Proposed NU Business Name: BORHAN MEDICAL HALL



Project identification and prepared by: Md. Saidur Rahman Mollah, Elenga Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name		Md. Sowkat	
Age	:	02-08-1982(34 Years)	
Education, till to date	•	Class Nine	
Marital status	:	Married	
Children	:	Nill	
No. of siblings:	:	2 Brothers & 1 Sisters	
Address		Vill: Kaloha, P.O: Kaloha, P.S: Kalihati , Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Nurjahan Borhan Branch: Sohodebpur Kalihati , Centre # 71 (Female), Member ID: 7252, Group No: 04 Member since: 04-02-1990 <i>(25 Years)</i> First Ioan: BDT 2,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 60,000/- Outstanding loan: BDT 33,600/- Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Fifteen years experience in running business.
Training Info	:	Five years training in this business.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01740-855419
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

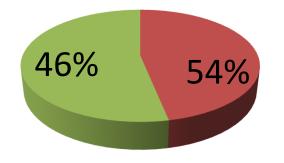
Nurjahan joined Grameen Bank since 25 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	BORHAN MEDICAL HALL		
Location	:	Kaloha Bazar, Kalihati,Tangail.		
Total Investment in BDT	:	BDT130,000		
Financing	:	Self BDT 60,000(from existing business) 46%		
		Required Investment BDT 70,000(as equity) 54%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	6ft x 12ft= 72square ft		
Security of the shop	:	Nil		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Seclo, Peracitamal, Moxacilin, Carmina, Scaline etc. Average 12% gain on sale. The business is operating by entrepreneur. The shop is own. Collects goods from Kalihati, Tangail. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Seclo, Peracitamal, Moxacilin, Carmina, Scaline, Zimsin, Frukacilin etc	3,000	90,000	1,080,000		
Total Sales (A)	3,000	90,000	1,080,000		
Less. Variable Expense					
Seclo, Peracitamal, Moxacilin, Carmina, Scaline, Zimsin, Frukacilin etc	2,640	79,200	950,400		
Total variable Expense (B)	2,640	79,200	950,400		
Contribution Margin (CM) [C=(A-B)	360	10,800	129,600		
Less. Fixed Expense					
Mobile Bill		2,00	2,400		
Transportation		5,00	6,000		
Electricity Bill		2,00	2,400		
Salary (self)		5,000	60,000		
Entertainment		4,00	4,800		
Total fixed Cost (D)		6,300	75,600		
Net Profit (E) [C-D)		4,500	54,000		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Seclo, Omiprajol(7box*350tk)	2,450	2,450	4,900		
Paracitamol(15box*320tk)	4,800	4,800	9,600		
Metorijin(5box*250tk)	1,250	2,250	3,500		
Moxacilin(20box*850tk)	17,000	17,000	34,000		
Cirap, Napa, Tofen(50pis*50tk)	2,500	0	2,500		
Jinsin(20pis*250tk)	5,000	0	5,000		
Carmina(20pis*85tk)	1,700	0	1,700		
Frukacilin(10pis*650tk)	6,500	0	6,500		
Azijthromaisin(10box*850tk)	8,500	8,500	17,000		
Dospiridon, Mitorin, Scaline etc	10,300	35,000	45,300		
Total	60,000	70,000	130,000		

Source of Finance



Entrepreneur Contribution: 60,000

Investors Investment : 70,000

Total Investment : 130,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Seclo, Peracitamal, Moxacilin, Carmina, Scaline,					
Zimsin, Frukacilin etc	4,200	126,000	1,512,000	1,587,600	
Total Sales (A)	4,200	126,000	1,512,000	1,587,600	
Less. Variable Expense					
Seclo, Peracitamal, Moxacilin, Carmina, Scaline,					
Zimsin, Frukacilin etc	3696	110,880	1,330,560	1,397,088	
Total variable Expense (B)	3696	110,880	1,330,560	1,397,088	
Contribution Margin (CM) [C=(A-B)	504	15,120	181,440	190,512	
Less. Fixed Expense					
Mobile Bill		4,00	4,800	5,040	
Transportation		5,00	6,000	6,300	
Electricity Bill		2,00	2,400	2,520	
Salary (self)		5,000	60,000	60,000	
Entertainment		5,00	6,000	6,300	
Total fixed Cost (D)		6,600	79,200	80,160	
Net Profit (E) [C-D)		8,520	102,240	110,352	
Investment Payback			42,000	42,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	0
1.2	Net Profit	102,240	110,352
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus	0	60,240
	Total Cash Inflow	172,240	170,592
2	Cash Outflow		
2.1	Purchase of Product	70,000	0
2.2	Payment of GB Loan	0	0
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	60,240	128,592



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 15Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures













ধাঃ মোঃ শওকত হোসেন ন নাজার, কালিহাতী, টাঙ্গাইল ন তাজার, কালিহাতী, টাঙ্গাইল ন তাজার সোনার মানুষ হ্বি!! ল সু-পথে চল, ওরে আমার মন... ল সু-পথে চল, ওরে আমার মন...



	antion of the second second
ৰ্গণপ্ৰজাতন্ত্ৰী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র	
নাম: মোঃ শণ্ডকত Name: MD. SOWKAT পিতা: বোরহান উদ্দীন মাতা: নুরজাহান Date of Birth: 02 Aug 1982 ID NO: 19799314780000011	
এই কাডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কাডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নির্কটন্থ পোট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাত্তা: কালোহা, ডাকঘর: কালোহা - ১৯৭৩, কালিহাতি, টাঙ্গাইল	
নক্তের গ্রহণ / Blood Group: B+ ৩০ চেড়ের্ড প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ: ১৩/১০/২০১০	

FAMILY PICTURE

