Proposed NU Business Name: VAI VAI TELECOM



Project identification and prepared by: Md.Shahidul Islam Jamurki Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD KADER MIAH		
Age	:	07-09-1981 (34 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	3 Brothers & 2 Sister		
Address	:	Vill: Shalpabaratia P.O: Chaktoil, P.S: Delduar, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MAMATA BEGUM LATE DAROG ALI Branch: Elasin Delduar,Centre # 46(Male), Member ID: 4787, Group No: 04 Member since: 12-12-1992 (23 Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: BDT 31,150 Mother No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has 1 years training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01713532756
Mother's Contact No.	:	01759454422
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkia Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MAMATA BEGUM joined Grameen Bank since 23 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & Cow Purchase, Home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	VAI VAI TELECOM		
Location	:	Elasin Bazar, Delduar, Tangail		
Total Investment in BDT	:	BDT 4,50,000/-		
Financing	:	Self 3,00,000/- (from existing business) 67 %		
		Required Investment BDT 1,50,000/- (as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 15 ft= 180 square ft		
Security of the shop	:	Nil		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Mobile & Electric Accesories, Bkash & Flexi load. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is own Collects goods from Tangail Agreed grace period is 4 months. 		

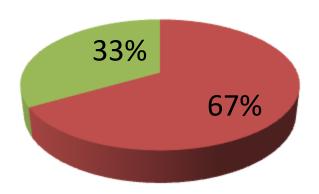
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Mobile & Electric accessories, Bikash & Flexiload	2500	75000	900000
Bikash {(1,00,000/1000)x4}	400	12000	144000
Flexiload {(4000/1000)x27}	108	3240	38880
Total Sales (A)	3008	90240	1082880
Less Variable Expense			
Mobile & Electric accessories	2250	67500	810000
Bikash & Flexiload			
Total variable Expense (B)	2,250	67500	810000
Contribution Margin (CM) [C=(A-B)	758	22740	272880
Less Variable Expense			
Rent		1,200	14400
Electricity bill		400	4800
Transportation		500	6000
Salary (self)		5000	60000
Salary(Staff)		5000	60000
Entertainment		200	2400
Guard		150	1800
Generator		500	6000
Mobile bill		300	3600
Total fixed cost (D)		12,750	153000
Net Profit (E)= [C-D]		9,990	119880

Investment Breakdown

Particulars	Existing	Proposed	Total
Energy Bulb, Normal Bulb	40,000		40000
Switch, Holder, Cable, Panel, Earthing, Main			
switch	25,000	50,000	75000
Mobile batteri, Charger, Others	25,000		25000
Sim card, memory	30,000	0	30000
Bikash & Flexiload	180,000	100,000	280000
Total	300,000	150,000	450000

Source of Finance



Entrepreneur's Contribution 300,000

Investor's Investment 150,000

Total 450,000

Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Mobile & Electric accessories, Bikash	3500	105000	1260000	1323000	1389150	
Bikash {(1,50,000/1000)x4}	600	18000	216000	226800	238140	
Flexiload {(4000/1000)x27}	108	3240	38880	40824	42865.2	
Total Sales (A)	4208	126240	1514880	1590624	1670155.2	
Less Variable Expense					0	
Mobile & Electric accessories	3150	94500	1134000	1190700	1250235	
Item	0	0	0	0	0	
Total variable Expense (B)	3,150	94500	1134000	1190700	1250235	
Contribution Margin (CM) [C=(A-B)	1,058	31740	380880	399924	419920.2	
Less Variable Expense						
Rent		1,200	14,400	14,400	14400	
Electricity bill		500	6000	6200	6400	
Transportation		700	8,400	9,000	9500	
Salary (Self)		5000	60000	60000	60000	
Salary(Staff)		5000	60000	60000	60000	
Entertainment		300	3600	3700	3800	
Generator		150	1800	1800	1800	
Guard		150	1800	1800	1800	
Mobile bill		300	3600	3600	3600	
Total fixed cost (D)		13,150	157,800	158,700	159500	
Net Profit (E)= [C-D]		18590	223080	241,224	260420.2	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor	100,000				
1.2	Net Profit	223,080	241,224	260420.2		
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		163,080	344304		
	Total Cash Inflow	323080	404304	604724.2		
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	6000		
	Total Cash Outflow	160,000	60000			
3	Net Cash Surplus	163,080	344304	544724.		



S TRENGTH Employment: Self: 01 Family:0 Others:0,Experience & Skill : 08 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES	T HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures



















FAMILY PICTURE

