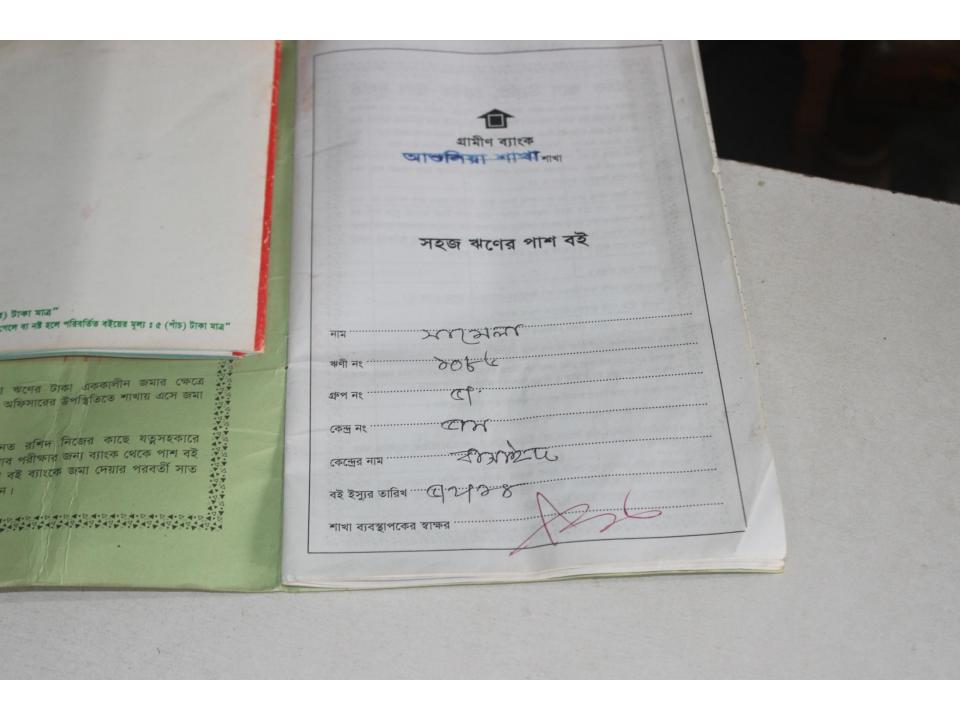














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STOCK AND EXHIBIT FOR SALE AND DISTRIBUTE THER SPECIAL PRODUCTS SPECIFIED IN SCHEDULE C

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2. This licence will be in force for two years from the date given below. 1940 and the rules thereunder.

3. Particulars of biological products to be sold.

NON DISPENSING

THAT REQUIRE COLD STORAGE

Name(s) of qualified person(s) in charge

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গণপ্রজাত্ত্রী বাংলাদেশ সরকার



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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh' NATIONAL ID CARD / জাতীয় পরিচর পত্র

নাম: গোলাম মোনের্দ

Name: Golam Morshed পিতা: মোঃ আজিজ মিয়া মাতা: সামছুন নাহার বেগম Date of Birth: 12 Sep 1983

ID NO: 2617218959182

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# **FAMILY PICTURE**

