



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Rakib Hossain Vill: Bakhoi Mohabbatpur, Post: Hashimpur Thana : Kumarkhali, District: Kushtia
Age	-	26 Years.
Marital status	-	Unmarried.
No. of siblings:	-	2 (Tow) brothers and 1 (one) sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Mother Father Mst. Rokeya Khatun Md. Amjad Hossain Branch: Kumarkhali, Group #01, Centro# 15/M, Loan no. 3451/3 Member since: 2000, First Ioan: Tk. 10,000, Last GB Ioan: 80,000, Outstanding: 30,000. Father No Nil Nil Nil
Education, till to date	:	Degree pass. 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has four years cow rearing experiences.
Other Own/Family Sources of Income	:	Father income from Stamp Vender & agricultural.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01739868787.
National ID number	:	5017143529340.
NU Project Source/Reference	:	Grameen Kalyan, Kumarkhali Unit, Kushtia.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2000. At first she took GB loan BDT 10,000 (Ten thousand) and used business. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

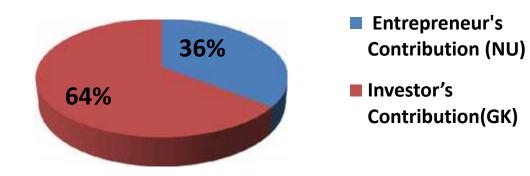
	—			
Business Name	:	Rakib Cow Fattening Farm.		
Address/ Location	:	Vill: Bakhoi Mohabbatpur, Post:Hashimpur		
		Upazilla : Kumarkhali, District: Kushtia.		
Total Investment in BDT	:	BDT: 3,11,000		
Financing	:	Self financing: BDT:1,11,000		
		Required Investment: BDT: 2,00,000 (as equity)		
Present salary	:	Nil		
Proposed Salary	:	BDT 4000 (Four thousand only)		
Proposed Business		Start with having 4 cows @ TK. 40,000/- each;		
Implementation Plan:	:	In every six months the cows will be sold and new cow will be purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 18,000/-;		
		Selling price of each cow after every cycle BDT 80,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		\succ Expected date to start the project is Early 2015.		

PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/	Proposed (BI		Total (BDT)
	NU (BDT)	NU	Investor	
Investments in different c	ategories:			
Cow Shade	45,000	0	0	45,000
Cost of 4 cow (Tk. 40,000	50.000	0	120,000	170,000
per cow)	50,000	0	120,000	170,000
Fan 01 pcs		3,000	0	3,000
Working Capital (Feeding				
Cost per cow 18000 per			72,000	72,000
six month)				
Water supply motor &		8,000	0	8,000
Fittings	-	8,000	0	8,000
Cash in hand	-	5000	8000	13000
Total Capital	95,000	16,000	200,000	311,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	111,000	36
Investor's Contribution(GK)	200,000	64
Total Investment	311,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)		2nd Cycle	Yearly 1st Cycle+2n d Cycle)
Revenue:									
Estimated Sales (Cow)	320,000	320,000	640,000	352,000	352,000	704,000	387,200	387,200	774,400
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	7,955
(A) Total Revenue	327,200	327,200	654,400	359,560	359,560	719,120	395,138	395,138	782,355
Less: Cost of sales	L	1							
Cow Cost	160,000	160,000	320,000	168,000	168,000	336,000	176,400	176,400	352,800
Cow Food	72,000	72,000	144,000	75,600	75,600	151,200	79,380	79,380	158,760
(B) Total Cost of Sales	232,000	232,000	464,000	243,600	243,600	487,200	255,780	255,780	511,560
Gross profit (GP) [C=(A- B)]	95,200	95,200	190,400	115,960	115,960	231,920	139,358	139,358	270,795
Less: Operating Costs:									
Electricity bill	1,200	1,200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Transportation	1,800	1,800	3,600	,	,	3,780	1,985	1,985	3,969
Doctors and Medicine	4,000	4,000	8,000	4,200		8,400	4,410	4,410	8,820
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary-self	24,000	24,000	48,000	24,000	24,000	48,000	24,000	24,000	48,000
Non Cash Item:									
Depreciation Expenses	3,000	3,000	6,000			6,600	3,630	3,630	7,260
Total Operating Cost (D)	34,900	34,900	69,800	35,595	35,595	71,190	36,340	36,340	72,680
(C-D)Net Profit:	60,300	60,300	120,600	80,365	80,365	160,730	103,018	103,018	206,037
Retained Income:			120,600			160,730			206,037

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule: Half yearly** installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow	•		
Opening Balance	0	256,600	337,330
Capital Infusion by Udyokta	16000	0	0
Capital Infusion by Investor	200000	0	0
Sales	654,400	719,120	782,355
Total Receipts	870,400	975,720	1,119,685
Cash Outflow:			
Cost of goods sold	464,000	487,200	511,560
Operating expenses	69,800	71,190	72,680
Return to investor	80,000	80,000	80,000
Total payment	613,800	638,390	664,240
Closing Balances	256,600	337,330	455,445

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	W EAKNESS ■Shortage of foods in rainy season.
Opportunities Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 9th SB Design Lab on Nov 23, 2015 at Grameen Kalyan

Thank you

Existing Shade









BIO Gas Plant



Family Picture (Nu With his Mother)



Trade License



Thank You

‡bvU

tgvt ivvKe †nvtmb we.G cvk | Zvi evvotZ GKwU †gvUvZvRvKiY Miæ AvtQ Ges GKwU Mvfx AvtQ | Zvi GKwU †ivW †kW AvtQ | evvotZ evtqvMivm cøvvU AvtQ | tm evvoi KvR † Lvibv Kti Ges gvtS gvtS Zvi evevi ÷ v¤ú weµtqi e emvtZ mgq † q | Zvi Miæ cvjtbi AvvfAzv AvtQ | Zvi mvt_ K_v etj gtb ntqtQ †m wewbtqvM †ctj fvj e emvqx ntZ cvite | Zvi GLb GKwU †gvUvZvRvKiY Miæ AvtQ hvi AvbgvwbK evRvi gj 50 nvRvi UvKv AvtQ | wZwb Avgvt' i RwbtqtQb GB MiæwU Avgvt' i thš_ e emvtq ivLteb |