



# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	MD . Masud Rana. Vill: Koburhat (Dostopara) , Post: Jogoti, Upazilla : Kushtia, District: Kushtia		
Age	:	28 Years.		
Marital status	:	Married.		
No. of siblings:	:	2 Brothers & 1 (One) Sisters.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father Mst. Manwara Begum. Md. Fozlur Rahman. Branch: Poradhah Mirpur, Group # 06, Centre # 27/M, Loan no.: 5534 Member since: 2005, First Ioan: Tk 5,000,		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	::	Existing loan: 40,000, Outstanding: 26020 Father . No Nil Nil Nil		
Education, till to date	:	Class 5		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agriculture.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has Three years cow rearing experiences. He will also get support from his father.
Other Own/Family Sources of Income	:	Agriculture farming.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01925385360
National ID number	:	5017950200118.
NU Project Source/Reference	:	GK

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 5,000 (Five thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

# **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Project's Name	:	Masud Cow Fattening Farm.		
Address/ Location	:	Koburhat (Dostopara)), Kushtia.		
Total Investment	:	BDT :3,37,000 /-		
Financing	:	Self financing:BDT :1,47,000 /-Required Investment:BDT : 1,90,000/- (as equity)		
Present salary/drawings from business	•	Nil		
Proposed Salary	:	BDT:3000 (Three thousand only)		
Proposed Business Implementation Plan	:	<ul> <li>Start with having 4 cows @ TK. 45,000/- each;</li> <li>In every six moths the 4 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months;</li> <li>Feeding cost of each cow/cycle = BDT 18,000/-;</li> <li>Selling price of each cow after every cycle = BDT 90,000/-;</li> <li>Expected doctor and medicine cost for each cow per cycle = 1,000/-;</li> <li>Payback period to the investor is 3 years;</li> <li>Expected date to start the project is Early 2015.</li> </ul>		

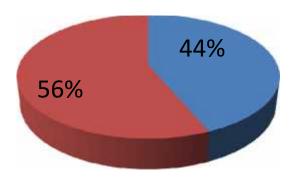
### PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (B	Total (BDT)				
	(ושט)	NU	Investor				
	1	2	3	4(1+2+3)			
Investments in different categories:							
Cow Shade (Ready)	65,000	-	-	65,000			
Cow (Four cows )	50000	0	135,000	185,000			
3 Cows feeding for six month	18000	0	54,000	72,000			
Fan	-	3,000		3,000			
Water supply Motor	-	7,000		7,000			
Cash in hand	-	4,000	1,000	5,000			
Total Capital	133,000	14,000	190,000	337,000			

# **Source of Finance**

Source	Amount in BDT	In%
Entrepreneur's Contribution (NU)	147,000	44
Investor's Contribution(GK)	190,000	56
Total Investment	337,000	100%

Entrepreneur's Contribution (NU)Investor's Contribution(GK)



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st ycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	360,000	360,000	720,000	396,000	396,000	792,000	435,600	435,600	871,200
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	15,876
(A) Total Revenue	367,200	367,200	734,400	403,560	403,560	807,120	443,538	443,538	887,076
Less: Cost of sales									
Cow Cost	180,000	Ţ	*	-	÷		198,450		
Cow Food	72,000	72,000	144,000	75,600	75,600	151,200	79,380	79,380	158,760
(B) Total Cost of Sales	252,000	252,000	504,000	264,600	264,600	529,200	277,830	277,830	555,660
Gross profit (GP) [C=(A-B)]	115,200	115,200	230,400	138,960	138,960	277,920	165,708	165,708	331,416
Less: Operating Costs:									
Electricity bill	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Transportation	4000	4000	8,000	4,400	4,400	8,800	4,840	4,840	9,680
Doctors and Medicine	4000	4000	8,000	4,400	4,400	8,800	4,840	4,840	9,680
Mobile bill (SMS & Reporting	900	900	1,800	990	990	1,980	1,089	1,089	2,178
inclusive)	300	500	1,000	550		1,500	1,003	1,005	2,170
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Non Cash Item:									
Depreciation Expenses	3000	3000	6,000	3,000	3,000	6,000	3,000	3,000	6,000
Total Operating Cost (D)	32,000	32,000	64,000	33,100	33,100	66,200	34,310	34,310	68,620
(C-D)Net Profit:	83,200	83,200	166,400	105,860	105,860	211,720	131,398	131,398	262,796
Retained Income:			166,400			211,720			262,796

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half-yearly installment will be paid after the first round of

fund disbursement (including ownership transfer fee after six

months grace period ).

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3		
Cash inflow:					
Opening Balance	0	435,400	567,120		
Capital Infusion by UDYOKTA	147,000	0	0		
Capital Infusion by Investor	190,000	0	0		
Sales	734,400	807,120	887,076		
Total Receipts	1,071,400	1,242,520	1,454,196		
Cash Outflow:					
Cost of goods sold	504,000	529,200	555,660		
Operating expenses	64,000	66,200	68,620		
Payback to investor	68,000	80,000	80,000		
Total payment	636,000	675,400	704,280		
Closing Balances	435,400	567,120	749,916		



Strength	WEAKNESS
<ul> <li>Employment: Self: 1</li> <li>Others (beyond family): 0</li> <li>Future employment: 0</li> </ul>	□Shortage of foods in rainy season.
Ownership in his own name.	
Opportunities Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

# Presented at 9<sup>th</sup> SB Design Lab on Nov 23, 2015 at Grameen Kalyan

Thank you

# Pictures

# My mother and me







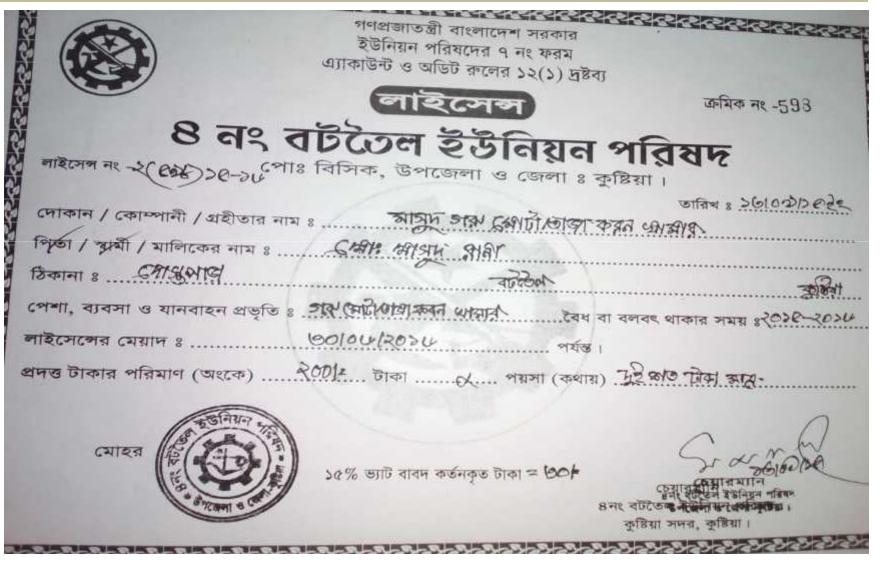








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