## Proposed NU Business Name: UZZAL LAKRI AROT



Project identification and prepared by: MD. Mozzmmel Hoque, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary

Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | MD UZZAL MIAH |
| :--- | :--- | :--- |
| Age | $:$ | 05-05-1985 (30 Years) |
| Education, till to date | $:$ | Class Ten |
| Marital status | $:$ | Married |
| Children | $:$ | 2 Daughter |
| No. of siblings: | $:$ | 1 Brother \& 2 Sisters |
| Address | $:$ | Vill: Tatosree, P.O: Lauhati, P.S: Delduar, Dist: Tangail |
| Parent's and GB related Info |  |  |
| (i) Who is GB member | $:$ | Mother |
| (ii) Mother's name | $:$ MOST. HASNA BEGUM |  |
| (iii) Father's name |  |  |
| (iv) GB member's info | $:$ | Branch: Lauhati, Delduar, Centre \# 41 (Male), |
|  |  | Member ID: 2791, Group No: 02 |
|  | Member since: 02-06-1985 (30Years) |  |
|  | First loan: BDT 5,000/- |  |
| Further Information: | Existing loan: BDT 24,000/- Outstanding loan: BDT 15,080/- |  |
| (v) Who pays GB loan installment | $:$ | Father |
| (vi) Mobile lady | No |  |
| (vii) Grameen Education Loan | $:$ | No |
| (viii) Any other loan like GB, | $:$ | No |
| BRAC ASA etc.. |  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studie, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 10 years experience in running business. |
| Other Own/Family Sources <br> of Income | $:$ | Business |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | $01720-473993$ |
| Mother's Contact No. | $:$ | $01875-755059$ |
| NU Project <br> Source/Reference | $:$ | Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. HASNA BEGUM joined Grameen Bank since 30 years ago. At first she took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | UZZAL LAKRI AROT |
| :--- | :--- | :--- |
| Location | $:$ | Lauhati Bazar, Delduar Tangail. |
| Total Investment in BDT | $:$ | BDT 2,00,000/- |
| Financing | $:$ | Self BDT 1,00,000(from existing business) 50\% <br> Required Investment BDT 1,00,000(as equity) 50\% |
| Present salary/drawings <br> from business (estimates) | $:$ | BDT 5,000 |
| Proposed Salary | $:$ | BDT 5,000 |
| Size of shop | $:$ | 25 Decimal |
| Security of the shop | $:$ | - |
| Implementation | $:$ | - Investment for Fuel wood business. <br> -Average 20\% gain on sale. <br> -The business is operating by entrepreneur. Existing no <br> employee. <br> -The shop is rented. <br> -Collects goods from Hatubhanga. <br> -Agreed grace period is 4 months. |

## Existing Business (BDT)

| Particular | Monthly | Yearly |
| :--- | ---: | ---: |
| Revenue (sales) |  |  |
| Fuel wood | 150,000 | $1,800,000$ |
| Total Sales (A) | $\mathbf{1 5 0 , 0 0 0}$ | $\mathbf{1 , 8 0 0 , 0 0 0}$ |
| Less. Variable Expense |  |  |
| wood | 120,000 | $1,440,000$ |
| Total variable Expense (B) | $\mathbf{1 2 0 , 0 0 0}$ | $\mathbf{1 , 4 4 0 , 0 0 0}$ |
| Contribution Margin (CM) [C=(A-B) | $\mathbf{3 0 , 0 0 0}$ | $\mathbf{3 6 0 , 0 0 0}$ |
| Less. Fixed Expense |  |  |
| Rent | 1,500 | $\mathbf{1 8 , 0 0 0}$ |
| Mobile Bill | 400 | $\mathbf{4 , 8 0 0}$ |
| Salary (self) | 5,000 | 60,000 |
| Transportation | 15,000 | $\mathbf{1 8 0 , 0 0 0}$ |
| Entertainment | $\mathbf{4 0 0}$ | $\mathbf{4 , 8 0 0}$ |
| Total fixed Cost (D) | $\mathbf{2 2 , 3 0 0}$ | $\mathbf{2 6 7 , 6 0 0}$ |
| Net Profit (E) [C-D) | $\mathbf{7 , 7 0 0}$ | $\mathbf{9 2 , 4 0 0}$ |

## Investment Breakdown

| Particulars | Existing | Proposed | Proposed Total |
| :---: | :---: | :---: | :---: |
| Fuel wood (1000 maund x 100) | 100,000 | 100,000 | 200,000 |
| Total | $\mathbf{1 0 0 , 0 0 0}$ | $\mathbf{1 0 0 , 0 0 0}$ | $\mathbf{2 0 0 , 0 0 0}$ |

## Source of Finance



■ Entrepreneur's Contribution 100,000

- Investor's Investment 100,000

■ Total 200,000

## Financial Projection (BDT)

| Particular | Monthly | 1st Year | 2nd Year |
| :--- | ---: | ---: | ---: |
| Revenue (sales) |  |  |  |
| Fuel wood | 210,000 | $2,520,000$ | $2,646,000$ |
| Total Sales (A) | $\mathbf{2 1 0 , 0 0 0}$ | $\mathbf{2 , 5 2 0 , 0 0 0}$ | $\mathbf{2 , 6 4 6 , 0 0 0}$ |
| Less. Variable Expense | 168,000 | $2,016,000$ | $2,116,800$ |
| wood | $\mathbf{1 6 8 , 0 0 0}$ | $\mathbf{2 , 0 1 6 , 0 0 0}$ | $\mathbf{2 , 1 1 6 , 8 0 0}$ |
| Total variable Expense (B) | $\mathbf{4 2 , 0 0 0}$ | $\mathbf{5 0 4 , 0 0 0}$ | $\mathbf{5 2 9 , 2 0 0}$ |
| Contribution Margin (CM) [C=(A-B) |  |  |  |
| Less. Fixed Expense | 1,500 | 18,000 | 18,000 |
| Rent | 500 | 6,000 | 6,500 |
| Mobile Bill | 5,000 | 60,000 | 60,000 |
| Salary (self) | 20,000 | $\mathbf{2 4 0 , 0 0 0}$ | $\mathbf{2 4 5 , 0 0 0}$ |
| Transportation | $\mathbf{4 0 0}$ | 4,800 | 5,500 |
| Entertainment | $\mathbf{2 7 , 4 0 0}$ | $\mathbf{3 2 8 , 8 0 0}$ | $\mathbf{3 3 5 , 0 0 0}$ |
| Total Fixed Cost | $\mathbf{1 4 , 6 0 0}$ | $\mathbf{1 7 5 , 2 0 0}$ | $\mathbf{1 9 4 , 2 0 0}$ |
| Net Profit (E) [C-D) |  | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |
| Investment Payback |  |  |  |

## Cash flow projection on business plan (rec. \& Pay)

| SI \# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :---: | :--- | ---: | ---: |
| $\mathbf{1}$ | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 100,000 |  |
| 1.2 | Net Profit | 175,200 | 194,200 |
| 1.3 | Depreciation (Non cash item) |  | - |
| 1.4 | Opening Balance of Cash Surplus |  | 115,200 |
|  | lotal Cash Inflow | $\mathbf{2 7 5 , 2 0 0}$ | $\mathbf{3 0 9 , 4 0 0}$ |
| $\mathbf{2}$ | lash Outflow |  |  |
| 2.1 | Purchase of Product | 100,000 |  |
| 2.2 | Payment of GB Loan |  |  |
|  | Investment Pay Back (Including Ownership |  |  |
| 2.3 | Tr. Fee) | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |
|  | Total Cash Outflow | $\mathbf{1 6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |
| $\mathbf{3}$ | Net Cash Surplus | $\mathbf{1 1 5 , 2 0 0}$ | $\mathbf{2 4 9 , 4 0 0}$ |

## SWOT ANALYSIS

| Employment: Self: 01 Family:0 Others:0 |
| :--- | :--- |
| Experience \& Skill : 10 Years |
| Quality goods \& services; |
| Skill and experience; |$\quad$ Lack of Capital/Investment

## Pictures










शपध्रणाउत्ञी दाश्चारल अव्रकान


माये: व्या हैल किता
Name: MO. UZZUL MIAH
निखा: व्या जालन खल
चाडः लगता घानला कलाः
Date of Birtiz 05 Hay 1985
ID NO: 9312365646147


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## FAMILY PICTURE



