#### **Proposed NU Business Name: SHAMIM TAILORS**



Project identification and prepared by: MD. Hafizur Rahman, Mawna Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	SHAMIM MOROL	
Age	:	16-02-1995 (20 Years)	
Education, till to date	:	S.S.C	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	1 Brother & 1 Sister	
Address	:	Vill: Tepirbari, P.O: Tengra, P.S: Shreepur, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  SHAHINUR AKTER  BELAL UDDIN MOROL  Branch: Tengra Shreepur, Centre # 34(Female),  Member ID: 2533/1, Group No: 02  Member since: 08-05-2005 (10 Years)  First loan: BDT 10,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 2,50,000, Outstanding loan: BDT 89,300 Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	House Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01911-391502
Mother's Contact No.	:	01920-330733
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

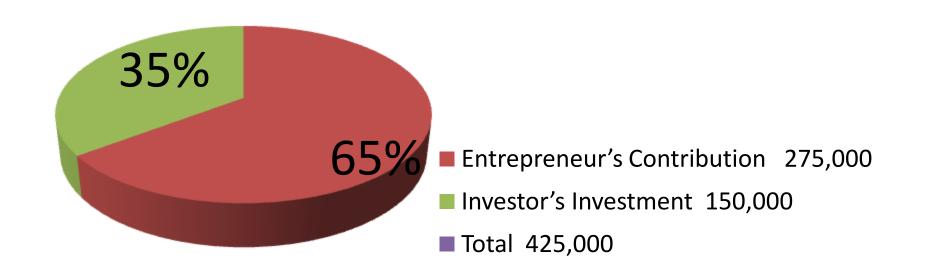
SHAHINUR AKTER joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name		SHAMIM TAILORS		
Location	:	Tengra, Shreepur, Gazipur		
Total Investment in BDT	:	BDT 4,25,000/-		
Financing	:	Self BDT 2,75,000/- (from existing business) 65% Required Investment BDT 1,50,000/- (as equity) 35%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	14 ft x 12 ft= 168 square ft		
Security of the shop	:	-		
Implementation	•	<ul> <li>All kinds of cloths like; shirt piece, pant piece, long cloth, Three piece are sewing and selling here.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing two employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is owned.</li> <li>Collects goods from Mawna, Islmapur.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cloths	2,250	67,500	810,000		
Sewing	500	15,000	180,000		
Total Sales (A)	2,750	82,500	990,000		
Less. Variable Expense					
Cloths	1,913	57,375	688,500		
Sewing	100	3,000	36,000		
Total variable Expense (B)	2,013	60,375	724,500		
Contribution Margin (CM) [C=(A-B)	738	22,125	265,500		
Less. Fixed Expense					
Electricity Bill		350	4,200		
Mobile Bill		200	2,400		
Salary (self)		5,000	60,000		
Entertainment		300	3,600		
Transportation		400	4,800		
Salary (staff)		7,000	84,000		
Generator bill		150	1,800		
Total fixed Cost (D)		13,400	160,800		
Net Profit (E) [C-D)		8,725	104,700		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Shirt Piece	101,000	56,000	157,000		
Pant Piece (126 x 420)	52,920	42,000	94,920		
Three Piece( 15 x 570)	8,550	7,000	15,550		
Long Cloth (90 x 48)	43,020	0	43,020		
Print Cloth	69,510	45,000	114,510		
Total	275,000	150,000	425,000		

#### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Cloths	3,250	97,500	1,170,000	1,228,500	1,289,925	
Sewing	750	22,500	270,000	283,500	297,675	
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600	
Less. Variable Expense						
Cloths	2,763	82,875	994,500	1,044,225	1,096,436	
Sewing	150	4,500	54,000	56,700	59,535	
Total variable Expense (B)	2,913	87,375	1,048,500	1,100,925	1,155,971	
Contribution Margin (CM) [C=(A-B)	1,088	32,625	391,500	411,075	431,629	
Less. Fixed Expense						
Electricity Bill		350	4,200	5,500	6,500	
Mobile Bill		300	3,600	4,000	4,500	
Salary (self)		5,000	60,000	60,000	60,000	
Entertainment		300	3,600	4,000	4,500	
Transportation		400	4,800	5,500	6,500	
Salary (staff)		10,000	120,000	120,000	120,000	
Generator bill		150	1,800	2,000	2,200	
Total Fixed Cost		16,500	198,000	201,000	204,200	
Net Profit (E) [C-D)		16,125	193,500	210,075	227,429	
Investment Payback			60,000	60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	193,500	210,075	227,429
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		133,500	283,575
	Total Cash Inflow	343,500	343,575	511,004
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	133,500	283,575	451,004

## **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures

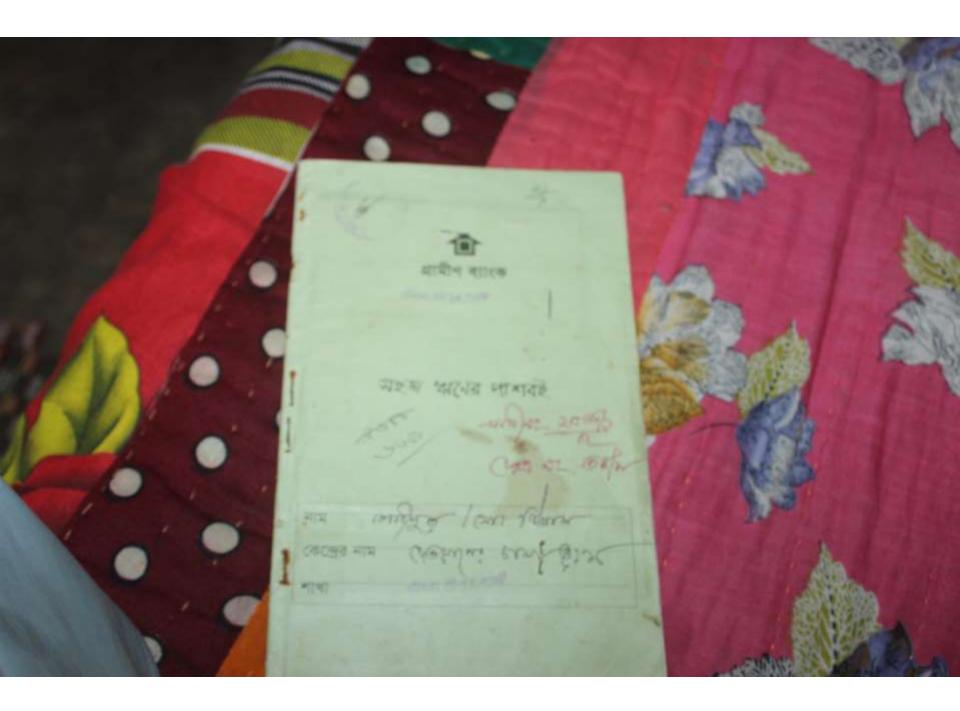








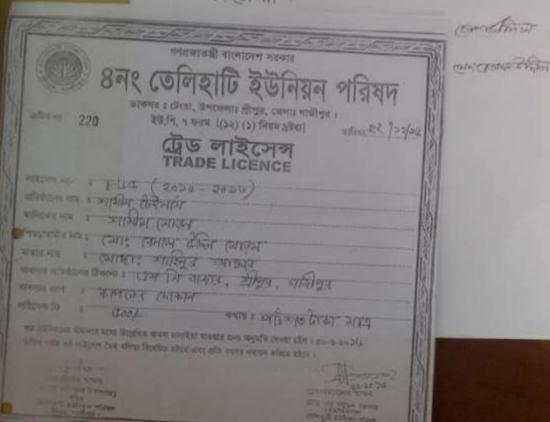






#### MADIN MA

আমি মোর তেলাল রাদিন মোডল প্রামঃ চেলিবারী, লোফিং চেন্তা, থালাঃ প্রীপুর, ফেলাঃ সাঞ্চীপুর এর দারী বায়িনা। আমার ছোলে মোর লামীয় মোড়ল ফে আমার মায়ী জায়নায় চেরিলারিঃ ফোরার মিথ আমা ০১-০১-২০১৬ র গরিও হর্ত আমারী থ কমানুর জনা আমুমতি মিলাম। এতে আমার এবং আমার প্রবিবারের কোন নারি গারিত্বে না ডিন্তা সমারের মধ্যে এরান থোকে আমি ভাকে ইন্সিন্



গণহজাতত্তী বাংলদেশ मन् व मृत्रा विश्वद्यस्य कार्यस्य the step on wheep Did say a very Service Station where, Million, Lorent, Describe of the Party of the Control of the Sept. Ches diffe to [STATE | STATE | STATE | MALE STREET, CAUSEL De wife was die. Die land 5000 mm own Com medic course to resident distances with the THE PROPERTY OF THE PROPERTY OF 2193 m 412/43 THE RELL CHAIN GOLD CHIEF TO THE PARTY OF TH THE PROPERTY OF THE PROPERTY OF ना का आम ! तिस्य मार्च की : तिस्माति विश्वकाद स्वीत्रका कामा अवस्थात OFFICE REPORT PROPERTY.



## **FAMILY PICTURE**

