

Fattening farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	MD. Hasan Saha. Vill: Koburhat (sahapara) , Post: Jogoti, Upazilla : Kushtia, District: Kushtia
Age	:	23 Years.
Marital status	:	Married.
No. of siblings:	:	2 (Two) brothers & 2 (Two) Sisters.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father Mst. Hasna Begum Md. Johor sha. Branch: Poradhah Mirpur, Group # 09, Centre # 75/M, Loan no.: 9955/3 Member since: 2005, First Ioan: Tk 3,000,
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	::	Existing loan: 1,00,000, Outstanding: 80,200 Father . No Nil Nil Nil
Education, till to date	:	Class 5

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agriculture.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has Three years cow rearing experiences. He will also get support from his father.
Other Own/Family Sources of Income	:	Agriculture farming.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01937468916
National ID number	:	5017950000217.
NU Project Source/Reference	:	GK

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 3,000 (Three thousand) and bought a cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

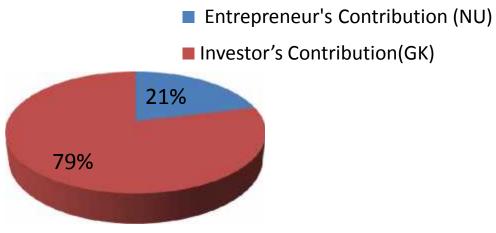
Project's Name	:	Hasan Cow Fattening Farm.		
Address/ Location	:	Koburhat (Shahpara), Kushtia.		
Total Investment	:	BDT :2,41,000 /-		
Financing	:	Self financing:BDT :51,000 /-Required Investment:BDT : 1,90,000/- (as equity)		
Present salary/drawings from business	:	Nil		
Proposed Salary	:	BDT:3000 (Three thousand only)		
Proposed Business Implementation Plan	:	 Start with having 3 cows @ TK. 45,000/- each; In every six moths the 3 cows will be sold and new cow will purchase; i.e. each cycle of fattening cow will be for six months; Feeding cost of each cow/cycle = BDT 18,000/-; Selling price of each cow after every cycle = BDT 90,000/-; Expected doctor and medicine cost for each cow per cycle = 1,000/-; Payback period to the investor is 3 years; Expected date to start the project is Early 2015. 		

PROPOSED PROJECT INVESTMENT BREAKDOWN

Particulars	Existing Business	Proposed (B	Total (BDT)				
	(BDT)	NU	Investor				
	1	2	3	4(1+2+3)			
Investments in different categories:							
Cow Shade (Ready)	40,000	-		40,000			
Cow (Three cows)	0	0	135,000	135,000			
3 Cows feeding for six month	0	0	54,000	54,000			
Fan	_	3,000		3,000			
Water supply Motor	-	8,000		8,000			
Cash in hand	-	0	1,000	1,000			
Total Capital	40,000	11,000	190,000	241,000			

Source of Finance

Source	Amount in BDT	In%
Entrepreneur's Contribution (NU)	51,000	21
Investor's Contribution(GK)	190,000	79
Total Investment	241,000	100%



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)			
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	270,000	270,000	540,000	297,000	297,000	594,000	326,700	326,700	653,400
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	275,400			302,670	302,670			332,654	665,307
Less: Cost of sales									
Cow Cost	135,000	135,000	270,000	141,750	141,750	283,500	148,838	148,838	297,675
Cow Food	54,000	54,000	108,000	56,700	56,700	113,400	59,535	59,535	119,070
(B) Total Cost of Sales	189,000	189,000	378,000	198,450	198,450	396,900	208,373	208,373	416,745
Gross profit (GP) [C=(A- B)]	86,400	86,400	172,800	104,220	104,220	208,440	124,281	124,281	248,562
Less: Operating Costs:									
Electricity bill	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Transportation	3000	3000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Doctors and Medicine	3000	3000	6,000	3,300	3,300	6,600	3,630	3,630	7,260
Mobile bill (SMS & Reporting inclusive)	900	900	1,800	990	990	1,980	1,089	1,089	2,178
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Other Expenses	1200	1200	2,400	1,320	1,320	2,640	1,452	1,452	2,904
Non Cash Item:									
Depreciation Expenses	3000	3000	6,000	3,000	3,000	6,000	3,000	3,000	6,000
Total Operating Cost (D)	30,000	30,000	60,000	30,900	30,900	61,800	31,890	31,890	63,780
(C-D)Net Profit:	56,400	56,400	112,800	73,320	73,320	146,640	92,391	92,391	184,782
Retained Income:			112,800			146,640			184,782

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half-yearly installment will be paid after the first round of

fund disbursement (including ownership transfer fee after six months grace period).

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:			
Opening Balance	0	285,800	352,440
Capital Infusion by UDYOKTA	51,000	0	0
Capital Infusion by Investor	190,000	0	0
Sales	550,800	605,340	665,307
Total Receipts	791,800	891,140	1,017,747
Cash Outflow:			
Cost of goods sold	378,000	396,900	416,745
Operating expenses	60,000	61,800	63,780
Payback to investor	68,000	80,000	80,000
Total payment	506,000	538,700	560,525
Closing Balances	285,800	352,440	457,222



Strength	WEAKNESS
 Employment: Self: 1 Others (beyond family): 0 Future employment: 0 	□Shortage of foods in rainy season.
Ownership in his own name.	
Opportunities Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 9th SB Design Lab on Nov 23, 2015 at Grameen Kalyan

Thank you

Pictures

My mother and me







My family



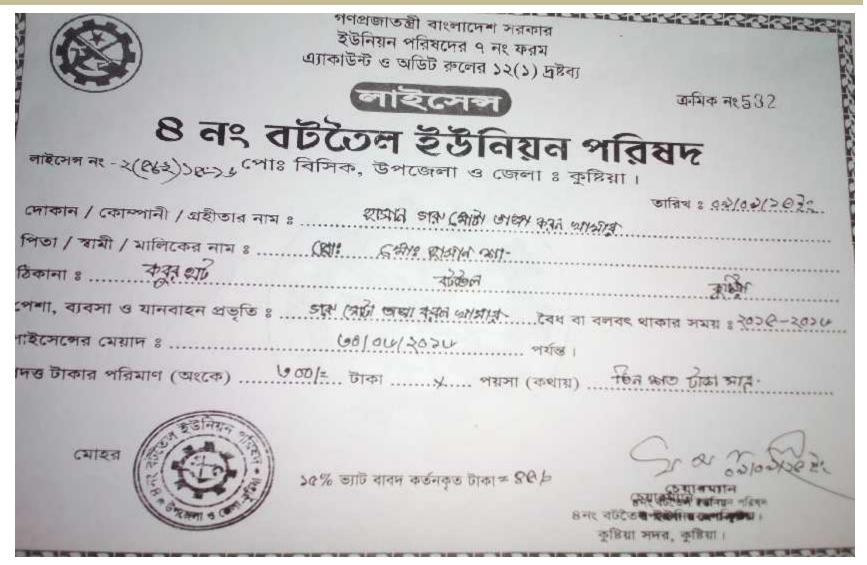








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