Proposed NU Business Name: MA HARDWARE & SANITARY



Project identification and prepared by: Sahab Uddin, Ashulia Unit, Dhaka

Project verified by: Md. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD RIAJUL ISLAM HIMU		
Age	:	13-11-1995(20 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Unmarried		
Children	:	Nill		
No. of siblings:	:	4 Brother & 1 Sister		
Address	:	Vill: Jinjira P.O: Birulia, P.S: Savar, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SALMA BEGUM MD OMAR FARUK Branch: Ashulia, Centre # 01Female), Member ID: 9718/1, Group No: 10 Member since: 12-09-2011 (04 Years) First loan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Existing loan: BDT 15,000/- Outstanding loan: BDT 8,730/- Mother No		
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Four years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01922-151623
Mother's Contact No.	:	01707-124711
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

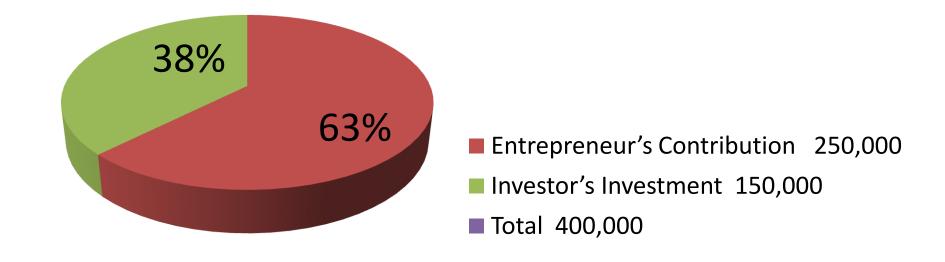
SALMA BEGUM joined Grameen Bank since 04 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MA HARDWARE & SANITARY		
Location	:	Jinjira, Savar, Dhaka		
Total Investment in BDT	:	BDT 4,00,000/-		
Financing	:	Self BDT 2,50,000(from existing business) 63%		
		Required Investment BDT 1,50,000(as equity) 37%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	•	10 ft 8 x ft= 80 square ft		
Security of the shop	:	BDT 60,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pipe, Door, Basin, Fittings etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. He is doing his business in rent place. Collects goods from Nobabpur. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sanitary item	2,500	75,000	9,00,000		
Total Sales (A)	2,500	75,000	9,00,000		
Less. Variable Expense					
Sanitary item	2,000	60,000	7,20,000		
Total variable Expense (B)	2,000	60,000	7,20,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000		
Less. Fixed Expense					
Shop Rent		1,100	13,200		
Electricity Bill		200	2,400		
Mobile Bill		300	3,600		
Transportation		1,500	18,000		
Salary (self)		5,000	60,000		
Generator Bill		150	1,800		
Entertainment		300	3,600		
Total fixed Cost (D)		8,550	1,02,600		
Net Profit (E) [C-D)		6,450	77,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Pipe (2,000ft x 30)	60,000	45,000	1,05,000		
Cylinder Gas (20 x 2,000)	40,000	-	40,000		
Door (15 x 2,000)	30,000	-	30,000		
Fittings	80,000	40,000	1,20,000		
Basin, Pan, Tang, Stove etc.	40,000	65,000	1,05,000		
Total	2,50,000	1,50,000	4,00,000		

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year	
Revenue (sales)						
Sanitary item	3,500	1,05,000	12,60,000	13,23,000	13,23,000	
Total Sales (A)	3,500	1,05,000	12,60,000	13,23,000	13,23,000	
Less. Variable Expense						
Sanitary item	2,800	84,000	10,08,000	10,58,400	10,58,400	
Total variable Expense (B)	2,800	84,000	10,08,000	10,58,400	10,58,400	
Contribution Margin (CM) [C=(A-B)	700	21,000	2,52,000	2,64,600	2,64,600	
Less. Fixed Expense						
Shop Rent		1,100	13,200	13,200	13,200	
Electricity Bill		200	2,400	2,600	2,600	
Mobile Bill		400	4,800	5,000	5,000	
Transportation		2,000	24,000	25,000	25,000	
Salary (self)		5,000	60,000	60,000	60,000	
Generator Bill		150	1,800	1,800	1,800	
Entertainment		400	4,800	5,000	5,000	
Total Fixed Cost		9,250	1,11,000	1,12,600	1,12,600	
Net Profit (E) [C-D)		11,750	1,41,000	1,52,000	1,52,000	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	1,50,000		
1.2	Net Profit	1,41,000	1,52,000	1,52,000
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		81,000	1,73,000
	Total Cash Inflow	2,91,000	2,33,000	3,25,000
2	Cash Outflow			
2.1	Purchase of Product	1,50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	2,10,000	60,000	60,000
3	Net Cash Surplus	81,000	1,73,000	2,65,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Jinjira, Ashulia, Dhaka. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







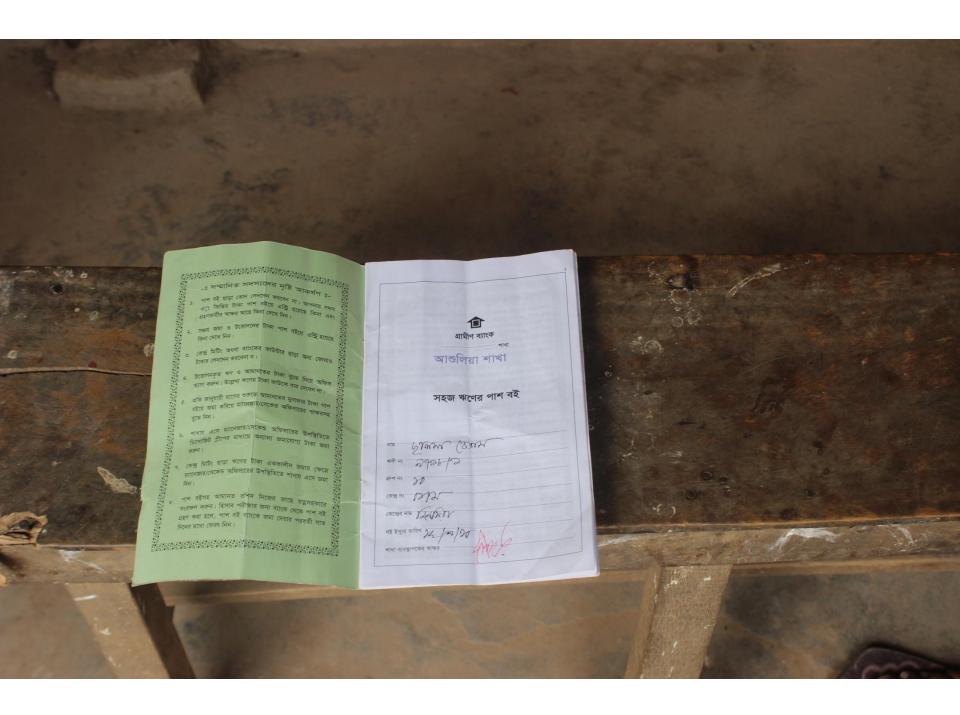


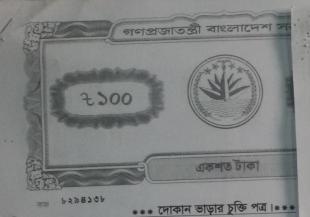












মোঃ রশিদ মিয়া, পিতাঃ- মৃত- নেওয়াজ আলী, গ্রামঃ- জিনজিরা, পোঃ- ডেইরীব ঢাকা, জাতীয়তাঃ- বাংলাদেশী, ধর্মঃ- ইসলাম, পেশাঃ- ব্যবসায়।

মোঃ রিরাজুল ইসলাম,পিতা মোঃ- ওমর ফারুক, গ্রামঃ- জিনজিরা, পোঃ- ডেইরী য ঢাকা, জাতীয়তাঃ- বাংলাদেশী, ধর্মঃ- ইসলাম, পেশাঃ- ব্যবসা।

পরম করুনাময় মহান আল্লাহ পাকের নাম স্বরন করিয়া অত্র দোকান ঘর ভাড়া চুত্তি করিতেছি।যেহেতু আমি ১ম পক্ষে মোঃ রশিদ মিয়া, পিতাঃ- মৃত- নেওয়াজ আলী, এ মার্কেটে জিনজিরা দোকানটি ভাড়া দেওয়ার প্রস্তাব করিলে ২য় পক্ষ মোঃ রিয়াজু ফারুক ভাড়া নেওয়ার ইচ্ছা প্রকাশ করলে আমরা উভয় পক্ষ বয়ের মধ্যে অত্র ভাড়া সমূহ মানিয়া নিয়া সম্পাদন করিলাম।

গণপ্রজাতন্ত্রী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যাল दिए विशे इ अनियन श्रीत्रत

সভাব, ঢাকা জন্য সন্স

াবিধি ৯, জন্ম ও মৃত্য নিবস্তন (উউনিজন প্রিস্কল) বিধি

शिवसम् रहिमार । । ।

বিৰদ্ধাৰ হাবিখা তও-১০-২০১২

अन् निरम्म मन्द्रः । १ १ १ १ १ १ १ १ १ १ १

নাম: মোঃ বিহাজুল ইসলাম হিম্

জনা ভারিখা ১৩-১১-১৯৯৫ তেইে সতেয়ে উন্ধিপ্ত প্রানম্পূর্

জনা স্থানঃ আমঃ উত্তর শিরা, ভাক্ষারঃ দক্ষিন শিরা

प्रावाद सप्रा आस्प्रा (दश्य

হাটা হিকানা : প্রামঃ জিনজিরা , ডাক্ষরং বিরুদিয়া খানাঃ সাভার, জেলাঃ চাক্ষন

08-20-2012

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FAMILY PICTURE

