### **Proposed NU Business Name: RUBEL ENTERPRISE**



Project identification and prepared by: MD. Ataur, Bason Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. RUBEL HOSSAIN	
Age	:	23-11-1986 (29 Years)	
Education, till to date	:	S.S.C	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	2 Brothers & 1 Sister	
Address	:	Vill: Majlishpur, P.O: Kodda Bazar, P.S: Gazipur Sadar, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOST. ROKEYA AKTER  MD. HASAN ALI  Branch: Basan Gazipur, Centre # 40(Female),  Member ID: 5022/1, Group No: 08  Member since: 10-05-1995 (20 Years)  First loan: BDT 3,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000, Outstanding loan: BDT 17,500 Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		8 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	House Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01988-172446
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Gazipur

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

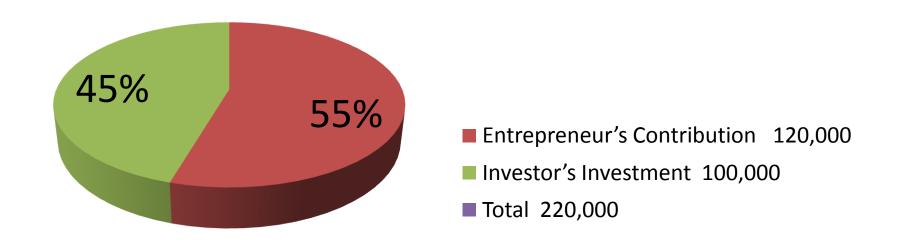
MOST. ROKEYA AKTER joined Grameen Bank since 20 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development.

Proposed Nobin Udyokta Business Info			
Business Name	:	RUBEL ENTERPRISE	
Location	:	Majlishpur, Gazipur	
Total Investment in BDT	:	BDT 2,20,000/-	
Financing	:	Self BDT 1,20,000/- (from existing business) 55%	
		Required Investment BDT 1,00,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	12 ft x 10 ft= 120 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Potato, Soap, Cosmetics, Soft Drinks etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is owned.</li> <li>Collects goods from Konabari, Joydebpur.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Grocery Item	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Electricity Bill		500	6,000	
Mobile Bill		200	2,400	
Salary (self)		5,000	60,000	
Transportation		2,000	24,000	
Entertainment		150	1,800	
Total fixed Cost (D)		7,850	94,200	
Net Profit (E) [C-D)		5,650	67,800	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice (10 x 1800)	18,000	36,000	54,000		
Sugar (2 x 1700)	3,400	0	3,400		
Oil	1,800	0	1,800		
Urea (15 x 800)	12,000	24,000	36,000		
Diesel (120 x 68)	8,160	13,600	21,760		
Mac Super (140 x 50)	7,000	25,000	32,000		
Baby Food	5,000	0	5,000		
Biscuit, Soft Drinks, Fertilizer etc	64,640	1,400	66,040		
Total	120,000	100,000	220,000		

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	4,500	135,000	1,620,000	1,701,000	
Total Sales (A)	4,500	135,000	1,620,000	1,701,000	
Less. Variable Expense					
Grocery Item	3,825	114,750	1,377,000	1,445,850	
Total variable Expense (B)	3,825	114,750	1,377,000	1,445,850	
Contribution Margin (CM) [C=(A-B)	675	20,250	243,000	255,150	
Less. Fixed Expense					
Electricity Bill		500	6,000	6,000	
Mobile Bill		300	3,600	4,000	
Salary (self)		5,000	60,000	60,000	
Transportation		3,000	36,000	38,000	
Entertainment		150	1,800	2,000	
<b>Total Fixed Cost</b>		8,950	107,400	110,000	
Net Profit (E) [C-D)		11,300	135,600	145,150	
Investment Payback			60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	135,600	145,150
1.3	Depreciation (Non cash item)		1
1.4	Opening Balance of Cash Surplus		75,600
	Total Cash Inflow	235,600	220,750
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	75,600	160,750

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







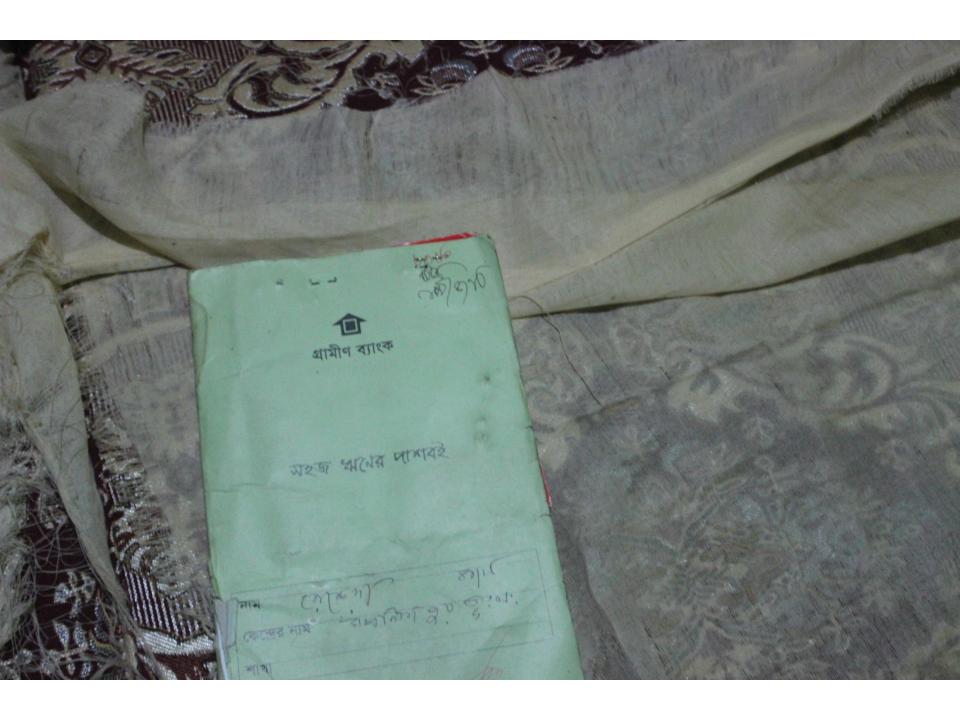


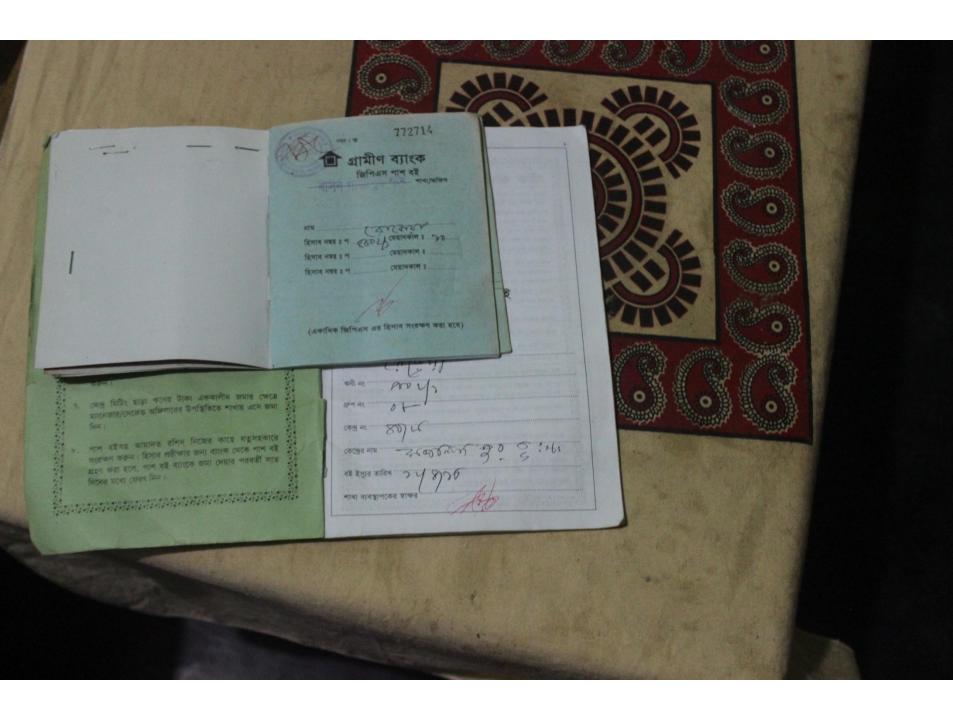


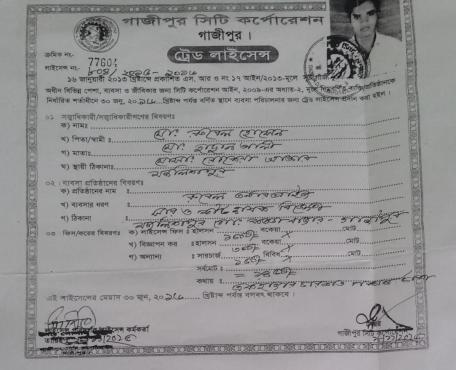












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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

NATIONAL ID CARD / জাতীয় পরিচয় পত্র

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নাম: মোঃ রুবেল হোসেন Name: MD. RUBEL HOSSAIN

পিতা: মোঃ হাছান আলী মাতা: মোসাঃ রোকেয়া আন্তার Date of Birth: 23 Nov 1986

ID NO: 3313054733055

এই কাৰ্ডটি ক্ষম্মজাতক্ষী বাংখামেশ সরকারের সম্পন্তি। কার্ডটি বাংখারকারী রাজতৈ অধ্য কোষাও গাওয়া সোনে নিওটছ পোট আছিলে জমা দেয়ার জনা অনুমোধ করা হলো। ঠিকানা: বানা/হোছিং কৃষ্টয়া বাজী, গ্রাম/রাজ: মজলিশ গুর, মাঝি বাজী, ভাকষণ্ড: কৃষ্ণার বালার - ১৩৪৬, গাজীপুর সদর, গাজীপুর

ু ব্যক্তিন ব্যক্তির বাদ্র প্রদানের অবিখ: ৩৪/০৮/২০০৮ প্রদানকারী কর্তৃপক্ষের বাদ্রর

# **FAMILY PICTURE**

