Proposed NU Business Name: SAJEDA TELECOM & LAND SURVEYOR



Project identification and prepared by: Md Hafizur Rahman(1), Keraniganj Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD RASED	
Age	:	01-01-1990 (26 Years)	
Education, till to date	:	SSC (Diploma in land surveying)	
Marital status	:	Married	
Children	:	Nil	
No. of siblings:	:	1 Brothers & 2 Sisters	
Address	:	Vill: Ruhitpur, P.O: Ruhitpur P.S: Keraniganj, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. RASEDA ABDUL KORIM Branch: Ruhitpur Keraniganj, Centre # 63(Female), Member ID: 8123/1, Group No: 08 Member since: 24-01-1993 (22 Years) First loan: BDT 5,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 1,85,000/- Outstanding loan: BDT 14,987/- Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01815-657360
Mother's Contact No.	:	01846546444
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keraniganj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

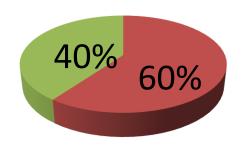
MOST. RASEDA joined Grameen Bank since 22 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	SAJEDA TELECOM & LAND SURVEYOR	
Location	:	Ruhitpur, Keraniganj, Dhaka	
Total Investment in BDT	:	BDT 3,00,000/-	
Financing	:	Self BDT 1,80,000/- (from existing business) 60% Required Investment BDT 1,20,000/- (as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	9 ft x 22 ft= 198 square ft	
Security of the shop	:	BDT 20,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile charger, Headphone, Cover etc. Income from various computer service & Land Serveing. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Mobile Accessories	1,550	46,500	558,000		
Computer service & serveying	400	12,000	144,000		
Total Sales (A)	1,950	58,500	702,000		
Less. Variable Expense					
Mobile Accessories	1,240	37,200	446,400		
Computer service & serveying	80	2,400	28,800		
Total variable Expense (B)	1,320	39,600	475,200		
Contribution Margin (CM) [C=(A-B)	630	18,900	226,800		
Less. Fixed Expense					
Rent		4,000	48,000		
Electricity Bill		500	6,000		
Mobile Bill		500	6,000		
Salary (self)		5,000	60,000		
Transportation		500	6,000		
Entertainment		500	6,000		
Total fixed Cost (D)		11,000	126,000		
Net Profit (E) [C-D)		7,900	100,800		

Investment Breakdown						
Particulars Existing Proposed Proposed Tota						
Mobile Charger (100p x 100)	10,000	0	10,000			
Battery	25,000	0	25,000			
Cover	6,750	0	6,750			
Memory Card	8,000	0	8,000			
Caching	10,000	0	10,000			
Headphone	15,000	0	15,000			
Others	34,250	0	34,250			
Monitor	9,000	0	9,000			
Scanner	4,000	0	4,000			
CPU	25,000	0	25,000			
Printer	29,000	0	29,000			
Laminating Machine	4,000	0	4,000			
Photocopy Machine	0	100,000	100,000			
Mobile Phone	0	20,000	20,000			
Total	180,000	120,000	300,000			

Source of Finance



- Entrepreneur's Contribution 180,000
- Investor's Investment 120,000
- Total 300,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)		-			
Mobile Accessories	2,000	60,000	720,000	756,000	
Computer service, serveying, Photocopy	800	24,000	288,000	302,400	
Total Sales (A)	2,800	84,000	1,008,000	1,058,400	
Less. Variable Expense					
Mobile Accessories	1,600	48,000	576,000	604,800	
Computer service & serveying	160	4,800	57,600	60,480	
Total variable Expense (B)	1,760	52,800	633,600	665,280	
Contribution Margin (CM) [C=(A-B)	1,040	31,200	374,400	393,120	
Less. Fixed Expense					
Rent		4,000	48,000	48,000	
Electricity Bill		500	6,000	6,500	
Mobile Bill		600	7,200	8,000	
Salary (self)		5,000	60,000	60,000	
Transportation		800	9,600	11,500	
Entertainment		500	6,000	7,000	
Salary (staff)		3,000	36,000	36,000	
Non Cash Item					
Depreciation		1,183	14,200	14,200	
Total Fixed Cost		15,583	187,000	191,200	
Net Profit (E) [C-D)		15,617	187,400	201,920	
Investment Payback			72,000	72,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	120,000	
1.2	Net Profit	187,400	201,920
1.3	Depreciation (Non cash item)	14,200	14,200
1.4	Opening Balance of Cash Surplus		129,600
	Total Cash Inflow	321,600	345,720
2	Cash Outflow		
2.1	Purchase of Product	120,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	72,000	72,000
	Total Cash Outflow	192,000	72,000
3	Net Cash Surplus	129,600	273,720

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









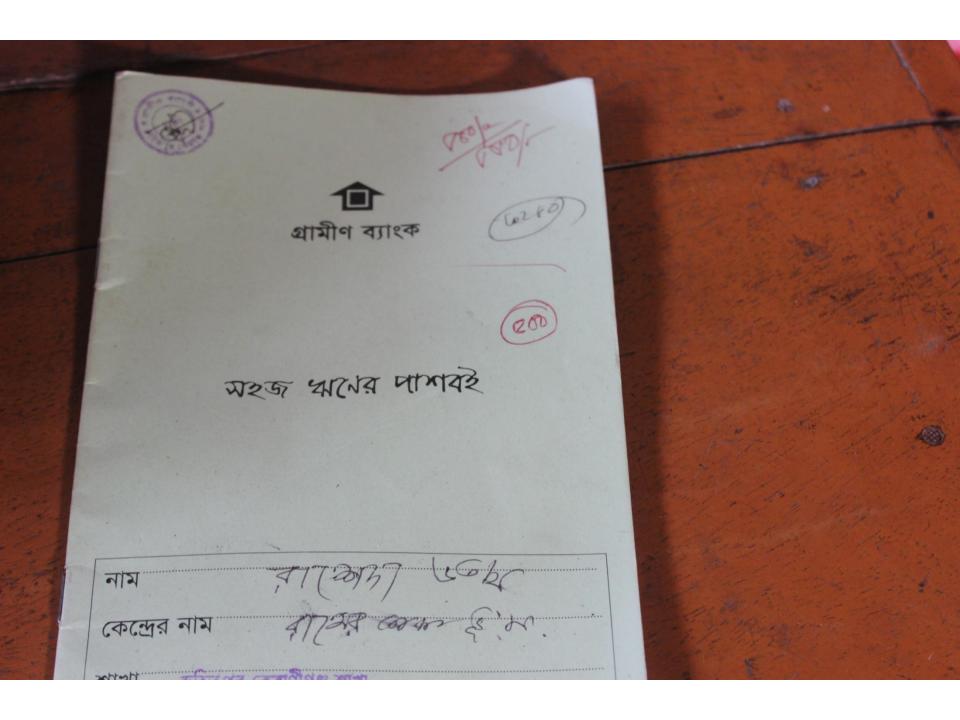


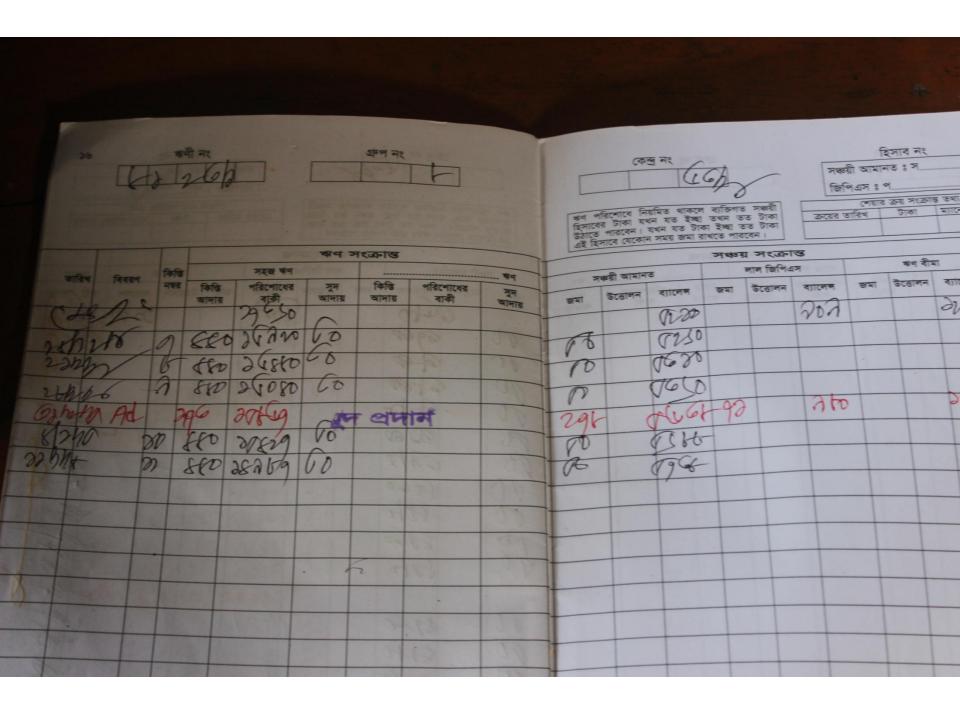


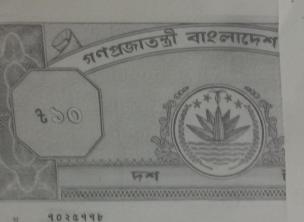












ভাড়াটিয়া চুক্তিগত্র দলিল

নাম: বিমল চন্দ্ৰ ঘোষ, পিতা: সগাঁয় গবিন্দ ঘোষ, সাং- রোহিত ঢাকা।

১। নাম: মোঃ রাশেদ মিয়া , পিতা: আব্দুল করিম , সাং- ক্রাইতং কেরানীগঞ্জ , জেলা: ঢাকা।

লোকান ভাড়া চুক্তি পত্ৰ ঃ

- ১। দোকানের মেয়াদ ০১/০৪/২০১৫ ইং হইতে ০১/০৩/২০১৬ ই নির্বারিত হইল।
- ২। দোকান ঘরের জন্য ২০,০০০/- (দশ হাজার টাকা) অগ্রিম দেং
- ৩। দোকান ঘরের মাসিক ভাড়া প্রথম ১ বছর ২,০০০/= (দুই হার্চ ৩,০০০/= (ডিন হাড়ার) টাকা ধার্য করা হইল।
- ৪। দোকান ঘরের বিদ্যুৎ বিল ২য় পক্ষ বহন করিবে।
- e। দোকান ঘরের মালিক (১ম পক্ষ) এর প্ররোজনানুসারে ১য় প



গণপ্ৰজাতন্ত্ৰী বাংলাদেশ সরকার Government of the People's Republic of I NATIONAL ID CARD / জাতীয় পরিষয়



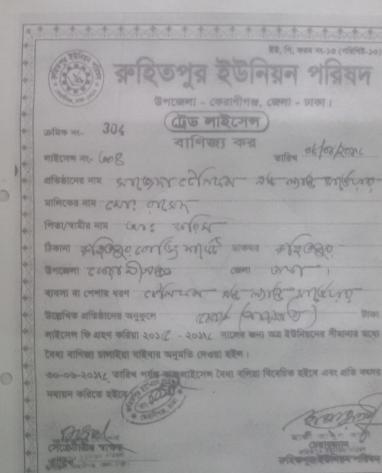
নাম: মোর রাবেদ Name: Md. Resed পিডা: আর কলিম মাজ: মোনার রাবেদদ Date of Birth: O1 Jan 1990

OF PON

ID NO: 2613851191

াই কাজটি প্ৰশাসন্তাকী বাংলালেশ সরকারের সন্দর্ভিত কাজটি কোমাও শাওয়া গেনে নিকটছ পোই অভিনে জমা দেয়ার জ হজানা: হাম/ভাজা: কহিতপুর কাঁচা, আকশার কহিতপুর ১৩

अमानकावी कर्वभावक सम्बद्ध अमानक व्यक्ति



FAMILY PICTURE

