## Proposed NU Business Name: BARKAT SEWING \& CUTTING



Project identification and prepared by: MD. Kajem Uddin, Bason Unit, Gazipur

Project verified by: MD. Rofiqul Islam

Brief Bio of The Proposed Nobin Udyokta

| Name | : | MD. ALAMGIR HOSSAIN |
| :---: | :---: | :---: |
| Age | : | 25-10-1986 (29 Years) |
| Education, till to date |  | Class Five |
| Marital status |  | Married |
| Children |  | 1 Son \&1 Daughter |
| No. of siblings: |  | 1 Brother \& 2 Sisters |
| Address |  | Vill: Dakshin Salna, P.O: Salna Bazar, P.S: Gazipur Sadar, Dist: Gazipur |
| Parent's and GB related Info <br> (i) Who is GB member <br> (ii) Mother's name <br> (iii) Father's name <br> (iv) GB member's info <br> Further Information: <br> (v) Who pays GB loan installment <br> (vi) Mobile lady <br> (vii) Grameen Education Loan <br> (viii) Any other loan like GB, BRAC ASA etc.. |  | Mother $\square$ Father $\square$ <br> MOST. RIJIA KHATUN <br> MD. ILIAS <br> Branch: Bason Gazipur, Centre \# 24(Female), <br> Member ID: 2034/1, Group No: 04 <br> Member since: 20-10-1991 (24Years) <br> First loan: BDT 3,000 taka. <br> Existing Loan: BDT 3,00,000, Outstanding loan: BDT 2,86,800 <br> Mother <br> No <br> No <br> No |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studies, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 2 years experience in running business. |
| Other Own/Family Sources <br> of Income | $:$ | He has no training. |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | $01914-045804$ |
| Mother's Contact No. | $:$ | - |
| NU Project <br> Source/Reference | $:$ | Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Gazipur |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. RIJIA KHATUN joined Grameen Bank since 24 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize Ioan in business.

## Proposed Nobin Udyokta Business Info

| Business Name | : | BARKAT SEWING \& CUTTING |
| :---: | :---: | :---: |
| Location | : | Salna, Joydebpur, Gazipur |
| Total Investment in BDT | : | BDT 4,20,000/- |
| Financing | : | Self BDT 2,70,000/- (from existing business) 64\% Required Investment BDT 1,50,000/- (as equity) 36\% |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- |
| Proposed Salary | : | BDT 5,000/- |
| Size of shop | : | $12 \mathrm{ft} \times 25 \mathrm{ft}=300$ square ft |
| Security of the shop | : | BDT 50,000/- |
| Implementation | : | -The business is planned to be scaled up by investment in existing <br> goods like; T-shirt etc. <br> -Average 20\% gain on sale. <br> -The business is operating by entrepreneur. Existing five employee. <br> -After getting equity fund one employee will be appointed. <br> -The shop is rented. <br> -Collects goods from Konabari, Gazipur. <br> - Agreed grace period is 3 months. |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :--- | ---: | ---: | ---: |
| Revenue (sales) |  |  |  |
| T-shirt | 6,150 | 184,500 | $2,214,000$ |
| Total Sales (A) | $\mathbf{6 , 1 5 0}$ | $\mathbf{1 8 4 , 5 0 0}$ | $\mathbf{2 , 2 1 4 , 0 0 0}$ |
| Less. Variable Expense | 4,920 | 147,600 | $1,771,200$ |
| T-shirt | $\mathbf{4 , 9 2 0}$ | $\mathbf{1 4 7 , 6 0 0}$ | $\mathbf{1 , 7 7 1 , 2 0 0}$ |
| Total variable Expense (B) | $\mathbf{1 , 2 3 0}$ | $\mathbf{3 6 , 9 0 0}$ | $\mathbf{4 4 2 , 8 0 0}$ |
| Contribution Margin (CM) [C=(A-B) |  |  |  |
| Less. Fixed Expense |  | 2,300 | 27,600 |
| Rent |  | 400 | 4,800 |
| Electricity Bill |  | 300 | 3,600 |
| Mobile Bill |  | 5,000 | 60,000 |
| Salary (self) |  | 300 | 3,600 |
| Entertainment |  | 400 | 4,800 |
| Transportation |  | 20,000 | 240,000 |
| Salary (staff) | $\mathbf{2 8 , 7 0 0}$ | $\mathbf{9 6 , 0 0 0}$ |  |
| Total fixed Cost (D) |  | $\mathbf{8 , 2 0 0}$ | $\mathbf{3 4 6 , 8 0 0}$ |
| Net Profit (E) [C-D) |  |  |  |

## Investment Breakdown

| Particulars | Existing | Proposed | Proposed Total |
| :--- | :---: | :---: | :---: |
| Fabricks $(200 \times 200)$ | 40,000 | 30,000 | 70,000 |
| Ready Made Cloths $(150 \times 100)$ | 15,000 | 0 | 15,000 |
| $T$-shirt $(50 \times 300)$ | 15,000 | 0 | 15,000 |
| Four Lock Machine $(2 \times 40000)$ | 80,000 | 0 | 80,000 |
| Over Lock Machine $(2 \times 25000)$ | 50,000 | 0 | 50,000 |
| Sewing Machine $(2 \times 15000)$ | 30,000 | 0 | 30,000 |
| Cutting Machine $(1)$ | 40,000 | 0 | 40,000 |
| Sewing Machine $(3 \times 40000)$ | 0 | 120,000 | 120,000 |
| Total | $\mathbf{2 7 0 , 0 0 0}$ | $\mathbf{1 5 0 , 0 0 0}$ | $\mathbf{4 2 0 , 0 0 0}$ |

## Source of Finance

## 36\%

## 64\%

■ Entrepreneur's Contribution 270,000
■ Investor's Investment 150,000
■ Total 420,000

Financial Projection (BDT)

| Particular | Daily | Monthly | 1st Year | 2nd Year | 3rd Year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue (sales) |  |  |  |  |  |
| T-shirt | 9,650 | 289,500 | $3,474,000$ | $3,647,700$ | $3,830,085$ |
| Total Sales (A) | $\mathbf{9 , 6 5 0}$ | $\mathbf{2 8 9 , 5 0 0}$ | $\mathbf{3 , 4 7 4 , 0 0 0}$ | $\mathbf{3 , 6 4 7 , 7 0 0}$ | $\mathbf{3 , 8 3 0 , 0 8 5}$ |
| Less. Variable Expense |  |  |  |  |  |
| T-shirt | 7,720 | 231,600 | $2,779,200$ | $2,918,160$ | $3,064,068$ |
| Total variable Expense (B) | $\mathbf{7 , 7 2 0}$ | $\mathbf{2 3 1 , 6 0 0}$ | $\mathbf{2 , 7 7 9 , 2 0 0}$ | $\mathbf{2 , 9 1 8 , 1 6 0}$ | $\mathbf{3 , 0 6 4 , 0 6 8}$ |
| Contribution Margin (CM) [C=(A- <br> B) | $\mathbf{1 , 9 3 0}$ | $\mathbf{5 7 , 9 0 0}$ | $\mathbf{6 9 4 , 8 0 0}$ | $\mathbf{7 2 9 , 5 4 0}$ | $\mathbf{7 6 6 , 0 1 7}$ |
| Less. Fixed Expense |  |  |  |  |  |
| Rent |  | 2,300 | 27,600 | 27,600 | 27,600 |
| Electricity Bill |  | 400 | 4,800 | 5,500 | 6,000 |
| Mobile Bill |  | 400 | 4,800 | 5,500 | 6,000 |
| Salary (self) |  | 5,000 | 60,000 | 60,000 | 60,000 |
| Entertainment |  | 400 | 4,800 | 5,500 | 6,000 |
| Transportation |  | 600 | 7,200 | 9,500 | 11,500 |
| Salary (staff) |  | 28,000 | 336,000 | 336,000 | 336,000 |
| Non Cash Item |  |  |  |  |  |
| Depreciation |  | 5,333 | 64,000 | 64,000 | 64,000 |
| Total Fixed Cost |  | $\mathbf{4 2 , 4 3 3}$ | $\mathbf{5 0 9 , 2 0 0}$ | $\mathbf{5 1 3 , 6 0 0}$ | $\mathbf{5 1 7 , 1 0 0}$ |
| Net Profit (E) [C-D) |  | $\mathbf{1 5 , 4 6 7}$ | $\mathbf{1 8 5 , 6 0 0}$ | $\mathbf{2 1 5 , 9 4 0}$ | $\mathbf{2 4 8 , 9 1 7}$ |
| Investment Payback |  |  | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |

## Cash flow projection on business plan (rec. \& Pay)

| SI \# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
| :---: | :--- | ---: | ---: | ---: |
| $\mathbf{1}$ | Cash Inflow |  |  |  |
| 1.1 | Investment Infusion by Investor | 150,000 |  |  |
| 1.2 | Net Profit | 185,600 | 215,940 | 248,917 |
| 1.3 | Depreciation (Non cash item) | 64,000 | 64,000 | 64,000 |
| 1.4 | Opening Balance of Cash Surplus |  | 189,600 | 409,540 |
|  | Total Cash Inflow | $\mathbf{3 9 9 , 6 0 0}$ | $\mathbf{4 6 9 , 5 4 0}$ | $\mathbf{7 2 2 , 4 5 7}$ |
| $\mathbf{2}$ | Cash Outflow |  |  |  |
| 2.1 | Purchase of Product | 150,000 |  |  |
| 2.2 | Payment of GB Loan |  |  |  |
|  | Investment Pay Back (Including |  |  |  |
| 2.3 | Ownership Tr. Fee) | 60,000 | 60,000 | $\mathbf{6 0 , 0 0 0}$ |
|  | Total Cash Outflow | $\mathbf{2 1 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ | $\mathbf{6 0 , 0 0 0}$ |
| $\mathbf{3}$ | Net Cash Surplus | $\mathbf{1 8 9 , 6 0 0}$ | $\mathbf{4 0 9 , 5 4 0}$ | $\mathbf{6 6 2 , 4 5 7}$ |

## SWOT ANALYSIS

| TRENGTH | Lack of Capital/Investment |
| :--- | :--- |
| Employment: Self: 01 Family:0 Others:07 |  |
| Experience \& Skill : 02 Years |  |
| Quality goods \& services; |  |
| Skill and experience; |  |
| PPORTUNITIES | Theft |
| Huge demand in the community | Fire <br> Location of shop; <br> Regular customers; |

## Pictures

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 থানে গার্ম্টন্টস এর সকল প্রকার শিন ক্রয়-বিক্রয় ও সার্ভিসিং করা এবং মেকানিক ট্টেনিং ও পারেটর টেনিং দেওয়া হয় ।किण সা冋ना उভান্র ভ্রীজেন পূর্ব পার্র্রে
 বা: oJd












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नाम म्वितिए $2068 / 2$ बिन्द्रुज नाम प्रतितr प्थ/55 $28 / 35$ শाया $\qquad$

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शिসাব नষ্র \& প
त्यड़ामदान :
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(এवाधिक खिপिএস এব্র रिসাব সश्रक्न बत्रा रखে)

पन्ध मिणिः शाড़ा अवार টोका এकকাनीन जमार क्ञित्রে ताबার/সেকেল অফ্লিসারের উপস্থিতিতে শাখায় এসে অমা मिन।
र. भान বইসহ आমानত র্রশিদ निबের কাएে यতूসহকারে

 গ্রহণ কর্木ा হनে, পीन निन



कणी नश $20 \cdot 18$
ঞপ नः
बেन্গ नः $\quad<8 . \quad 2$


শাचা ব্যবস্থাপকের্र সাঞ্র


## FAMILY PICTURE



