Grameen Kalyan

Proposed NU Business Name: Shirin Homeo Angan



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Mamunu-Or-Rashid Vill: Koya. Post: Koya Upazilla: Kumarkhali, District: Kushtia
Age	:	30 Years
Marital status	:	Married
Children		Nil
No. of siblings:	:	3 (three) brothers and 1 (one) sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : : : : : : : : : : : : : : : : :	Mother Mst. Momena Begum Md. Abul Kashem Branch: Selaidah, Group # 01, Centre # 21/M, Loan no.: 6521. Member since: 2005, First loan: Tk. 5,000, Last GB loan: 125,000. Outstanding: 65,000 Nobin Udyokta (The entrepreneur himself) No Nil Nil Nil
Education, till to date	:	H.S.C Pass.

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		N/A
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		10 (Ten) years experiences in this business. Started business with BDT 5,000 (Five thousand). Now the business value is 5,00,000 (Five Hundred Thousand).
Other Own/Family Sources of Income		Father's Income from Homeopathic Doctor.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01814930836
National ID number	:	5017151488098
NU Project Source/Reference	:	Grameen kalyan, kumarkhali unit office.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2005. At first she took GB loan BDT 5,000 (Five thousand) and used business. Subsequently she borrowed loan from GB for several times for different activities including house loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Shirin Homeo Angan.
Address/ Location	:	Koya, Kumarkhali, Kushtia.
Total Investment in BDT	:	BDT: 6,51,000
Financing	:	Self BDT: 5,01,000 (from existing business) Required Investment BDT 1,50,000 (as equity)
Present salary/drawings from business (estimates)	:	BDT 10,000 (Ten thousand)
Proposed Salary	:	BDT 10,000 (Ten thousand)
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin	Ξ	(i) On average 40%(ii) On average 40%(iii) Keeping adequate sand and ensure source of water with precaution.
		(iv) This chamber located in his house (Main road side).

INFO ON EXISTING BUSINESS OPERATIONS

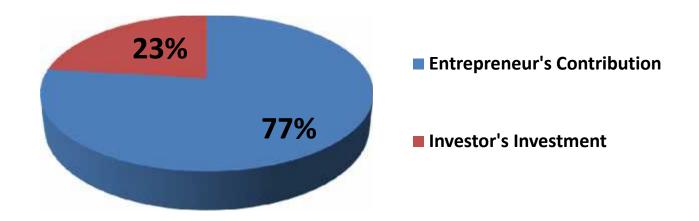
Particulars	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly	
Sales (A)	3,500	91,000	1,092,000	
Less: Cost of sales (B):	2,100	54,600	655,200	
Gross profit (GP) [C=(A-B)]	1,400	36,400	436,800	
Less: Operating Costs:				
Shop Rent		500	6,000	
Generator Bill		100	1,200	
Electricity bill		200	2,400	
Transportation		1,000	12,000	
Night Guard		70	840	
Mobile bill		200	2,400	
Wages		2,500	30,000	
Present salary/Drawings-self		10,000	120,000	
Other Expenses		500	6,000	
Non Cash Item:				
Depreciation Expenses		200	2,400	
Total Operating Cost (D)		14,670	176,040	
(C-D)Net Profit:		21,730	260,760	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/	Proposed (BD		Total (BDT)
	NU (BDT)	NU	Investor	
Investments in different	categories:			
J. Buksh Medicine	80,000		50,000	130,000
Deeplaid Homeo	150,000			150,000
German Homeo	80,000		50,000	130,000
Foreign Homeo Medicine	80,000			80,000
Others Item	20,000		50,000	70,000
Furniture	50,000	10,000		60,000
BP Machine	1,000			1,000
Shop Advance	20,000			20,000
Cash In Hand		10,000	0	10,000
Total Capital	481,000	20,000	150,000	651,000

Source of Finance

Source	Amount in BDT	In %
Particulars		
Entrepreneur's Contribution	501,000	77
Investor's Investment	150,000	23
Total Investment	651,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BDT)	,	Year 2 (BDT)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	5,000	130,000	1,560,000	5,500	143,000	1,794,000
Less: Cost of sales (B):	3,000	78,000	936,000	3,300	85,800	1,076,400
Gross profit (GP) [C=(A-B)]	2,000	52,000	624,000	2,200	57,200	717,600
Less: Operating Costs:						
Shop Rent		500	6,000		550	6,600
Generator Bill		100	1,200		110	1,320
Electricity bill		300	3,600		330	3,960
Transportation		1,000	12,000		1,100	13,200
Mobile bill		300	3,600		330	3,960
Wages		3,000	36,000		3,300	39,600
Proposed salary		10,000	120,000		11,000	132,000
Other Expenses		500	6,000		525	6,300
Non Cash Item:			-	-		
Depreciation Expenses		200	2,400		220	2,640
Total Operating Cost (D)	0	15,300	190,800	-	16,805	209,580
(C-D)Net Profit:		36,700	433,200		40,395	508,020
Retained Income:			433,200			508,020

Notes: 1. Agreed Grace period: Three Months.

2. **Investment Payback schedule:** Quarterly installment including ownership transfer fee after Three months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2
Cash inflow:		
Opening Balance		513,200
Capital Infusion by UDYOKTA	20,000	
Capital Infusion by Investor	150,000	
Sales	1,560,000	1,794,000
Total Receipts	1,730,000	2,307,200
Cash Outflow:		
Cost of goods sold	936,000	1,076,400
Operating expenses	190,800	209,580
Return to investor	90,000	90,000
Total payment	1,216,800	1,375,980
Closing Balances	513,200	931,220

SWOT ANALYSIS

STRENGTH Present employment: Self: 1 Future employment: 1 Skill and experience; Good Reputation; Ownership in his own name; Keeping books of record.	Weakness ☐ Can not supply products as per demand lack of sufficient capital.
Opportunities Location of shop; Fixed customer (retail & wholesale); Investor's money will be payback in Two years.	THREATS Local competitor

Presented at 14th Ex. SB Design Lab on Feb 29, 2016 at Grameen Kalyan

Thank you

Trade License

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Diploma In Homeopathic Medicine & Surgery Certificate

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bearing Roll Kashtil	CNO2125 duly Pass. S.) Examination under this Board in th	ed the Diploma in Homoeopathic
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স্থাপিত-১৯৮৩ ইং

(বাংলাদেশ সরকার কর্তৃক স্বীকৃতি প্রাপ্ত)

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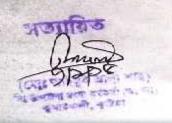
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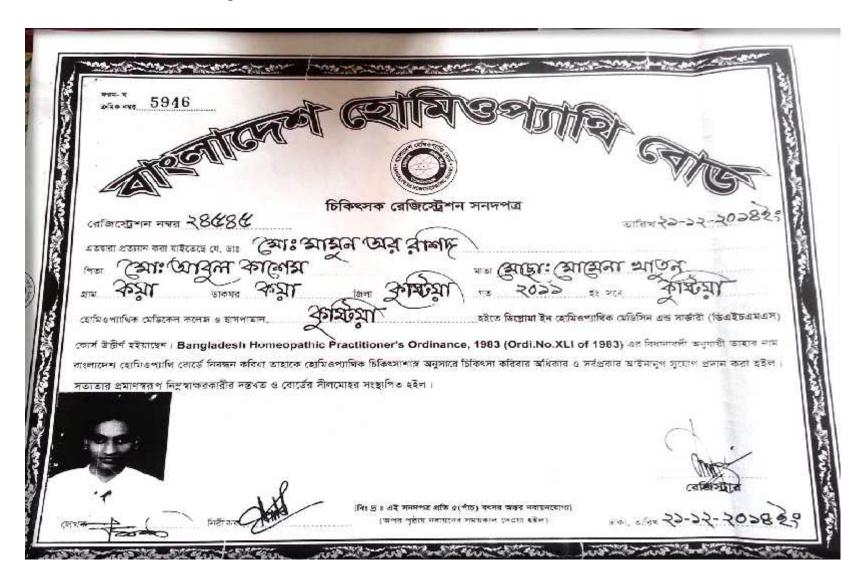
প্রত্যায়ন করা যাইতেছে যে, সোন সাস্থান প্রের ব্রক্তিন্
পিতা স্থানির প্রান্তিন্তার কৃষ্টিয়া হোমিওগ্যাথি মেডিকেল কলেম ৪ হাসপাতাল
হইতে বাংলাদেশ হোমিওগ্যাথি মেডিকেল বোর্ড কর্তৃক অর্ডিত ১৯২০১১ সালের ডি. এইচ. এম. এম. ইড়াঙ্ড
পরীক্ষায় উত্তাগি হইছাছে। তাহার রোল বং ক্য ২১২৫ রেজিস্টেশন বংকি ২০০বৈশিন

আত্র কালজে অধ্যায়ৰ কালে তাহার চরিত্র ৪ আচরণ সম্ভোষক্ষনক ছিল। আঘার জানা মতে দে অধ্যায়ৰ কালে কোন রাষ্ট্র বিরোধী কার্য্যকলাপে জড়িত ছিলনা। আদি ভাহার দাবিক উন্নতি কামনা করি।



কৃষ্টিগ্রা হোষিওপ্যাধি ইম্মিটেকল কলেজ ও হাসপাতাল, কৃষ্টিয়া।

Homeopathic Board Certificate



Existing Chamber







New Chamber in home???







Nu with his father & Mother



Nu with his mother



Thank You