Proposed NU Business Name: FARZANA BOSTRALOY & TAILORS



Project identification and prepared by: MD. Hafizur Rahman-2, Mawna Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta		
Name	:	MD. JOSIM SIKDER
Age	:	05-02-1981 (34 Years)
Education, till to date	:	Class Eight
Marital status	:	Married
Children	:	1 Son & 2 Daughter
No. of siblings:	:	1 Brother & 1 Sister
Address	:	Vill: Bartopa, P.O: Dakshin Bartopa, P.S: Shreepur, Dist: Gazipur
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father LAL BANU ROSTOM SIKDER Branch: Mawna Shreepur, Centre # 08(Female), Member ID: 1069, Group No: 02 Member since: 03-10-2003 To 07-11-2012 (9Years) First loan: BDT 5,000 taka.
Further Information: (v) Who pays GB loan installment	 :	Existing Loan: Nil, Outstanding loan: Nil N/A
(vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,	:	No No No
BRAC ASA etc		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	12 years experience in running business.
Training Info	:	He has 1 year training.
Other Own/Family Sources of Income	:	******
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01686-927266
Mother's Contact No.	:	01688-957767
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

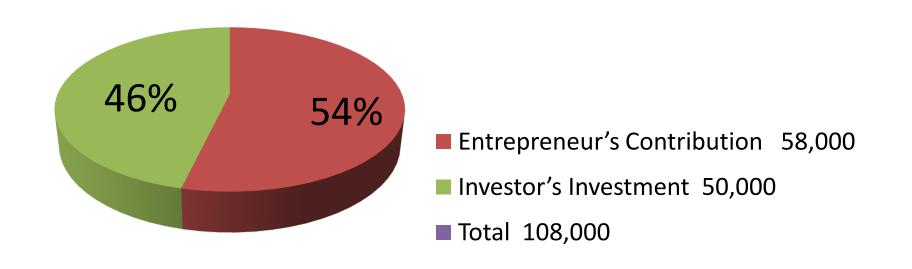
LAL BANU joined Grameen Bank since 9 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

Proposed Nobin Udyokta Business Info			
Business Name	:	FARZANA BOSTRALOY & TAILORS	
Location	:	Bartopa Bazar, Gazipur	
Total Investment in BDT	:	BDT 1,08,000/-	
Financing	:	Self BDT 58,000/- (from existing business) 54%	
		Required Investment BDT 50,000/- (as equity) 46%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	16 ft x 08 ft= 128 square ft	
Security of the shop	:		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Long cloth, Veil cloth etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Islampur. Agreed grace period is 3 months. 	

Existing Business (BDT)			
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cloths	500	15,000	180,000
Sewing	400	12,000	144,000
Total Sales (A)	900	27,000	324,000
Less. Variable Expense			
Cloths	425	12,750	153,000
Sewing	80	2,400	28,800
Total variable Expense (B)	505	15,150	181,800
Contribution Margin (CM) [C=(A-B)	395	11,850	142,200
Less. Fixed Expense			
Rent		1,000	12,000
Electricity Bill		200	2,400
Mobile Bill		200	2,400
Salary (self)		5,000	60,000
Guard		150	1,800
Entertainment		100	1,200
Total fixed Cost (D)		6,650	78,600
Net Profit (E) [C-D)		5,200	63,600

Investment Breakdown			
Particulars	Existing	Proposed	Proposed Total
Long Cloth (250 x 45)	11,250	0	11,250
Veil Cloth (40 x 180)	7,200	50,000	57,200
Sewing Machine (2 x 6000)	12,000	0	12,000
Lock Machine (1 x 8000)	8,000	0	8,000
Over Lock Machine	19,550	0	19,550
Total	58,000	50,000	108,000

Source of Finance



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Cloths	1,000	30,000	360,000	378,000
Sewing	700	21,000	252,000	264,600
Total Sales (A)	1,700	51,000	612,000	642,600
Less. Variable Expense				
Cloths	850	25,500	306,000	321,300
Sewing	140	4,200	50,400	52,920
Total variable Expense (B)	990	29,700	356,400	374,220
Contribution Margin (CM) [C=(A-B)	710	21,300	255,600	268,380
Less. Fixed Expense				
Rent		1,000	12,000	12,000
Electricity Bill		200	2,400	3,000
Mobile Bill		300	3,600	4,000
Salary (self)		5,000	60,000	60,000
Guard		150	1,800	2,200
Entertainment		100	1,200	2,000
Salary (staff)		3,000	36,000	36,000
Non Cash Item				
Depreciation		659	7,908	7,908

Total Fixed Cost

Net Profit (E) [C-D)

Investment Payback

10,409

10,891

124,908

130,692

30,000

127,108

141,272

30,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	130,692	141,272
1.3	Depreciation (Non cash item)	7,908	7,908
1.4	Opening Balance of Cash Surplus		108,600
	Total Cash Inflow	188,600	257,780
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	108,600	227,780

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















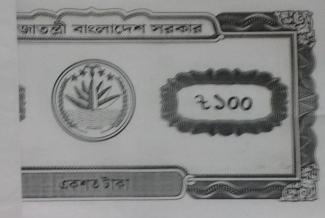
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জামানত ঃ ৩০,০০০/-মেয়াদ ঃ ৫ বছর

তারিখ ঃ১০/১২/২০১৫ইং

১। মোঃ ফাইজুদ্দিন মোল্লা, পিতা মৃত মোঃ রিয়াজ উদ্দিন মোল্লা, সাং ঃ বারতোপা । ১ম পক্ষ ঘর মালিক ১জন ।

১। মোঃ জসিম সিকদার, পিতা মৃত মোঃ রোস্তম সিকদার, সাং বারতোপা । ২য় পক্ষ ভাড়াটিয়া ১জন ।

পরম করুনাময় মহান আল্লাহর নাম স্বরণ করিয়া অত্র ভাড়াটিয়া চুক্তিনামা দলিল লেখা তকু করিলাম। যেছেছু আমি অত্র দলিলের ১ম পক্ষ ঘর মালিক আলহাজু মোঃ ফাইজুদ্দিন মোল্লা আমার নিজস্ব জারপার দোকান ঘর ভাড়া দেওয়ার প্রস্তাব করিলে অত্র দলিলের ২য় পক্ষ মোঃ জসিম সিকদার ভাড়া নিতে আগ্রহী হয় এবং উভয় পক্ষ আলোচনার মাধ্যমে বর্তমান বাজার মূল্যে ঘরের জামানত বাবদ ৩০,০০০/- ত্রিশ হাজার টাকা ধরের প্রতি মাসে ৯০০/- টাকা ধার্য করা হয়।

FAMILY PICTURE

