Proposed NU Business Name: RUBEL DIGITAL STUDIO & TELECOM CENTRE



Project identification and prepared by: MD. Asif Istiar, Ashulia Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. RUBEL	
Age	:	01-08-1988 (27 Years)	
Education, till to date	-	Class Eight	
Marital status		Married	
Children	:	Nil	
No. of siblings:	:	1 Brother	
Address		Vill: Dakshin Kalma, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father CHAINA BEGUM CHAINA BEGUM LATE. AKBAR MANDOL Branch: Ashulia, Centre # 20(Female), Member ID: 8371/3, Group No: 10 Member since: 12-03-2010 <i>(5Years)</i> First Ioan: BDT 5,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 14,700, Outstanding loan: BDT 14,000 Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has ******** training.
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01910-258868
Mother's Contact No.	:	01675-884523
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

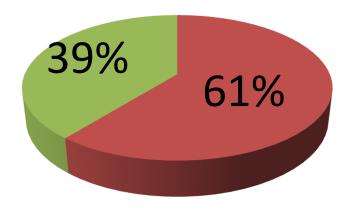
CHAINA BEGUM joined Grameen Bank since 5 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RUBEL DIGITAL STUDIO & TELECOM CENTRE	
Location	:	Kalma Madrasha Mor, Savar, Dhaka	
Total Investment in BDT	:	BDT 2,55,000/-	
Financing	:	Self BDT 1,55,000/- (from existing business) 61% Required Investment BDT 1,00,000/- (as equity) 39%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15 ft x 10 ft= 150 square ft	
Security of the shop	:	BDT 50,000/-	
Implementation	:	 Provide various computer service & Flexi-load service. Mobile accessories also available here. Income will be generate from Bkash. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Savar. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Photocopy	120	3,600	43,200	
Computer Service	400	12,000	144,000	
Mobile Accessories	500	15,000	180,000	
Flexi-load	108	3,240	38,880	
Total Sales (A)	1,128	33,840	406,080	
Less. Variable Expense				
Photocopy	60	1,800	21,600	
Computer Service	160	4,800	57,600	
Mobile Accessories	375	11,250	135,000	
Total variable Expense (B)	595	17,850	214,200	
Contribution Margin (CM) [C=(A-B)	533	15,990	191,880	
Less. Fixed Expense				
Rent		2,500	30,000	
Electricity Bill		800	9,600	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Transportation		1,000	12,000	
Total fixed Cost (D)		9,900	103,200	
Net Profit (E) [C-D)		6,090	88,680	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Flexi-load	20,000	0	20,000	
Photocopy Machine (1)	60,000	0	60,000	
Computer	25,000	0	25,000	
Printer (3 x 10000)	30,000	0	30,000	
Mobile Accessories	20,000	30,000	50,000	
Bkash	0	70,000	70,000	
Total	155,000	100,000	255,000	

Source of Finance



- Entrepreneur's Contribution 155,000
- Investor's Investment 100,000

Total 255,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Photocopy	120	3,600	43,200	45,360
Computer Service	400	12,000	144,000	151,200
Flexi-load	108	3,240	38,880	40,824
Bikash	240	7,200	86,400	90,720
Mobile Accessories	1,000	30,000	360,000	378,000
Total Sales (A)	1,868	56,040	672,480	706,104
Less. Variable Expense				
Photocopy	60	1,800	21,600	22,680
Computer Service	160	4,800	57,600	60,480
Mobile Accessories	750	22,500	270,000	283,500
Total variable Expense (B)	970	29,100	349,200	366,660
Contribution Margin (CM) [C=(A-B)	898	26,940	323,280	339,444
Less. Fixed Expense				
Rent		2,500	30,000	30,000
Electricity Bill		800	9,600	10,500
Mobile Bill		400	4,800	5,500
Salary (self)		5,000	60,000	60,000
Entertainment		300	3,600	4,000
Transportation		1,500	18,000	20,000
Salary (staff)		3,000	36,000	36,000
Non Cash Item				
Depreciation		1,417	17,000	17,000
Total Fixed Cost		14,917	179,000	183,000
Net Profit (E) [C-D)		12,023	144,280	156,444
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	144,280	156,444
1.3	Depreciation (Non cash item)	17,000	17,000
1.4	Opening Balance of Cash Surplus		101,280
	Total Cash Inflow	261,280	274,724
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	101,280	214,724



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

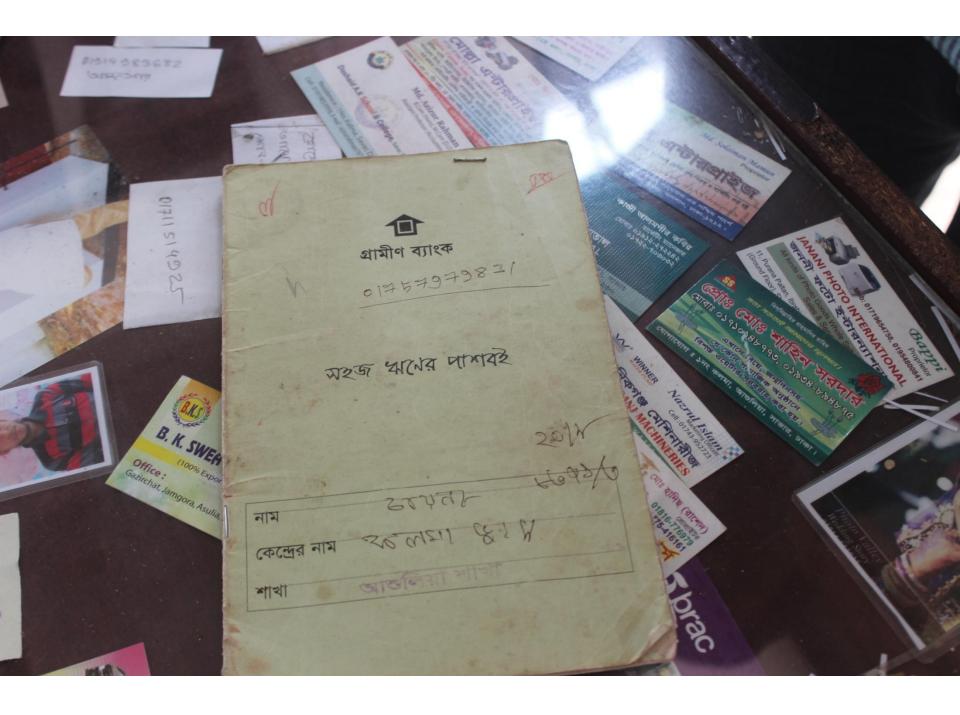


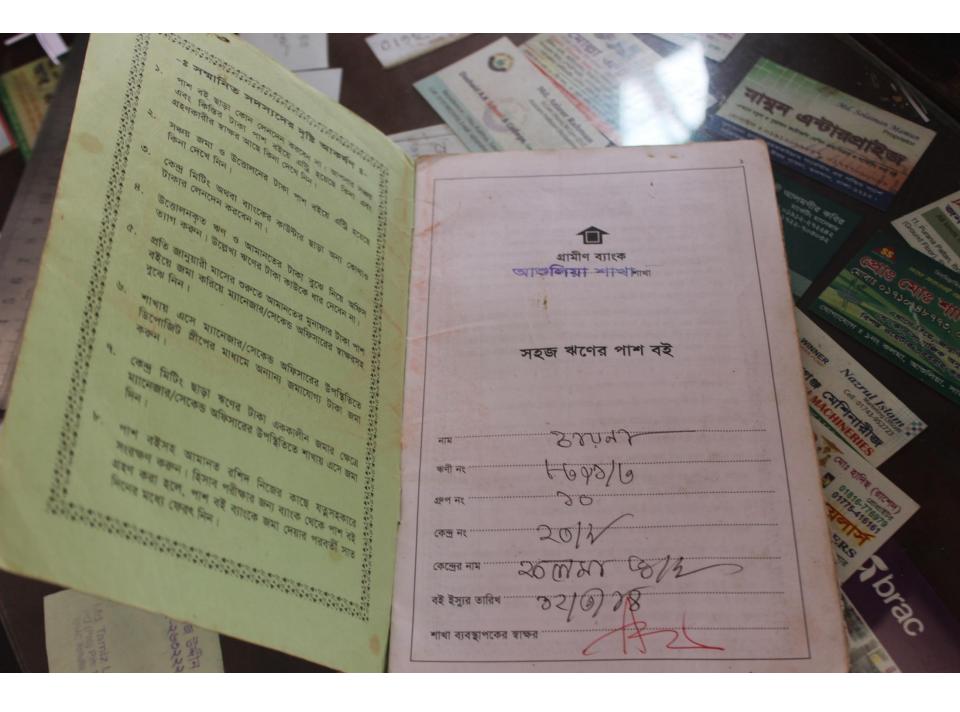




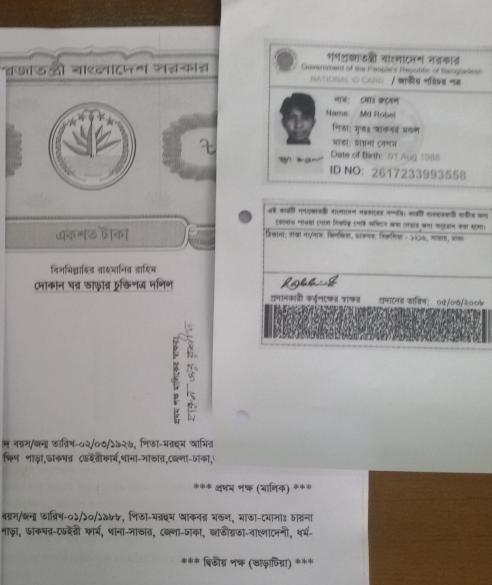








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FAMILY PICTURE

