Project Name: Eshan Steel & Engineering



NU Identified and PP Prepared:

S. M. Arafatuzzaman (Manikgonj Unit)

Verified by: Md.Khalilur Rahman

Presented by Eshan Mahbub

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Eshan Mahbub				
Age	• •	19 years				
Marital status	••	Unmarrid				
Children	••	N/A				
No. of siblings:	••	2 sisters				
Parent's and GB related Info						
(i) Who is GB member	:	Mother √ Father				
(ii) Mother's name	:	Parvin Akter				
(iii) Father's name	:	Md. Mahbubur Rahman				
(iv) GB member's info	•	Branch: Jabra Ghior Br. Centre #25/M,				
		Group no: 06 Loanee no.: 5081				
		Member since, 1997 First Ioan: 5000				
Further Information:		Existing loan: 15000 Outstanding:13000				
(v) Who pays GB loan installment	:	NU				
(vi) Mobile lady	:	N/A				
(vii) Grameen Education Loan	:	N/A				
(viii)Any other loan like GCCN, GKF		N/A				
(ix) Others						
Education	••	H.S.C.				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Iron product business
Trade License/ Drug License		466
Business Experience	:	01 year
And Training Info	:	N/A
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01780063356
NU Project	:	Manikgonj Unit
Source/Reference		

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 1997 (18 years). At first She/he took 5000 taka from GB. NU father invested GB Loan in his business and expanded his business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Eshan Steel & Engineering
Address/ Location	:	Baniajuri bazar, Ghior Manikgonj
Total Investment in BDT	:	7,99,600
Financing	:	Self BDT 4,99,600 (from existing business) 60% Required Investment BDT 3,00,000/-(as equity) 40%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		8000
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed gross period	:	4% 4%
(iii) Agreed grace period		5 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Advanced-20,000 Furniture- 9,600 Goods-4,70,000	4,79,600		4,79,600
Proposed items:		3,00,000	3,00,000
Total Capital	4,79,600	3,00,000	7,99,600

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items					
Product name with quantity	Amount				
Fan -1	500				
Scale(weight machine)-1	8,000				
Chair-3+table-1(600+500)	1100				
M.S. Sheet(2.5*75000)	1,87,500				
Flat bar (2*41,000)	82,000				
Squire bar (2*44,000)	88,000				
Z bar (1.5*45000)	67,500				
Angle (1*45000)	45,000				
Total Present Stock	4,79,600				

Proposed items					
Product Name with quantity	Amount				
M.S. Sheet(0.5*75000)	37,500				
Flat bar (1*41,000)	41,000				
Squire bar (1.5*44,000)	66,000				
Z bar (1.5*45000)	67,500				
Angle (2*44000)	88,000				
Total Proposed Stock	3,00,000				

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)						
Particulars Particulars	Daily	Monthly	Yearly				
Sales (A)	22,500	6,75,000	81,00,000				
Less: Cost of sales (B)	21600	6,48,000	77,76,000				
Profit (C) [C=(A-B)] 4%	900	27,000	3,24,000				
Less: Operating Costs							
Electricity bill		150	1,800				
Generator bill		-	-				
Shop Rent		1500	18,000				
Night Guard bill		-	-				
Mobile bill		530	6,360				
Present salary/Drawings- self		8,000	96,000				
Present salary/ Drawing –Staff-1		-	-				
Conveyance or Transport]		3,100	37,200				
Others cost ((fees, Entertainment, TL renew)		600	72,00				
Non Cash Item:							
Depreciation Expenses (9600*15%)		120	1,440				
Total Operating Cost (F)		14,000	1,68,000				
Net Profit (E-F):			1,56,000				

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Voor 2 (DDT)

Vacr 2 (DDT)

Voor 4 (DDT)

Particulars	Year 1 (BDT)			Year 2 (BDT)		Year 3 (BDT)			
i articulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	25000	7,50,000	90,00,000	28000	8,40,000	1,00,80,000	31,000	9,30,000	1,11,60,000
Less: Cost of Sale (B)	24,000	7,20,000	86,40,000	26,880	8,06,400	96,76,800	29,760	8,92,800	1,07,13,600
Profit (A-B)=(C) 4%	1,000	30,000	3,60,000	1,120	33,600	4,03,200	1240	37200	4,46,400
Less: Operating Costs									
Electricity bill		200	2,400		250	3,000		300	3,600
Generator bill		-	-		-	-		-	-
Shop Rent		1500	18,000		1500	18,000		1500	18,000
Night Guard bill		-	-		-	-		-	-
Mobile bill		600	7,200		700	8,400		800	9,600
Present salary self		8,000	96,000		8,000	96,000		8,000	96,000
Present salary Staff-0		-	-		-	-		-	-
Conveyance or Transport		3,230	38,760		3,330	39,960		3,500	42,000
Others cost (fees, Entertainment, TL renew)		650	7,800		700	84,000		800	9,600
Non Cash Item:									
Depreciation Expenses(96,000*15%)		120	1,440		120	1,440		120	1,440
Total Operating Cost		14,300	1,71,600		14,600	1,75,000		15,020	1,80,240
Net Profit (C-D) = (E)			1,88,400			2,28,200			2,65,960
GT payback			1,20,000			1,20,000			1,20,000
Retained Income:		68,400			1,08,20	0		1,45,960	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY,)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	3,00,000		
1.2	Net Profit	1,88,400	2,28,200	2,65,960
1.3	Depreciation (Non cash item)	1,440	1,440	1,440
1.4	Opening Balance of Cash Surplus	-	56840	1,66,480
	Total Cash Inflow	4,89,840	2,86,480	4,33,880
2.0	Cash Outflow			
2.1	Purchase of Product	3,00,000		
2.2	Payment of GB Loan	13,000		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	1,20,000	1,20,000	1,20,000
	Total Cash Outflow	4,33,000	1,20,000	1,20,000
3.0	Net Cash Surplus	5,6840	1,66,480	3,13,880

SWOT Analysis

Strength

- ✓ Availability of Products Sourcing.
- ✓ Skilled & 2 Years of Experience
- ✓ Position of his store middle of Residential area.
- ✓ Good behave with customer.

WEAKNESS

- ✓ Opponent in same areas
- ✓ Strike

OPPORTUNITIY

- ✓ Expansion Of Business.
- ✓ Central Point Manikgong Upazila.
- ✓ Beside main road of Manikgong & Sibaloy.

THREATS

√Theft









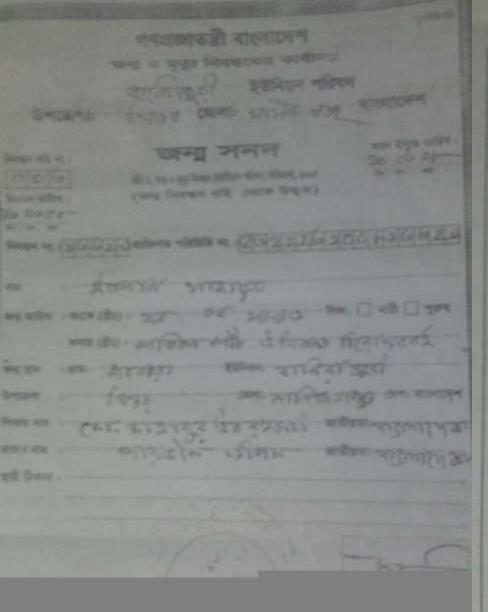














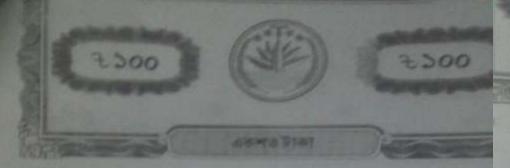
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आवश भित्रत नाता नाता

সহজ ঋণের পাশ বই

माना नामक्रामत्थम काम्मेन (माक्राम्न प्रकाम (क्राक्र)) माना सम्म मार (१८८०) प्रत्य (१८८०) प्रत्य (१८८०) प्रत्य सम्म मार (१८८०) प्रत्य (१८८०) प्रत्य

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আনলার ১৯ নক আননাদের বামিরাকুটা বাস-স্থাতের (পূর্ব নিকে) বামিয়াকুটা বাস-স্থাত হা আৰ্কট লো চালা খনটি আয়ুং দেবতাৰ নাজাৰ কবিলো আমি ২য় লাক নিয় লিখিত শাৰ্চ লাংশকে ভাষ্টা SHOW HAVE REPORT !

- ০১ : ১/১০/২০১৫ইং জাতিৰ বছতে ৩০/০৯/২০২০ইং ভাতিৰ পৰ্যন্ত ভাতাত মেয়াল ৩৫ (পতি) বতাৰ ভাতত হতত
- OR / Miles migr 2,000/-(40 minus elsers) Dies wile / NI MICHE 2 CHOS & WIFECUS MICHES WICKERS
- ০৩ : খনিম বিসাদে ২০, ০০০/- (বিশ হাজার) টাকা ২৪ পাকের নিকট হইতে আমি ১ম পক্ষ বৃথিতা 😑 ্রেটিড্রা
- ০৪। উলেখিত ও (পতি) সমনের মধ্যে দাব্য কৃত মাত্রা ১৯ শক্ষ এবং ২৩ শক্ষ গরিবর্তন করিতে পারিবেল
- or : शाकृष्टित पुरर्शन क जमारण काल्टम कर ट्रम्लाभक्ष करा वादशासम् ६८९ ३ म चक्र निवन भरटक कादा
- ०७। प्रीयन ५ (अप) नजरतन भटमा यस वादिना मिटन नासिटन मा । मनि वस वातान जातासम क्या कटन त्य प्रत नकार प्र (तक) महरूद कावा विदय बाबा सहित्य असर क्षेत्र काना कोवटस स्थापन सहित



WEST-62

मेरी (जिस्से 2) (अस) राहर नरह रहिर ३१ तथ शहरत नहिरास्त्र सहित हार्स हा ४०१ ३म तरमह तसम एक को नहींत्रभार ने द्वा प्रदर्शन पार्ट हुए नक इस नहान प्रनीहरूपित प्रतिशेष को अपने प्रतिश THE RESIDENCE

de । স্টাৰ নেতমত কৰে প্ৰচাৰন বহৈদ হয় পদ দিয় গৰাম ক্ৰেমৰ কৰিছে কৰা বৰিছে এক --- কুমা প্ৰথাপুৰ্যালয় প্ৰয়োগ পানি, গালে, বিভূত বিল ১৫ পক প্ৰয়ন বাহিলে। ১৯ পক নিজ প্ৰয়োজনে ১৫ পক্ষৰে ও চিন किंगा यात्र नृत्री काहित कहिता होता.

मानावी ताल जिल्हा करता स्टीहर करिए का

সমান্ত্ৰত পাৰু (ভাষ্ট্ৰাত ইয়েলিক টুকিব মেটাৰ পুনৰ বাইবাৰ পৰ ১০ পাৰ ৪ ২৫ পাৰ কৰেছিল চলিক কামৰ মুখ্য টুকিব

अपने का तेम्ब्रीय स्टार्ट्स कारणेत स्टार्ट्स कीत हैता ।

ক্রমান্ত্রনিয় পর্যালি হালির অনত উচা পদ মানাস কুরু পরিয়ে বাল মান্তিক বি principal beigns an pin ours were about . We use appealed the

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Presented at GT's 21st Internal Design Lab on 5 November, 2015

