Project Name: M/S Boshir General store



NU Identified and PP Prepared by-Md. Nazmul Karim (Manikgonj Unit) Verified By: Khalilur Rahman Presented by Md. Boshir Uddin Molla





Name	:	MD. Bosir Uddin Molla		
Age	:	25 years		
Marital status	:	Married		
Children	:	N/A		
No. of siblings:	:	2 Brothers		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother√FatherAsiya BegumFatherMd.AfazuddinBranch: Jabra, GhiorCentre #, 54/MGroup no : 05Loanee no.: 4005Member since, 2000First Ioan: 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	::	Existing loan: 40,000 Outstanding: 28,000 NU N/A N/A N/A N/A		
Education	:	Class 8		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Business
Trade License/ Drug License		MEUP/262
Business Experience	:	8 Years
And Training Info	:	N/A
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01736982120
NU Project Source/Reference	:	Manikgonj Unit



NU's Mother has been a member of Grameen Bank since 2000 (15 years). At first She took 5,000 taka from GB NU's invested GB Loan in his business and expanded his business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Boshir General Store
Address/ Location	:	Mohadevpur Bazar, Shibaloy, Monikgonj
Total Investment in BDT	:	5,70,000
Financing	:	Self BDT 3,70,000 (from existing business) 69% Required Investment BDT 2,00,000/-(as equity) 31%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 8,000
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin 	:	15% 15%
(iii) Agreed grace period		3 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

	Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
	Investments in different ca	ategories:	(1)	(2)	(1+2)
i. ii.	Present stock items: Advance Decoration (Rack+Fan) Total Goods	: 1,00,000 : 20,000 : 2,50,000	3,70,000		3,70,000
i. ii.	Proposed Stock Items: Total Goods	: 2,00,000		2,00,000	2,00,000
	Total Capital		3,70,000/-	2,00,000/-	5,70,000/-

Groceary items

•	Rice (25 Bag *2000TK)	: 50,000
•	Vushi (10 Bag *1500)	: 15,000
•	Oil (150litre)	: 15,000
•	Cold drinks	: 15,000
•	Biscuits	: 10,000
•	Salt	: 10,000
•	Soap	: 10,000
•	Chips	: 5,000
•	Pulse	: 25,000
•	Sugar	: 15,000
•	Egg	: 5,000
•	Coil,paste,brush	: 20,000
•	Detergent powder	: 15,000
•	Cosmetics items	: 20,000
•	Others	: 20,000
•	Total	: 2,50,000

•	Rice (10 Bag *2000)	: 20,000
•	Oil (150litre)	: 15,000
•	Cold drinks	: 15,000
•	Biscuits	: 5,000
•	Salt	: 5,000
•	soap	: 10,000
•	Chips	: 5,000
•	Vhusi,kura	: 15,000
•	Sugar (10 Bag*2000)	: 20,000
•	coil,paste,brush	: 15,000
•	Pulse	: 15,000
•	Egg	: 5,000
•	Detergent powder	: 15,000
•	Cosmetics items	: 20,000
•	Others	: 20,000
•	Total	:2,00,000
1		

INFO ON EXISTING BUSINESS OPERATIONS

Denticulan		Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales	4,000	1,20,000	14,40,000			
Less: Cost of sales	3,400	1,02,000	12,24,000			
Profit (15%) [A]	600	18,000	2,16,000			
Less: Operating Costs						
Electricity bill		500	6,000			
Shop Rent		2,000	24,000			
Transport		300	3,600			
Generator bill		150	1,800			
Night guard bill		240	2,880			
Mobile bill		400	4800			
Present salary/Drawings- self		7,000	72,000			
Present salary employee ()		-	-			
Others(Chada, SMS, TL)		300	3,600			
Non Cash Item:						
Depreciation Expenses(20,000*10%)		167	2,000			
Total Operating Cost (D)		10,657	1,12,884			
Net Profit (C-D):		7,343	88,116			



Paulia Ian	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	5,000	1,50,000	18,00,000	6,000	1,80,000	21,60,000	7,000	2,10,000	25,20,000
Less: Cost of sales	4,250	1,27,500	15,30,000	5,100	1,53,000	18,36,000	5,950	1,78,500	21,42,000
Profit (15%) [A]	750	22,500	2,70,000	900	27,000	3,24,000	1,050	31,500	3,78,000
Less: Operating Costs									
Electricity bill		500	6,000		500	6,000		700	8,400
Shop Rent		2,000	24,000		2,000	24,000		2,000	24,000
Transport		400	4800		400	4800		500	6,000
Generator bill		150	1,800		150	1,800		150	1,800
Night Guard bill		240	2,880		240	2,880		240	2,880
Mobile Bill		500	6,000		500	6,000		500	6,000
Present salary/Drawings- self		8,000	96,000		8,000	96,000		8,000	96,000
Present salary employee ()									
Others (Chada,SMS,TL)		300	3,600		300	3,600		300	3,600
Non Cash Item:									
Depreciation Expenses(20,000*10%)		167	2,000		167	2,000		167	2,000
Total Operating Cost (E)		12,257	1,47,084		12,257	1,47,084		12,457	1,49,484
Net Profit		10,243	1,22,916		14,743	1,76,916		19,043	2,28,516
Gt payback			80,000			80,000		-	80,000
Retained Income:			42,916			96,916	1,48,516		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	2,00,000		
1.2	Net Profit	1,22,916	1,76,916	2,28,516
1.3	Depreciation (Non cash item)	2,000	2,000	2,000
1.4	Opening Balance of Cash Surplus	-	16,916	1,15,832
	Total Cash Inflow	3,24,916	1,95,832	3,46,348
2.0	Cash Outflow			
2.1	Purchase of Product	2,00,000		
2.2	Payment of GB Loan	28,000		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	3,08,000	80,000	80,000
3.0	Net Cash Surplus	16,916	1,15,832	2,66,348



 Strength Availability of Products Sourcing. Skilled & 8 Years of Experience Position of his store beside Highway. 	WEAKNESS > Opponent in same areas > Lack of capital
OPPORTUNITIES Expansion Of Business To acquire financial solvency 	THREATS ≻ Fire ≻ Theft









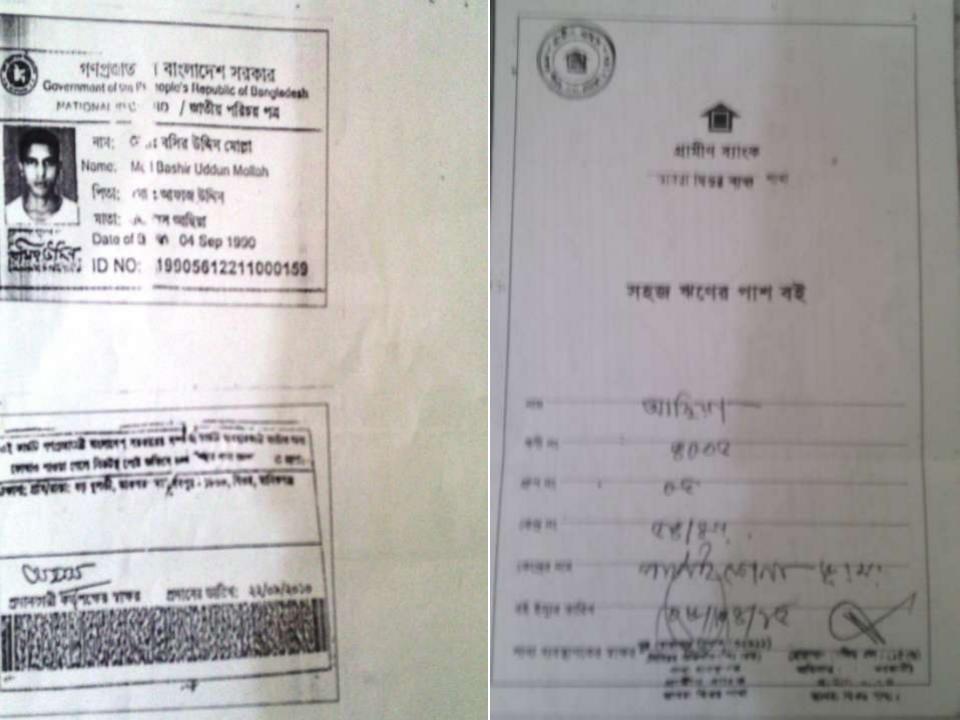












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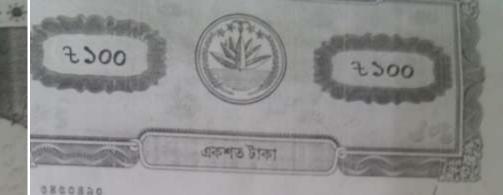
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বেচা (ইউনিয়ন পরিষণ) অটেন-২০১২ অনুনাচে (টেয়, চালেশন। বলিচ ৫ নিজ্ঞানায়) জননা সভাপতি অনুযুক্তে ন ৫ মাজি/প্রতিষ্ঠানের অনুরূতে দেওায়া ইউন । যাহান মেয়ান ৫০ জন ২০০০ লাইছ জনম জনিবন :

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"দোকানঘর ভাড়া চুক্তি পত্র" মহাদেবপুর রাজার মহাদেবপুর, শিবালয়, মানিকগঞ্জ।

tiga albi-sioni- (dg sinus) pisi ara : nega 9 (noi) danà : arga 9 (noi) danà :

त्रां गण र संगत तथा प्रायंग संगंध, निजा-युव सामय प्राणे, साथ ततनानादी, त्यात स्वतनातील, क्रेम्साला, विज्ञालय, त्यान सानित्राल, सार्वांडावां-सान्यात्मी, त्यान्तात्मान, वर्त हेल्लास । , प्रायं सानित स स्वयु सामा ।

বিহ পক্ষা

רונו בייר בעור וונין, איז רגע אוזיז צייר אוזי פילא, ווני און פילא, ויון אוניאין, אינשיר אנגע ראון אלאויא, אולעור אואיניאל, וייר אוויי, אל איזע ו

करण पर मामू होके नंद सिंग, वार्णकाल काफि ३४ लंक पर मामू जिल्ह प्राहित्य कालनि ३४ लंक स्टास्ट काल सिंह इ.स.मू. निरंत प्रतिहर मागर दिन्द लगाला नियुत्तिपित नाह परित्य प्रतिग्र होतिए सलिहा स्टीलय

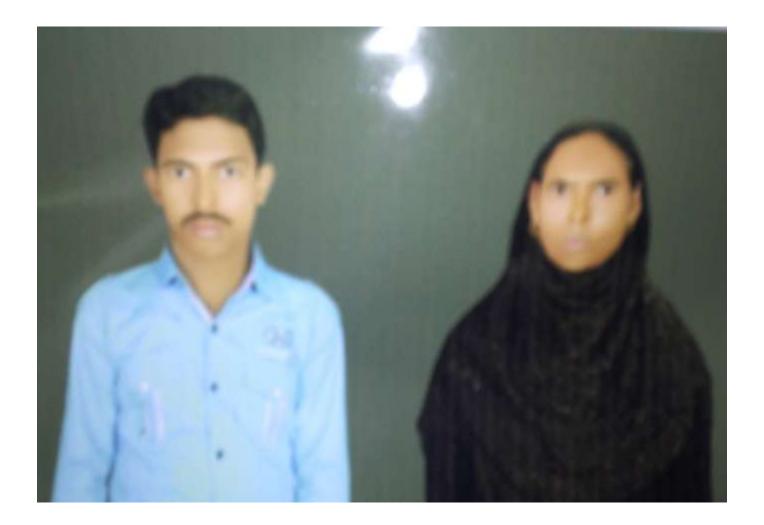
াঠসমূহ ঃ

মত বাহাৰ মেচাল এক/নেচ/২০০৫ টা: বা'লন বাহাৰ ২৫/নেচ/২০০৪ টা: বাজিৎ পালি মেচী ০০ (মাচ) জনাম জাৰাৰ বাছিলে। মাজৰ মেচাল পোম বাইলো ২৫ পাল ১৫ পালকে মত বুজাইয়া লিকে বান্য মাজিবেল। কাৰে উত্ত পাল মাজি বাছিলে বাহাৰে মেচাল বাহাৰিয়া দিলে পাছিলে।

াৰ বাঢ়া বাহি মালে ২০০০০/- (পৃথি মালেন) টাজা মাল পেৰ বনমাৰ পালেটী মালেৰ ১ম লাৱাবে ২ম লাভ ১ম পৰতে পালে বান্যন কৰিবোঁ। গৰ পৰ ভিন মালেৰ মাঢ়া বাৰী থাবিলে ১ম লাভ চুকি জাৰিয়া নিয়ে পাৰিয়েন। - বে পাছ ১ম পাছৰ বিন্ধী ১.০০,০০০০/- (এল লাজ) টাজা কাটৰ প্ৰদান কৰিলেন মায় ১ম পাছৰ বিন্ধী জানেকা বিজেনা যা থাবিলে। উজ টাজা নাড়া গঠিলে কাৰি কৰা মাহিৰে না। যে পাছ উনা মাত্ৰ মাটৰে মাজাৰ কৰিছে পাৰিয়েন লা। - বিন্দুদ ভিল ২ম পাছ পাইলেক জাৰিলেন। মাত্ৰ পো কয়া, বা নায় ২ম পাছ বিজ মাত্ৰা জাৰিয়ে পাইলেন লা। - বিন্দুদ ভিল ২ম পাছ পাইলেক জাৰিলেন। মাত্ৰ পো কয়া, বা নায় ২ম পাছ বিজ মাত্ৰা জাৰিয়ে পাইলেন। মাত্ৰ মেজাৰে কাৰ্য

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Presented at GT's 21st Internal Design Lab on 5 November, 2015

