#### Proposed NU Business Name: HRIDOY ELECTRONICS AND STORE



Project identification and prepared by: Aziz Ahmed Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. ALAMGIR HOSSEN	
Age	:	07-01-1985 (30 Years)	
Education, till to date	•	Class Seven	
Marital status	:	Married	
Children	:	1 Son	
No. of siblings:	:	3 Brothers 1 Sister	
Address		Vill: Chok Khilda, P.O: Bangra, P.S: Kalihati, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. AMENA BEGUM MD. MOKBUL HOSSAIN Branch: Khilda kalihati, Centre # 87(Female), Member ID: 8922/1, Group No: 07 Member since: 07-03-2005 (10Years) First Ioan: 7,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 14,000 Outstanding loan: BDT 3,836 Father No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	12 years experience in running business.
Training Info	:	He has 3 years training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01935-709437
Mother's Contact No.	:	01772-462038
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

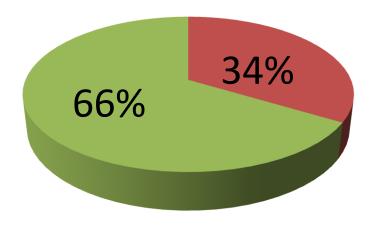
MOST. AMENA BEGUM joined Grameen Bank since 10 years ago. At first she took 7,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info			
Business Name	:	HRIDOY ELECTRONICS AND STORE	
Location	:	Chok Khilda, Kalihati, Tangail.	
Total Investment in BDT	:	BDT 1,13,000/-	
Financing	:	Self BDT 38,000/- (from existing business) 34% Required Investment BDT 75,000/- (as equity) 66%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10 ft x 10 ft= 100 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Oil, Soap, Washing powder, Salt, Biscuit, Soft drinks, Chips, Coconut oil, Chocolate, Pulse, Chanachur, TV parts etc</li> <li>Average 15% gain on grocery item, 20% gain on TV parts sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The entrepreneur is owner of the shop</li> <li>Collects goods from Elenga, Tangali.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery item	1,500	45,000	540,000	
TV Parts	100	3,000	36,000	
TV Servicing	200	6,000	72,000	
Total Sales (A)	1,800	54,000	648,000	
Less. Variable Expense				
Grocery item	1,275	38,250	459,000	
TV Parts	80	2,400	28,800	
Total variable Expense (B)	1,355	40,650	487,800	
Contribution Margin (CM) [C=(A-B)	445	13,350	160,200	
Less. Fixed Expense				
Electricity bill		500	6,000	
Mobile Bill		400	4,800	
Transportation		1,000	12,000	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Total fixed Cost (D)		7,200	86,400	
Net Profit (E) [C-D)		6,150	73,800	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Oil, Soap, Washing powder, Salt, Biscuit	8,000	12,000	20,000		
Soft drinks, Chips, Coconut oil, Chocolate, Pulse, Chanachur, TV parts etc	15,000	11,000	26,000		
Fridge	10,000	-	10,000		
TV Parts	5,000	40,000	45,000		
Picture Tube (3 x 4000)	-	12,000	12,000		
Total	38,000	75,000	113,000		

### **Source of Finance**



- Entrepreneur's Contribution 38,000
- Investor's Investment 75,000
- Total 113,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery item	1,800	54,000	648,000	680,400	
TV Parts	300	9,000	108,000	113,400	
TV Servicing	300	9,000	108,000	113,400	
Total Sales (A)	2,400	72,000	864,000	907,200	
Less. Variable Expense					
Grocery item	1,530	45,900	550,800	578,340	
TV Parts	240	7,200	86,400	90,720	
Total variable Expense (B)	1,770	53,100	637,200	669,060	
Contribution Margin (CM) [C=(A-B)	630	18,900	226,800	238,140	
Less. Fixed Expense					
Electricity bill		500	6,000	6,000	
Mobile Bill		500	6,000	6,500	
Transportation		1,000	12,000	14,000	
Salary (self)		5,000	60,000	60,000	
Entertainment		300	3,600	4,000	
Non Cash Item					
Depreciation		250	3,000	3,000	
Total Fixed Cost		7,550	90,600	93,500	
Net Profit (E) [C-D)		11,350	136,200	144,640	
Investment Payback			45,000	45,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	75,000	
1.2	Net Profit	136,200	144,640
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		94,200
	Total Cash Inflow	214,200	241,840
2	Cash Outflow		
2.1	Purchase of Product	75,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	45,000	45,000
	Total Cash Outflow	120,000	45,000
3	Net Cash Surplus	94,200	196,840



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 03 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures



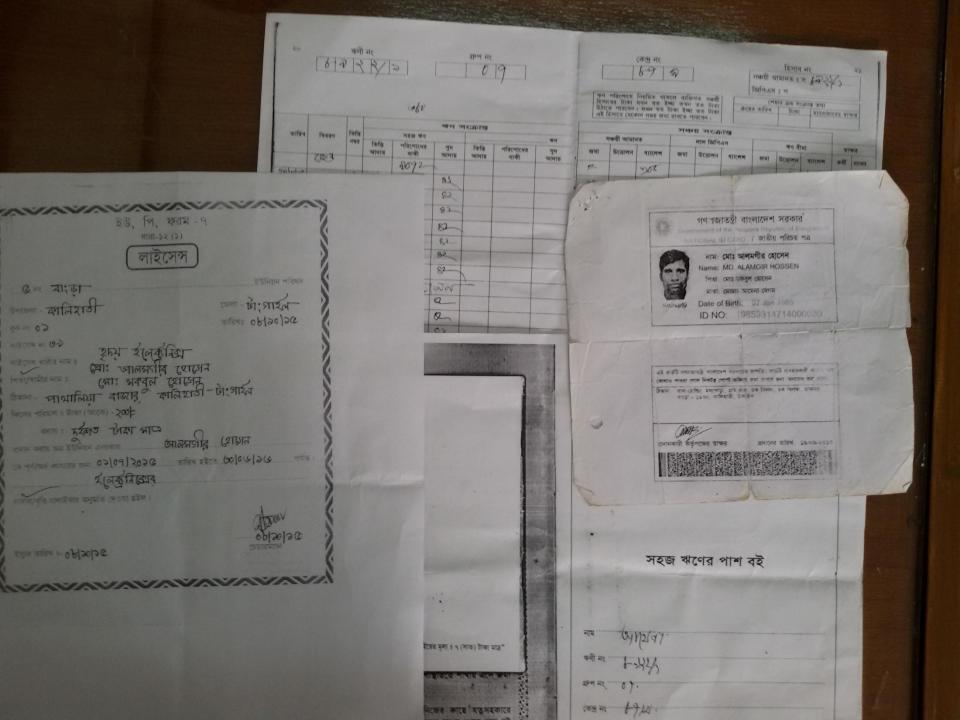












## **FAMILY PICTURE**

