

## Grameen Kalyan

#### Proposed NU Business Name: Shahariare Cow Fattening farm



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	MD.Shaharia Chowdury. Vill: Koburhat (Miapara), Post: Jogoti, Upazilla: Kushtia, District: Kushtia
Age	:	18 Years.
Marital status	:	Single.
No. of siblings:	:	1 (One) Brother & 1 (One) Sister.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  Mst. Anzu Aktar  Md. Anisur Rahman.  Branch: Poradhah Mirpur, Group # 01, Centre # 75/M, Loan no.: 9927/1  Member since: 2012, First loan: Tk 7,000,
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : : :	Existing loan: 10,000, Outstanding: 6750 Father . No Nil Nil Nil
Education, till to date	:	H.S.C

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has two years cow rearing experiences. He will also get support from his father.
Other Own/Family Sources of Income		Agriculture farming.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01799116226 / 01937747299
National ID number	:	50137950001378
NU Project Source/Reference	:	GK

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2012. At first she took GB loan BDT 7,000 (Seven thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Project's Name	:	Shaharia Cow Fattening Farm.			
Address/ Location	:	Koburhat (Miapara),Kushtia.			
Total Investment	:	BDT :2,84,000 /-			
Financing	:	Self financing: BDT: 1,10,000 /- Required Investment: BDT: 1,74,000/- (as equity)			
Present salary/drawings from business	:	Nil			
Proposed Salary	:	BDT:3000 (Three thousand only)			
Proposed Business Implementation Plan	:	<ul> <li>Start with having 3 cows @ TK. 40,000/- each;</li> <li>In every six moths the 3 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months;</li> <li>Feeding cost of each cow/cycle = BDT 18,000/-;</li> <li>Selling price of each cow after every cycle = BDT 85,000/-;</li> <li>Expected doctor and medicine cost for each cow per cycle = 1,000/-;</li> <li>Payback period to the investor is 3 years;</li> <li>Expected date to start the project is Early 2015.</li> </ul>			

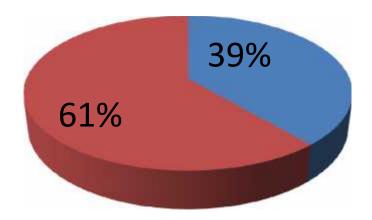
# PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business	_	ed Business BDT)	Total (BDT)			
	(BDT)	NU	Investor				
	1	2	3	4(1+2+3)			
Investments in different categories:							
Cow Shade (Repair)	0	40,000	-	40,000			
Cow(Three cows)	0	40,000	120,000	160,000			
3 Cows feeding for six month	O	18,000	54,000	72,000			
Medicine		5,000		5,000			
Fan	-	3,000	0	3,000			
Cash in hand	-	4,000	0	4,000			
Total Capital	0	110,000	174,000	284,000			

### **Source of Finance**

Source	Amount in BDT	In%
Entrepreneur's Contribution (NU)	110,000	39
Investor's Contribution(GK)	174,000	61
Total Investment	284,000	100%

- Entrepreneur's Contribution (NU)
- Investor's Contribution(GK)



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)			
Particulars	1st Cycle	2nd Cycle	Yearly ( 1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)		2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	255,000	255,000	510,000	280,500	280,500	561,000	308,550	308,550	617,100
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	260,400	260,400	520,800	286,170	286,170	572,340	314,504	314,504	629,007
Less: Cost of sales									
Cow Cost	120,000	120,000	240,000	126,000	126,000	252,000	132,300	132,300	264,600
Cow Food	54,000	54,000	108,000	56,700	56,700	113,400	59,535	59,535	119,070
(B) Total Cost of Sales	174,000	174,000	348,000	182,700	182,700	365,400	191,835	191,835	383,670
Gross profit (GP) [C=(A-B)]	86,400	86,400	172,800	103,470	103,470	206,940	122,669	122,669	245,337
Less: Operating Costs:									
Electricity bill	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Transportation	3000	3000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Doctors and Medicine	3000	3000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Mobile bill (SMS & Reporting inclusive)	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Non Cash Item:									
Depreciation Expenses	2500	2500	5,000	2,500	2,500	5,000	2,500	2,500	5,000
Total Operating Cost (D)	29,500	29,500	59,000	30,400	30,400	60,800	31,390	31,390	62,780
(C-D)Net Profit:	56,900	56,900	113,800	73,070	73,070	146,140	91,279	91,279	182,557
Retained Income:			113,800			146,140			182,557

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule**: Half-yearly installment will be paid after the first round of fund disbursement (including ownership transfer fee after six months grace period ).

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:			
Opening Balance	0	328,200	404,740
Capital Infusion by UDYOKTA	110,000	0	0
Capital Infusion by Investor	174,000	0	0
Sales	520,800	572,340	629,007
Total Receipts	804,800	900,540	1,033,747
Cash Outflow:			
Cost of goods sold	348,000	365,400	383,670
Operating expenses	59,000	60,800	62,780
Payback to investor	69,600	69,600	69,600
Total payment	476,600	495,800	516,050
Closing Balances	328,200	404,740	517,697

#### **SWOT ANALYSIS**

STRENGTH  Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	<b>W</b> EAKNESS  □Shortage of foods in rainy season.
OPPORTUNITIES  Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS  Theft; Disease.

## Presented at 9<sup>th</sup> SB Design Lab on Nov 23, 2015 at Grameen Kalyan

### Thank you

## Pictures

### My mother and me









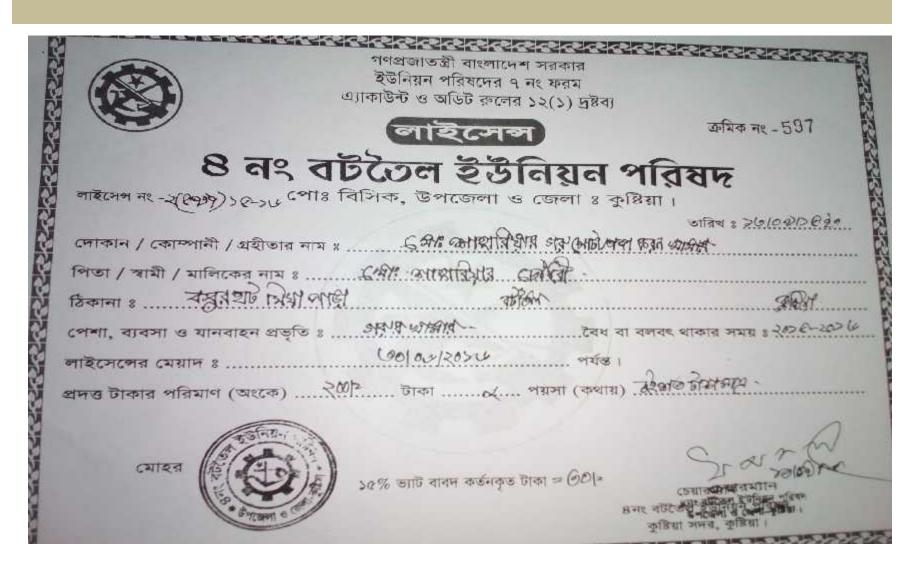




## My family



#### **Trade License**



## Thank You