#### Proposed NU Business Name: NAHAR DAIRY FARM



Project identification and prepared by: Md Ebadat Hossain Jamurkee Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name		SHAMSUNNAHAR AKTER		
Age	:	26-10-1989 (26 Years)		
Education, till to date	:	Honors		
Marital status	:	Single		
Children	:	N/A		
No. of siblings:	:	1 Brother & 1 Sister		
Address	:	Vill: Nordana, P.O: Borati, P.S: Mirjapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST SAHERA BEGUM MOST SAHERA BEGUM MD SAMSUL HOQ Branch: Vatgram Mirjapur, Centre # 08 (Male), Member ID: 6451, Group No: 15 Member since: 26-05-1997 (18 Years) First Ioan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil Father No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Three years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities		Nil
Entrepreneur Contact No.	:	01678-507553
Mother's Contact No.	:	01724-101113
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Dhaka

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

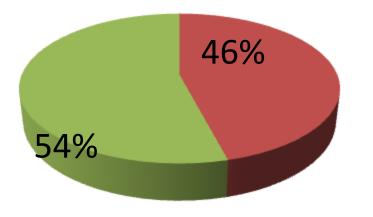
**MD SAMSUL HOQ** joined Grameen Bank since 18 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	NAHAR DAIRY FARM		
Location	:	Nordana , Mirjapur, Tangail		
Total Investment in BDT	:	BDT 2,22,000/-		
Financing	:	Self BDT 1,02,000/- (from existing business) 46% Required Investment BDT 1,20,000/- (as equity) 54%		
Present salary/drawings from business (estimates)	:	BDT 4,000/-		
Proposed Salary	:	BDT 4,000/-		
Size of shop	:	14 ft x 8 ft= 112 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>Daily milk production is 8 liter. 16 liter in financial projection.</li> <li>Milk price is 50tk per liter.</li> <li>The business is operating by the entrepreneur. After getting equity fund one employee will be appointed.</li> <li>The farm is owned.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Milk (8 x 50)	400	12,000	144,000	
Total Sales (A)	400	12,000	144,000	
Less. Variable Expense				
Feed & Medicine	120	3,600	43,200	
Total variable Expense (B)	120	3,600	43,200	
Contribution Margin (CM) [C=(A-B)	280	8,400	100,800	
Less. Fixed Expense				
Mobile Bill		100	1,200	
Salary (self)		4,000	48,000	
Transportation		200	2,400	
Total fixed Cost (D)		4,300	51,600	
Net Profit (E) [C-D)		4,100	49,200	

Investment Breakdown						
Particulars Existing Proposed Proposed Total						
Cow (1)	80,000	120,000	200,000			
Calf (1)	20,000	0	20,000			
Bran (2 x900)	1,800	0	1,800			
Broken Rice (10 x 20)	200	0	200			
Total	102,000	120,000	222,000			

### **Source of Finance**



- Entrepreneur's Contribution 102,000
- Investor's Investment 120,000
- Total 222,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk (16 x 50)	800	24,000	288,000	302,400	317,520
Total Sales (A)	800	24,000	288,000	302,400	317,520
Less. Variable Expense					
Feed & Medicine	240	7,200	86,400	90,720	95,256
Total variable Expense (B)	240	7,200	86,400	90,720	95,256
Contribution Margin (CM) [C=(A-					
В)	560	16,800	201,600	211,680	222,264
Less. Fixed Expense					
Mobile Bill		200	2,400	2,400	2,400
Salary (self)		4,000	48,000	48,000	48,000
Transportation		300	3,600	4,500	5,500
Salary (staff)		4,000	48,000	4,500	5,500
Total Fixed Cost		8,500	102,000	59,400	61,400
Net Profit (E) [C-D)		8,300	99,600	152,280	160,864
Investment Payback			48,000	48,000	48,000

# Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	120,000		
1.2	Net Profit	99,600	152,280	160,864
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		51,600	155,880
	Total Cash Inflow	219,600	203,880	316,744
2	Cash Outflow			
2.1	Purchase of Product	120,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	48,000	48,000	48,000
	Total Cash Outflow	168,000	48,000	48,000
3	Net Cash Surplus	51,600	155,880	268,744



<b>S</b> <sub>TRENGTH</sub> Employment: Self: 01 Family:0 Others:0, Experience & Skill : 03 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures















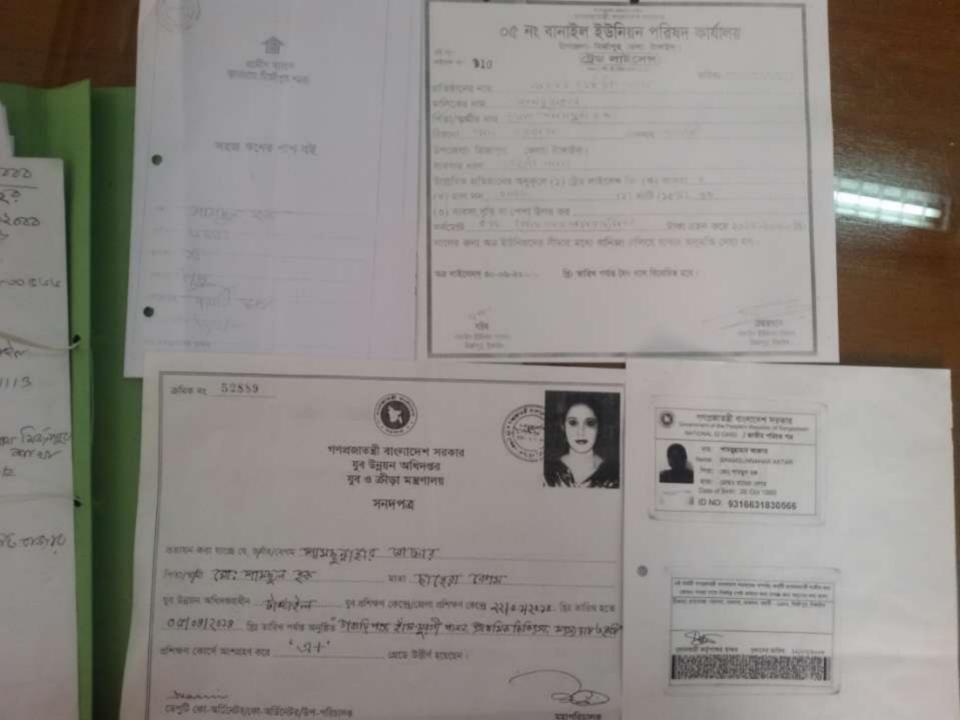












# **FAMILY PICTURE**

