Proposed NU Business Name: **BISMILLAH ELECTRIC WORKS**



Project identification and prepared by: MD. Asif Istiar, Ashulia Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. JARIP ALI SHIKDAR	
Age	:	19-12-1994 (21 Years)	
Education, till to date	:	S.S.C	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	3 Brothers & 2 Sisters	
Address	:	Vill: Aaoukpara, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father JARINA BEGUM MD. TOMEJ UDDIN SHIKDAR Branch: Ashulia, Centre # 03(Female), Member ID: 11889, Group No: 10 Member since: 30-12-2011 (4Years) First loan: BDT 5,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10,000, Outstanding loan: BDT 9,560 Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		House rent
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01939-022800
Mother's Contact No.	•	01924-704008
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JARINA BEGUM joined Grameen Bank since 4 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	BISMILLAH ELECTRIC WORKS	
Location	:	Aaoukpara, Ashulia, Dhaka	
Total Investment in BDT	:	BDT 3,30,000/-	
Financing	:	Self BDT 2,30,000/- (from existing business) 70% Required Investment BDT 1,00,000/- (as equity) 30%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10 ft x 10 ft= 100 square ft	
Security of the shop	:	BDT 1,00,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cable, MK Switch, PVC Board, Multiplug etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Nowabpur, Savar. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Electric Item	2,500	75,000	900,000	
Total Sales (A)	2,500	75,000	900,000	
Less. Variable Expense				
Electric Item	1,875	56,250	675,000	
Total variable Expense (B)	1,875	56,250	675,000	
Contribution Margin (CM) [C=(A-B)	625	18,750	225,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity Bill		1,200	14,400	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Guard		200	2,400	
Entertainment		300	3,600	
Generator Bill		200	2,400	
Transportation		1,000	12,000	
Total fixed Cost (D)		10,200	104,400	
Net Profit (E) [C-D)		8,550	120,600	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Cable (20 x 3000)	60,000	0	60,000	
MK Switch (5 x 2600)	13,000	0	13,000	
Switch (60 x 180)	10,800	0	10,800	
Holder (30 x 230)	6,900	0	6,900	
Cercuit Breaker (5 x 6000)	30,000	0	30,000	
PVC board (20 x 1200)	24,000	18,000	42,000	
Energy Bulb (5 x 3300)	16,500	16,500	33,000	
Multiplug	11,000	2,000	13,000	
Bearing, Tube light, Screw, Tape	57,800	13,500	71,300	
etc				
Fan	0	50,000	50,000	
Total	230,000	100,000	330,000	

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Electric Item	3,750	112,500	1,350,000	1,417,500	
Total Sales (A)	3,750	112,500	1,350,000	1,417,500	
Less. Variable Expense					
Electric Item	2,813	84,375	1,012,500	1,063,125	
Total variable Expense (B)	2,813	84,375	1,012,500	1,063,125	
Contribution Margin (CM) [C=(A-B)	938	28,125	337,500	354,375	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity Bill		1,200	14,400	15,500	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Guard		200	2,400	3,000	
Entertainment		300	3,600	4,000	
Generator Bill		200	2,400	3,000	
Transportation		1,500	18,000	20,000	
Salary (staff)		3,000	36,000	36,000	
Total Fixed Cost		13,800	165,600	171,000	
Net Profit (E) [C-D)		14,325	171,900	183,375	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	171,900	183,375
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		111,900
	Total Cash Inflow	271,900	295,275
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	111,900	235,275

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









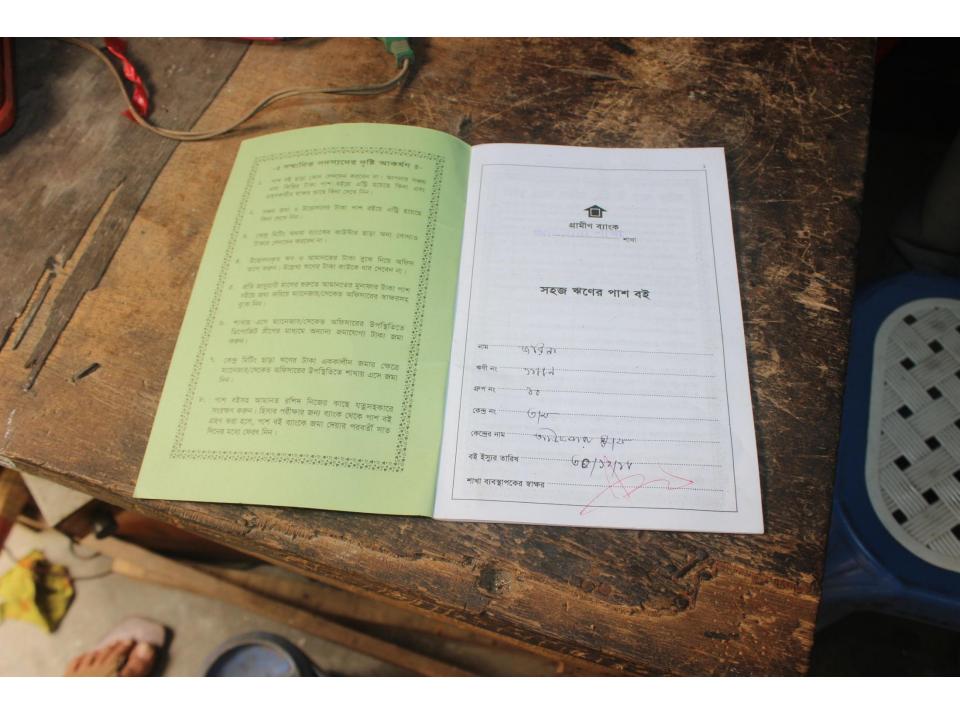


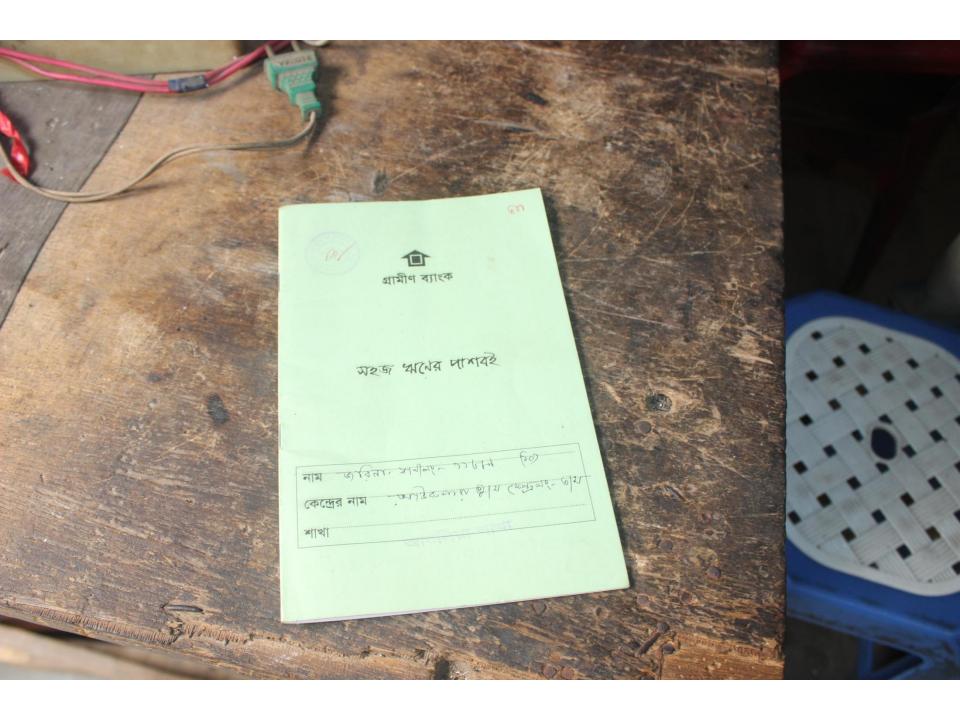




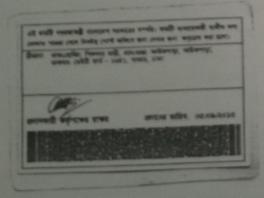


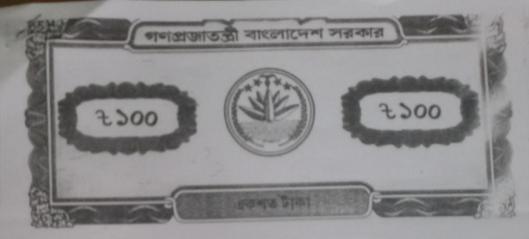












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** দোকান ঘর ভাড়ার চুক্তিপত্র **

মোঃ উজ্জল হোসেন, পিতা- মজিল মেখার, সাং- আউকপাড়া পোঃ তেইরী ফার্ম ধানা ঃ সাভার, জেলা- চাকা, জাতীয়তা - বাংলাদেশী, ধর্ম - ইসলাম, পেশা-ব্যবসা।

ss প্রথম পক (মালিক) ss

মোঃ জরিপ আলী শিকনার, পিতা- মোঃ তমেজ উদ্দিন শিকনার, সাং- অভিকপাড়া, পোঃ তেইরীকার্ম, থানা ঃ সাভার, জেলাঃ চাকা, জাতীয়তা ঃ বাংলাদেশী, ধর্ম ঃ ইসলাম, পেশাঃ ব্যবসা ।

(মাং জ্বিক আলী

** বিকীয় পক্ষ (চাড়াটিয়া) **

FAMILY PICTURE

