Sabuj Shathi Furniture Mart



Nu Identified and PP Prepared & verified by Md. Ballal Hossain (Ramganj Unit)

Presented by Md. Sabuj Bhuiyan

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Sabuj Bhuiyan			
Age	:	18-12-1995 (20 years)			
Marital status	:	Unmarried			
Children	:	N/A			
No. of siblings:	:	Brothers-02; Sisters-02			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc.	: : : : : : : :	Mother Father Mrs. Jahanara Begum Md: Shajahan Bhuiyan Branch- Darbeshpur, Ramgonj; Center-30/m, Group-01, Loanee no-2343/1 Since-06/08/2012 First loan: Tk.10,000/- Outstanding: Tk. 29,700/- Father N/A N/A N/A			
Education	:	Class Seven			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Furniture Business.
✓Trade License No- /Drug License No		09
Business Experiences and Training info	:	07 Years. He got his training in their own shop at Dhaka.
Other Own/Family Sources of Income	:	His father works in a saw mill and his brother has a tailoring business.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01798892859
NU Project Source/Reference	:	GT Ramgonj Unit Office, Laxmipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2012 (03 years). At first she took Tk. 10,000/- from GB. NU's father invested GB Loan in his business and repaired their own house from the income of his business. They build their house by using GB loan. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sabuj Sathi Furniture Mart	
Address/ Location	:	Lamchar Bazar, Ramganj, Laxmipur.	
Total Investment in BDT	:	2,50,000/-	
Financing	••	Self BDT 2,00,000/ (From existing business) Required Investment BDT 50,000 (As equity)	80% 20%
Present salary	••	6000/-	
Proposed Salary		6000/-	
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period		35% 35% 02 months	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Present Stock Items:			
Shop Advance	20,000		20,000
Various types wood	17,000		17,000
Various kinds of furniture for sale (Door, Cot, Show Case, sofa set, etc.)	1,45,000		1,45,000
Various types of tools for production (Randa, Drill Machine & Other tools)	7,000		7,000
Solar Panel	10,000		10,000
Fan (1)	1,000		1,000
Proposed Items: Woods (Loha and Gamari) for door. (25 Cft. *2,000)		50,000	50,000
Total Capital	200,000	50,000	2,50,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present sock Items		Present sock Items	
Product name with quantity	Amount		
Chan Advance	20.000	Product name with quantity	Amount
Shop Advance	20,000	Woods (Loha/Gamari)	50,000
Various types woods for making furniture	17,000	(25 Cft *2,000)	
Various kinds of furniture for sale (Door, Cot, Show Case, Sofa set, etc.)	1,45,000		
Various types of tools for production (Randa, Drill Machine & Other tools)	7,000		
Solar Panel	10,000		
Fan (1)	1,000		
Total Present Stock	2,00,000	Total proposed Stock	50,000

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INFO ON EXISTING BUSINESS OPERATIONS

Doutioulous	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales Income (A) From various prepared product	2,500	75,000	9,00,000		
Less: Cost of sales (B)	1,625	48,750	5,85,000		
Gross Profit (C) [C=(A-B)]	875	26,250	3,15,000		
Less: Operating Costs					
Mobile bill		300	3,600		
Shop Rent		1,200	14,400		
Electric Bill		300	3,600		
Present salary/Drawings- self		6,000	72,000		
Employee Salary (1)		10,400	1,24,800		
Others cost (Lic. Renewal, Carrying, Entertainment, Fees etc.		2,000	24,000		
Non Cash Item:					
Depreciation Expenses (10,000*15% +1,000*15%+7,000*20%)		255	3,060		
Total Operating Cost (D)		20,455	2,45,460		
Net Profit (C-D):		5,795	69,540		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)		
i di cicalai 3	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	3,000	90,000	10,80,000	3,500	1,05,000	12,60,000
Cost of sale(B)	1,950	58,500	702,000	2,275	68,250	8,19,000
Gross Profit (C) [C=(A-B)]	1,050	31,500	3,78,000	1,225	36,750	4,41,000
Less: Operating Costs						
Electricity bill		300	3,600		350	4,200
Shop Rent		1,200	14,400		1,200	14,400
Mobile Bill (SMS & Reporting inclusive)		300	3,600		400	4,800
Proposed Salary- Self		6,000	72,000		7,000	84,000
Proposed Salary- Staff (1)		10,400	1,24,800		11,700	1,40,400
Others(fee, entertainment, transport, Lic. Renewal, Carrying cost etc)		2,000	24,000		2,200	26,400
Non Cash Item:						
Depreciation Expenses -10%		255	3,060		255	3,060
Total Operating Cost (D)		20,455	2,45,460		23,105	2,77,260
Net Profit E (C-D):		11,045	1,32,540		13,645	1,63,740
Pay back		30,000			30,000	
Retained Income:		1,02,540		1,33,740		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit (Ownership Tr. Fee added back)	1,32,540	1,63,740
1.3	Depreciation (Non cash item)	3,060	3,060
1.4	Opening Balance of Cash Surplus		1,05,600
	Total Cash Inflow	1,85,600	2,72,400
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	1,05,600	2,42,400

SWOT Analysis

Strength

- **✓** Long relationship with Grameen.
- **√Well Known Person.**
- **✓** Provide quality products.
- ✓ Skill and Experience.

WEAKNESS

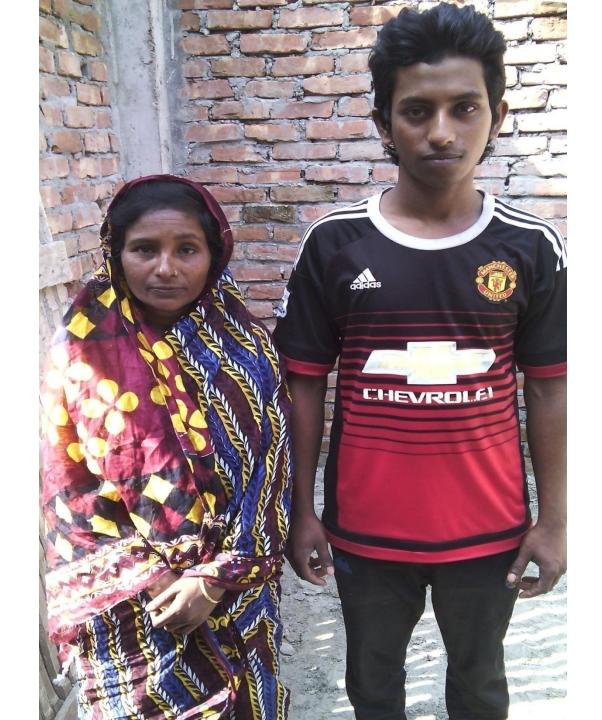
- ✓ Credit sales.
- ✓ Less stock.
- ✓ Increase in product price.

OPPORTUNITIY

- √ Huge demand of various items.
- **✓** Employment Opportunities.
- ✓ New Design.

THREATS

- **✓** Political Unrest.
- **✓** Other competition.













গণপ্ৰজাতন্ত্ৰী বাংলাদেশ

জন্ম ও মৃত্যু নিবন্ধকের কার্যালয় লামচর ইউনিয়ন পরিষদ রামগঞ্জ, লক্ষ্মাপুর

[বিধি- ৯, জনা ও মৃত্যু নিবছন (ইউনিয়ন পরিবল) বিবিমালা, ২০০৬] (আন্ম নিবন্ধন বহি হইতে উভ্ত)

নিবন্ধন বহি নং 5 0

সনদ ইলার ভারিব: ২৯-০৭-২০৮৫ নিবন্ধনের তারিখ: ২৯-০৭-২০১৫

क्या निवक्त नवत:* ১৯৯৫৫১১७৫৫१১००१৫२

নাম: মো: সবুজ ভূইয়া

ছন্য তাবিশ্ব: ১৮-১২-১১৯**৫**

আঠারই ডিনেম্বর উনিশ শৃত পঢ়ানন

জন্ম স্থান: লামচর,ঠাকুর বাড়ী,ভাক্যর:লাম্চর,ওয়ার্চ নং: ০০,উপজেলা:রামগল,জেলা:লম্মীপুর।

পিতার নাম; শাহাজান ভূইয়া

মাভার নাম: জাহানারা বেগম

স্থায়ী ঠিকানা: লামচর,ঠাকুর বাড়ী,ডাকঘর:লামচর,ওয়ার্ড নং:

८ न किर्यक्ष इँडिनियन श्रियम उभाक्तमा : प्रिकेशक क्रमा : मचीभूव

১২ (১) नर निवन श्रवेता

পেশা ও ব্যবসা বাণিজ্য লাইসেন্স নং- 🗸 🕦

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গ্রহীতার অংশ

थिकात्मत्र नाम : र्राष्ट्रिक स्थार्थ राज्यान द्वारा লাইনেল গ্রহীতার নাম ঃ ১৯৯: ১৯৯০ জেপ্রেমের ইট্রে

भिजा/बामीत नाम : कार्रिक करण किए

পেশা ও ব্যবসা চলাইবার দ্বান : শেসিমায়ত ক্রমত্ত

SUELUNE

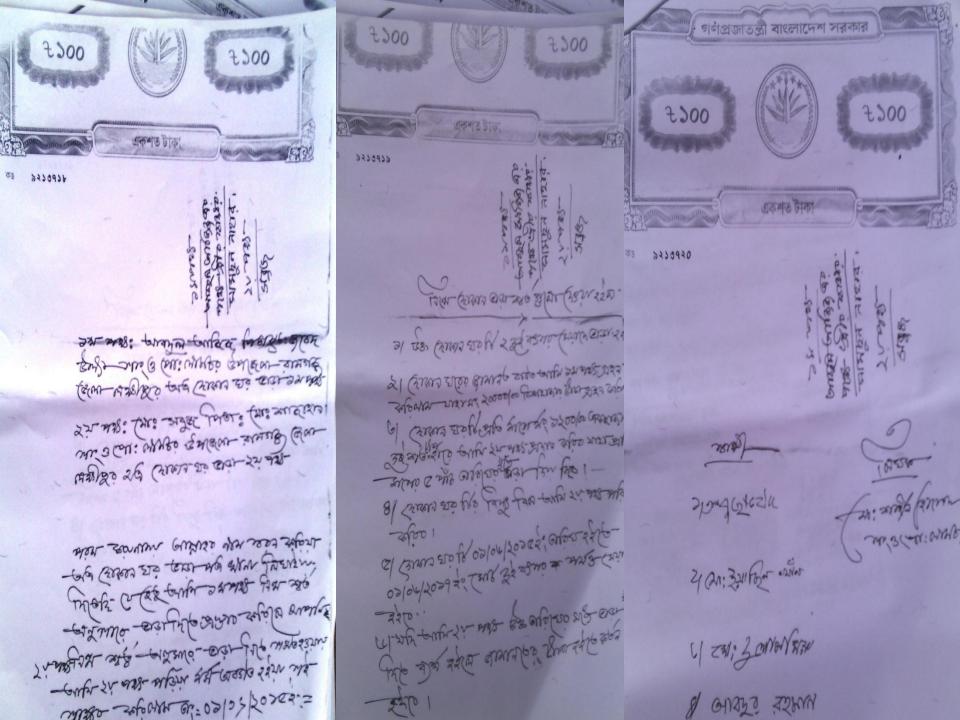
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अब इंडेनिय्रत्नत्र विकत्र ब्लाइ ... २००९ इंड्राड ब्ल २००८

পেশা ও ব্যবসা বাণিজ্য করার জন্য লাইসেল দেওয়া হইল।

राधमध्य, मचीन्द्र

De 20/09/2018



Presented at



For more information Grameen Trust

Md. Sabuj Bhuiyan

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