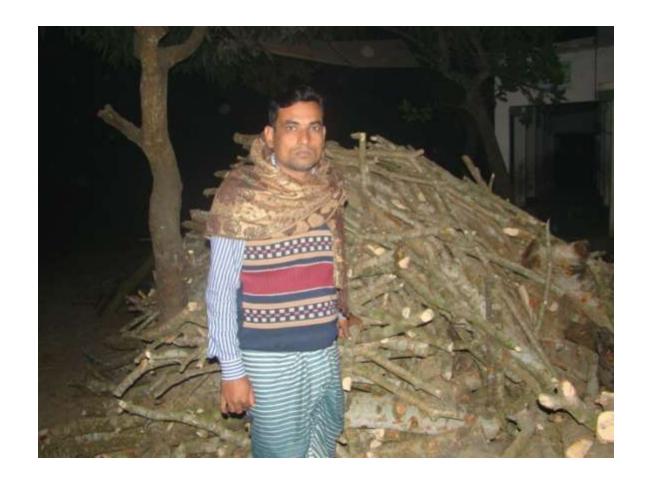
Proposed NU Business Name: UZZAL LAKRI AROT



Project identification and prepared by: MD. Mozzmmel Hoque, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD UZZAL MIAH		
Age	:	05-05-1985 (30 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	2 Daughter		
No. of siblings:	:	1 Brother & 2 Sisters		
Address	:	Vill: Tatosree, P.O: Lauhati, P.S: Delduar, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. HASNA BEGUM MD SHORBOL KHAN Branch: Lauhati, Delduar, Centre # 41 (Male), Member ID: 2791, Group No: 02 Member since: 02-06-1985 (30 Years) First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 24,000/- Outstanding loan: BDT 15,080/- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01720-473993
Mother's Contact No.	:	01875-755059
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. HASNA BEGUM joined Grameen Bank since 30 years ago. At first she took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	UZZAL LAKRI AROT		
Location	:	Lauhati Bazar, Delduar Tangail.		
Total Investment in BDT	:	BDT 2,00,000/-		
Financing	:	Self BDT 1,00,000(from existing business) 50% Required Investment BDT 1,00,000(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	25 Decimal		
Security of the shop	:	-		
Implementation	:	 Investment for Fuel wood business. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Hatubhanga. Agreed grace period is 4 months. 		

Existing Business (BDT)			
Particular	Monthly	Yearly	
Revenue (sales)			
Fuel wood	150,000	1,800,000	
Total Sales (A)	150,000	1,800,000	
Less. Variable Expense			
wood	120,000	1,440,000	
Total variable Expense (B)	120,000	1,440,000	
Contribution Margin (CM) [C=(A-B)	30,000	360,000	
Less. Fixed Expense			
Rent	1,500	18,000	
Mobile Bill	400	4,800	
Salary (self)	5,000	60,000	
Transportation	15,000	180,000	
Entertainment	400	4,800	
Total fixed Cost (D)	22,300	267,600	
Net Profit (E) [C-D)	7,700	92,400	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Fuel wood (1000 maund x 100)	100,000	100,000	200,000	
Total	100,000	100,000	200,000	

Source of Finance



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year		
Revenue (sales)					
Fuel wood	210,000	2,520,000	2,646,000		
Total Sales (A)	210,000	2,520,000	2,646,000		
Less. Variable Expense					
wood	168,000	2,016,000	2,116,800		
Total variable Expense (B)	168,000	2,016,000	2,116,800		
Contribution Margin (CM) [C=(A-B)	42,000	504,000	529,200		
Less. Fixed Expense					
Rent	1,500	18,000	18,000		
Mobile Bill	500	6,000	6,500		
Salary (self)	5,000	60,000	60,000		
Transportation	20,000	240,000	245,000		
Entertainment	400	4,800	5,500		
Total Fixed Cost	27,400	328,800	335,000		
Net Profit (E) [C-D)	14,600	175,200	194,200		
Investment Payback		60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	175,200	194,200
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		115,200
	Total Cash Inflow	275,200	309,400
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	115,200	249,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







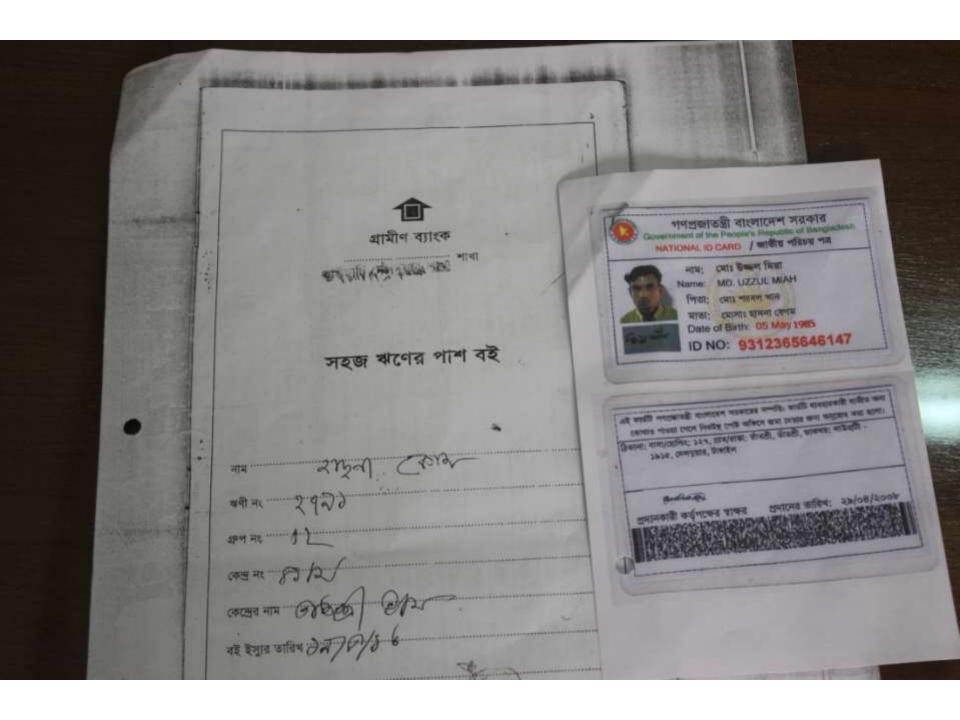












FAMILY PICTURE

