Proposed NU Business Name: RATRI NEW STAR C.N.G WORKSHOP



Project identification and prepared by: MD. Mozammel Haque, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. BANIZ MIAH		
Age	:	11-10-1988 (27 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brothers 1 Sister		
Address	:	Vill: Mother Kol, P.O: Delduar, P.S: Delduar, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SAKINA BEGUM MD. MOJIBOR RAHMAN Branch: Delduar, Centre # 56(Female), Member ID: 4747, Group No: 01 Member since: 24-05-1990 To 09-05-2015 (25 Years) First loan: BDT 20,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: NIL,Outstanding loan: NIL N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has 2 years training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725-065086
Mother's Contact No.	:	01779-373590
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

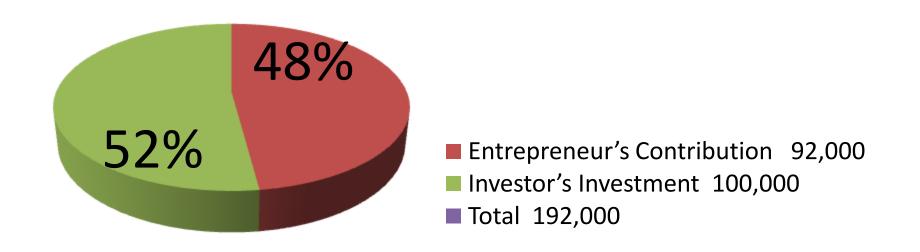
SAKINA BEGUM joined Grameen Bank since 25 years ago. At first she took 20,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business & Cow rearing.

Proposed Nobin Udyokta Business Info			
Business Name	:	RATRI NEW STAR C.N.G WORKSHOP	
Location	:	Delduar Uttar Para, Tangail.	
Total Investment in BDT	:	BDT 1,92,000/-	
Financing	:	Self BDT 92,000/-(from existing business) 48% Required Investment BDT 1,00,000/-(as equity) 52%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	13 ft x 9 ft= 117 square ft	
Security of the shop	:	BDT 20,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Head light, Class plate, Connecting steel, Various automobile parts etc. Income from servicing. Average 25% gain on sale. The business is operating by entrepreneur. Existing three employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Tangali. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Automobile parts	1,800	54,000	648,000	
Servicing	400	12,000	144,000	
Total Sales (A)	2,200	66,000	792,000	
Less. Variable Expense				
Automobile parts	1,350	40,500	486,000	
Total variable Expense (B)	1,350	40,500	486,000	
Contribution Margin (CM) [C=(A-B)	850	25,500	306,000	
Less. Fixed Expense				
Rent		1,000	12,000	
Electricity Bill		350	4,200	
Mobile Bill		400	4,800	
Salary (self)		5,000	60,000	
Transportation		300	3,600	
Entertainment		300	3,600	
Guard		100	1,200	
Salary (staff)		10,500	126,000	
Total fixed Cost (D)		17,950	215,400	
Net Profit (E) [C-D)		7,550	90,600	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Head light, Socket, Excel, Class Plate, Connecting steel	22,300	20,000	42,300		
Ring Piston	34,100	40,000	74,100		
Horne, Half class, Full class, P.T.I, Class Cable, Mobil etc	35,600	40,000	75,600		
Total	92,000	100,000	192,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Automobile parts	2,500	75,000	900,000	945,000	
Servicing	500	15,000	180,000	189,000	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	
Less. Variable Expense					
Automobile parts	1,875	56,250	675,000	708,750	
Total variable Expense (B)	1,875	56,250	675,000	708,750	
Contribution Margin (CM) [C=(A-B)	1,125	33,750	405,000	425,250	
Less. Fixed Expense					
Rent		1,000	12,000	12,000	
Electricity Bill		350	4,200	5,000	
Mobile Bill		500	6,000	7,000	
Salary (self)		5,000	60,000	60,000	
Transportation		500	6,000	8,000	
Entertainment		500	6,000	7,000	
Guard		100	1,200	1,500	
Salary (staff)		12,500	150,000	150,000	
Total Fixed Cost		20,450	245,400	250,500	
Net Profit (E) [C-D)		13,300	159,600	174,750	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	159,600	174,750
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		99,600
	Total Cash Inflow	259,600	274,350
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	99,600	214,350

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:04

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









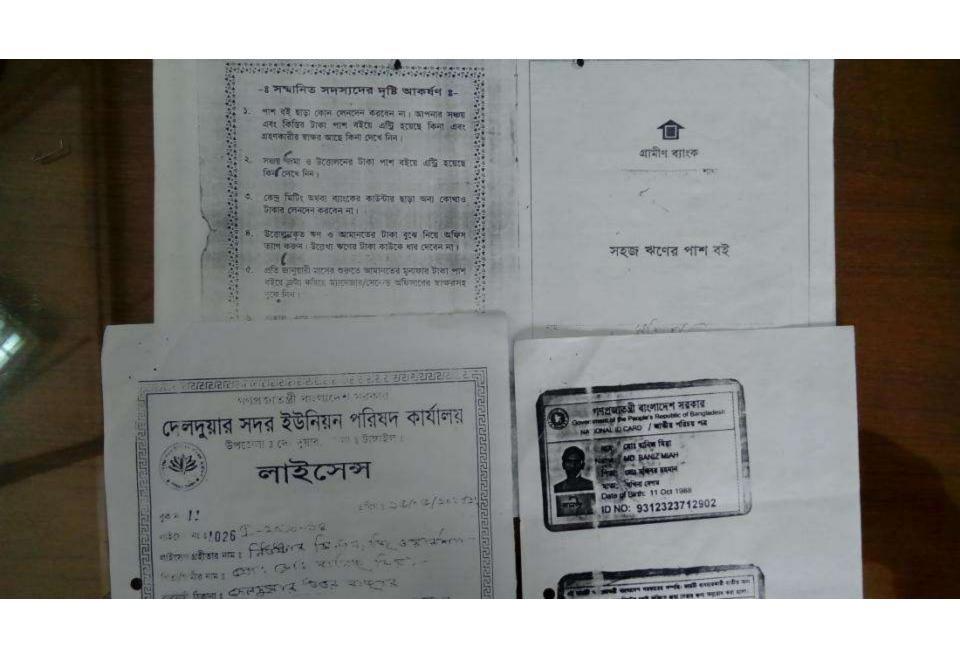












FAMILY PICTURE

