Proposed NU Business Name: ATIKI MOBILE FAIR



Project identification and prepared by: MD. Shahidul Islam, Elasin Unit, Dhaka

Project verified by: MD Mizanur Rahma Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ATIK HASAN			
Age	:	13-12-94 (22 Years 1Month)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	Nil			
No. of siblings:	:	3 Brothers			
Address	:	Vill: GhiorkolP.O: Nagorpur, P.S: Nagorpur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father HASNA BEGUM MD JOYENUDDIN KHAN Branch: Nagorpur, Centre # 39(Female), Member ID: 3101 ,Group No: 04 Member since: 11-12-88(28 Years) First loan: 2000 taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 15,100 Outstanding loan: BDT10,400 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has 1 year training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710695635
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elasin Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HASNA BEGUM joined Grameen Bank since 28 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	ATIK MOBILE FAIR		
Location	••	Nagorpur Sadar		
Total Investment in BDT	••	BDT 2,01,000		
Financing	••	Self BDT 101,000(from existing business) 50% Required Investment BDT 1,00,000(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	• •	BDT 5,000		
Size of shop	•	10 ft x 10 ft= 100 square ft		
Security of the shop	:	BDT 1,50,000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Mobile Accessories, Song load & Flexi load service. Average 15% gain on sales The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)	Buny	IVIOITETITY	rearry
Mobile accessories	2000	60000	720000
Flexiload {(2000/1000)*28}	56	1680	20160
Song load, mobile servicing	100		
Total Sales (A)	2156	64680	776160
Less Variable Expense			
Mobile accessories	1700	51000	612000
Total variable Expense (B)	1,700	51000	612000
Contribution Margin (CM) [C=(A-B)	456	13680	164160
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Transportation		400	4800
Salary (self)		5000	60000
Entertainment		300	3600
Guard		50	600
Generator		120	1440
Mobile bill		500	6000
Total fixed cost (D)		8,670	104040
Net Profit (E)= [C-D]		5,010	60120

Investment	Break	kdown	
	DICUI		

Particulars	Existing	Proposed	Total
Mobile Android (3 x 4500)	13,500	60,000	73500
Normal Mobile (38x1200)	45,600	30,000	75600
Charger Sim, memory, Headphone, Battery, Card			
reader ,	26,900	10,000	36900
Computer	15,000		
	101,000	100,000	201000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Mobile accessories	4000	120000	1440000	1512000	
Song load, mobile servicing	150	4500	54000	56700	
Flexiload {(2000/1000)*28}	56	1680	20160	21168	
Total Sales (A)	4206	126180	1514160	1533168	
Less Variable Expense					
Mobile accessories	3400	102000	1224000	1285200	
ltem					
Total variable Expense (B)	3,400	102000	1224000	1285200	
Contribution Margin (CM) [C=(A-B)	806	24180	290160	304668	
Less Variable Expense					
Rent		2,000	24,000	24,500	
Electricity bill		300	3600	3800	
Transportation		600	7200	7,500	
Salary (Self)		5000	60000	60000	
Salary(Staff)		5000	60000	60000	
Generator		120	1440	1440	
Guard		50	600	600	
Mobile bill		600	7200	7200	
Total fixed cost (D)		13,550	162600	163,600	
Net Profit (E)= [C-D]		10630	127560	141,068	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	127,560	141,068
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		67,560
	Total Cash Inflow	227560	208628
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	67,560	148628

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

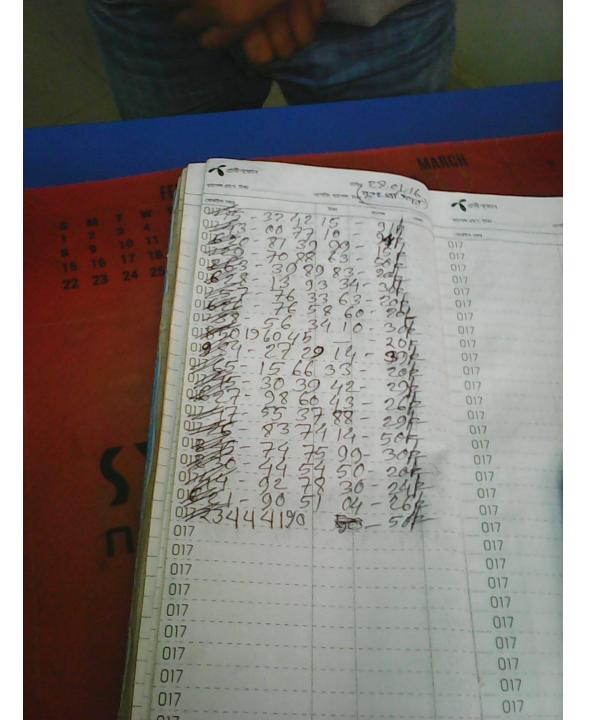
Fire

Political unrest

Pictures









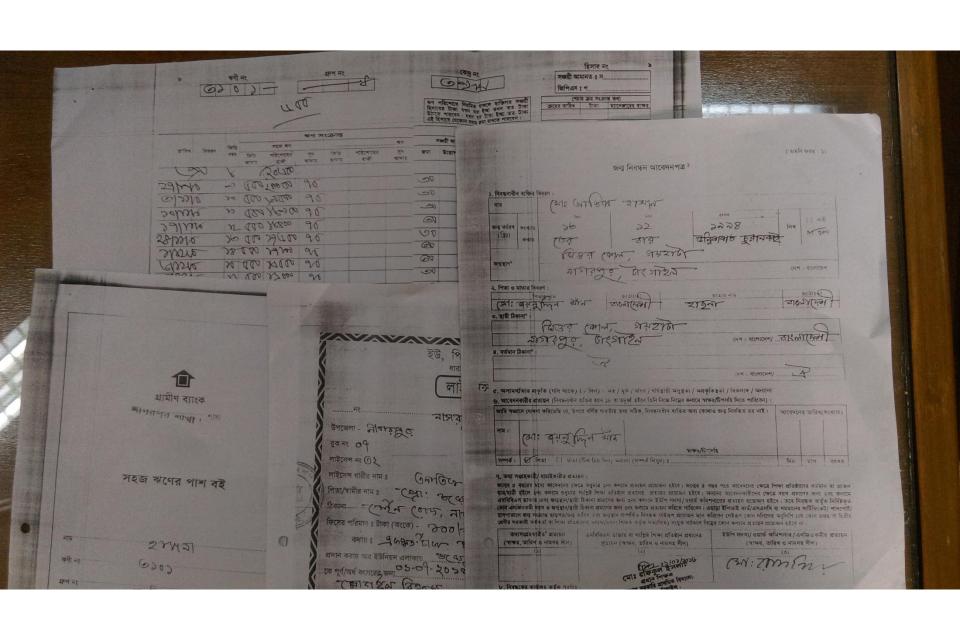












FAMILY PICTURE

