#### Proposed NU Business Name: BHAI BHAI CYCLE STORE



Project identification and prepared by: MD. Atikur Rahman Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bi	<i>o</i> 0	of The Proposed Nobin Udyokta
Name	:	SOHEDUL ISLAM
Age	:	05-05-1981 (34 Years)
Education, till to date	:	Class Five
Marital status	:	Married
Children	:	2 Sons, 1 Daughter
No. of siblings:	:	3 Brothers 3 Sisters
Address	:	Vill: Amula, P.O: Nikrail, P.S: Kalihati, Dist: Tangail
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. SURJO BEGUM MD. BEDESHI SHEKH Branch: Aloa Bhuapur, Centre # 25(Female), Member ID: 2132, Group No: 03 Member since: 27-06-1987 to 30-11-2011 (24Years) First Ioan: 2,500 taka.
Further Information: (v) Who pays GB loan installment	:	Existing loan: Nil, Outstanding loan: Nil N/A
(vi) Mobile lady	:	No
<ul><li>(vii) Grameen Education Loan</li><li>(viii) Any other loan like GB, BRAC ASA etc</li></ul>		No No

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	17 years experience in running business.
Training Info	:	He has 3 years training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01719-797542
Mother's Contact No.	:	01710-402116
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

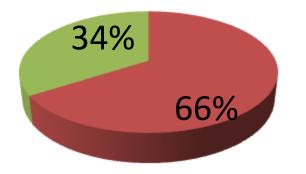
MOST. SURJO BEGUM joined Grameen Bank since 24 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info		
Business Name	:	BHAI BHAI CYCLE STORE
Location	:	Jogarchor Bazar, Kalihati, Tangail.
Total Investment in BDT	:	BDT 4,40,000/-
Financing	•	Self BDT 2,90,000/- (from existing business) 66% Required Investment BDT 1,50,000/- (as equity) 34%
Present salary/drawings from business (estimates)	•	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	12 ft x 30 ft= 360 square ft
Security of the shop	:	BDT 30,000
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; Various cycle parts etc.</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing one employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail.</li> <li>Agreed grace period is 4 months.</li> </ul>

Existing Busi	ness (BDT	<b>`)</b>	
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cycle parts	4,000	120,000	1,440,000
Total Sales (A)	4,000	120,000	1,440,000
Less. Variable Expense			
Cycle parts	3,200	96,000	1,152,000
Total variable Expense (B)	3,200	96,000	1,152,000
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000
Less. Fixed Expense			
Rent		1,500	18,000
Electricity Bill		500	6,000
Mobile Bill		500	6,000
Salary (self)		5,000	60,000
Transportation		2,500	30,000
Entertainment		500	6,000
Guard		200	2,400
Salary (staff)		5,000	60,000
Total fixed Cost (D)		15,700	188,400
Net Profit (E) [C-D)		8,300	99,600

Inve	estment Bre	akdown	
Particulars	Existing	Proposed	Proposed Total
Excel (50 x 450)	22,500	20,000	42,500
Tire (150 x 440)	66,000	35,200	101,200
Frame (15 x 1120)	16,800	10,000	26,800
Frock (20 x 448)	8,960	-	8,960
Ring (40 x380)	15,200	-	15,200
Tube (15 dozen x 1620)	24,300	16,200	40,500
Battery (3 x 17000)	51,000	34,000	85,000
Motor (7 x 4000)	28,000	12,000	40,000
Bearing (180 x900)	16,200	5,000	21,200
Handle (30 x 380)	11,400	-	11,400
Gear, Free ball, Flip, Break, Nut etc	29,640	17,600	47,240
Total	290,000	150,000	440,000

#### **Source of Finance**



- Entrepreneur's Contribution 290,000
- Investor's Investment 150,000
- Total 440,000

Fin	ancial P	rojection	(BDT)		
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Cycle parts	5,200	156,000	1,872,000	1,965,600	2,063,880
Total Sales (A)	5,200	156,000	1,872,000	1,965,600	2,063,880
Less. Variable Expense					
Cycle parts	4,160	124,800	1,497,600	1,572,480	1,651,104
Total variable Expense (B)	4,160	124,800	1,497,600	1,572,480	1,651,104
Contribution Margin (CM) [C=(A-B)	1,040	31,200	374,400	393,120	412,776
Less. Fixed Expense					
Rent		1,500	18,000	18,000	18,000
Electricity Bill		500	6,000	7,000	8,000
Mobile Bill		600	7,200	8,000	8,500
Salary (self)		5,000	60,000	60,000	60,000
Transportation		3,000	36,000	38,000	40,000
Entertainment		500	6,000	7,000	8,000
Guard		200	2,400	3,000	3,000
Salary (staff)		5,000	60,000	60,000	60,000
Total Fixed Cost		16,300	195,600	201,000	205,500
Net Profit (E) [C-D)		14,900	178,800	192,120	207,276
Investment Payback			60,000	60,000	60,000

# Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	178,800	192,120	207,276
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		118,800	250,920
	Total Cash Inflow	328,800	310,920	458,196
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	118,800	250,920	398,196



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill: 17 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





















Name SOHEDUL ISLAM finat: cats fitch fit cents artes: cats fitch fit cents artes: cats fitch fit cents artes: cats fitch fit cents Date of Birth: CS May 1981 ID NO: 9311927779815	-	নাম 🗧	াহিদ্রল ই	গলাম		
A Miles of Birth: 05 May 1981	1	Name: S	OHEDI	UL ISLAN	8	
Date of Birth: 05 May 1981		শিক্ষার ব	als fitter	শী দেশ		
	1	भाषाः व	राष्ट्रा जुन	ति त्रम्पम		
	1. 46 DO	Diste of I	Bith: C	IS MBY 1	981	
		ID NO:	931	1927	77981	5

এই কামটি পণ্ডাৰামটি বালেনেশ প্ৰভাৱের কলারি কামটি ব্যক্তামেট ব্যক্তি হল। কেন্দ্রার পার্বা গেলে নির্মাই গেট মলিবে মানা দেয়ার জন মনুযোগ কর বলে। টারানা প্রান্ধনারা, অনুসা, আবুল, রাজ্যার নির্ভাৱীন - ১৯০০, কুরাবার,

Pada ......

VAVAVAVAVAVAVAV ইউ. পি. করম - ৭ भारता-52 (5) লাইসেন্স केविनियान सरिवास Call Sur wildred TOND - ISTERY -(or and have TEGOTI-BIER 21617 d 100.0 इरनम ना ७० हानम मा ७० दाई दाई - आहे किल टक्किन हानम शातीव नाय : (11: 201: कार्टिशल - 2000) वा/वर्षीव नाय : करिएम - 2000) 1011- 2014- GN2101、1041- 「元あれた」、 (244 253、 しんかったい にあの目をには、1011(1011- 1)元あれたい、 (244 253、 しんかったい) にあの目をには、1011(1011- 205) I KING ON SHE I HISE דו שבוע שב לטורוא מדוקות מדוקות משופוב אוצלסוא לייני או 24/24 AKARA GAT Stor 00 010/20010-REDITE + DIHIT

# **FAMILY PICTURE**

